

PRODUCT DISCLOSURE SHEET		 ALLIANCE BANK DATE:		
This Product Disclosure Sheet (PDS) provides you with key information on SME Financing (Term Loan, Overdraft & Industrial Hire Purchase) . Other customers have read this PDS and found it helpful; you should read it too . For other financing packages, refer our website at alliancebank.com.my .				
1. What are these products about? <ul style="list-style-type: none"> SME Financing can be offered to SME customers for the purpose of business expansion, asset acquisition, refinancing of properties, capital expenditure and/or general working capital. This financing can be granted on fully secured or partially secured basis. SME Financing is available in the form of:- <p>Term Loan (TL) is a fixed amount of loan granted for an agreed period of time and to be repaid in fixed monthly instalments.</p> <p>Overdraft (OD) is a revolving facility which enables you to draw on the OD limit via a current account (with cheques facility) as long as the OD limit is not exceeded, mainly for working capital purpose.</p> <p>Industrial Hire Purchase (IHP) is a non-revolving facility to finance the purchase of new / used / reconditioned equipment / machinery / vehicles under Non-Act goods. It is a form of financing whereby the asset i.e. equipment / machinery is purchased by the Bank and hired to customer, with the ownership being retained by the Bank until the loan is repaid / fully settled. The margin of financing can be up to 100% financing of asset value or bank valuation, whichever is lower.</p> <p><i>Note:</i></p> <ul style="list-style-type: none"> TL & OD can be packaged with CGC/SJPP Guarantee and BNM's Funds for SMEs as option, depending on the scheme feature, eligibility and Bank's credit evaluation. Trade facility is also available under SME Financing package, kindly refer to SME Financing (Trade Facility) PDS for more information. 		It is your responsibility to: <ul style="list-style-type: none">  Read and understand the key terms in the contract before you sign it.  Ensure you can afford to pay a higher instalment if the Overnight Policy Rate (OPR) rises.  Contact us immediately, if you are unable to pay your monthly instalment. 		
2. Facility Terms and Conditions				
2.1 Repayment Terms The actual amount of financing, tenure, interest rate / pricing and other product features to be provided by the Bank is dependent upon credit evaluation by the Bank. Please refer latest BLR at our website at alliancebank.com.my .				
Total financing amount on aggregate basis is up to RM40mil, subject to credit evaluation by the Bank.				
Facility Type	Tenure	Interest rate/ Pricing	Repayment Terms	
TL	Up to 25 years	From BLR-1.50% p.a. (monthly rest)	Monthly instalments begin upon full loan disbursement.	
OD	Subject to annual review	From BLR+1.25% p.a. (monthly rest)	Payable on demand. Interest calculated daily on outstanding balance.	
IHP	Up to 7 years	From 3.73% p.a. flat	Monthly instalments begin upon full loan disbursement. Prepaid/advance instalments may be required.	
2.2 Fees and Charges				
Charges / Facility Type		TL	OD	IHP
Stamp Duty as per Stamp Duty Act 1949 (Revised 1989)		✓	✓	✓
Late Payment Interest (1% p.a. above effective rate on overdue amounts, min RM5)		✓	-	✓
Default Rate (1% p.a. above prescribed rate on total outstanding if recalled/terminated)		✓	✓	✓
Additional Interest on OD Excess (1% p.a.)		-	✓	-
Commitment Fee on Unutilized Portion (1%)		-	✓	-
CGC/SJPP Guarantee Fee**		✓	✓	-
**Applicable only if there is any CGC/SJPP guarantee applied. Upon CGC/SJPP guarantee is issued or renewed, the guarantee fee shall be payable by you or the Bank, depending on the loan package and scheme feature.				
Note: - Unless otherwise specified herein, our fees exclude any current and future taxes (if any) that may be imposed, under the relevant legislation. Upon the effective date of implementation of any such taxes in the future and wherever applicable, the Bank shall be entitled to recover such taxes from you.				
2.3 Early Settlement Terms				
Term Loan (TL) <ul style="list-style-type: none"> Prepayment: - Prepayment or partial settlement is allowed subject to three (3) months' prior written notice or three (3) months' interest in lieu of the required notice. In addition, a prepayment fee of 1.00% flat shall be charged on the amount prepaid. All prepayments shall be applied in the inverse order of maturity. Any settlement after specified lock-in period will also require written notice or interest in lieu will be chargeable. Lock in period: Up to 5 years Penalty Amount: 5% flat fee shall be charged on the original facility amount, subject to RM 5,000-00 whichever is higher in the event of full settlement or redemption within the lock in period. 				
Industrial Hire Purchase (IHP) <ul style="list-style-type: none"> There is no lock in period and penalty imposed for prepayment or earlier settlement. Borrower/Hirer is entitled to statutory rebate on the unexpired hiring period, which will be calculated in accordance with the following formula: $R = TC \times \frac{n(n+1)}{N(N+1)}$ <p>Where, R represents statutory rebate TC represents total interest amount payable over facility period n represents remaining facility period expressed in months N represents original facility period expressed in months</p> 				

3. Know Your Risk

- Please be advised that the prescribed rate will change according to the changes in the Base Lending Rate (BLR). An increase in the prescribed rate may result in higher monthly repayments amount and interest charged.
- If you do not honour your repayment obligation, in addition to the outstanding amount due, you will be liable for all costs and expenses incurred for the legal action to be taken against you.
- If you have any problems meeting your loan obligations, you should contact us earliest possible to discuss repayment alternatives. You may contact us at any of our nearest Branches/ Banking Business Centres.
- The Bank has the right to set-off any credit balances in deposit account(s) to regularise the arrears in the loan account without notice to you.
- The Bank has the right to commence legal action against you and the Guarantor(s) (if any) and to foreclose the collateral.
- Legal action against you may affect your credit rating and this will cause your credit to be more difficult or expensive to you.

4. Other Key Terms

Term Loan (TL) / Overdraft (OD)

Industrial Hire Purchase (IHP)

Insurance Coverage Requirements

- | | |
|---|--|
| <ul style="list-style-type: none"> • Depends on the type of collateral. If collateral is property, fire insurance / takaful coverage on that property charged to the Bank is compulsory. • Business Loan Reducing/Level Term Assurance (BLRTA/BLLTA) is optional. | <ul style="list-style-type: none"> • All Risk Insurance for equipment/ machinery and Comprehensive Coverage for all transportation/ commercial vehicles are required. |
|---|--|

Collateral and Guarantor Requirements

- | | |
|--|---|
| <ul style="list-style-type: none"> • Tangible collateral: Property/ land/ deposits may be required as collateral, subject to the purpose of financing and Bank's credit evaluation. • CGC/SJPP Guarantee: Guarantee from CGC/SJPP may be taken as security, subject to the scheme applied and Bank's credit evaluation. • Guarantor: A guarantor is required. Any waiver is subject to discretion and Bank's credit evaluation. | <ul style="list-style-type: none"> • Tangible collateral: Equipment/ machinery/ vehicles is required as collateral. • Guarantor: A guarantor is required. Any waiver is subject to discretion and Bank's credit evaluation. |
|--|---|

5. Contact Information

- If there are any changes to your contact details or you require additional information about our facilities, you may contact our business relationship managers at any of our nearest Branches/ Banking Business Centres (alliancebank.com.my/branch-locator) or contact us at 1300-88-3233.

Alliance Bank Malaysia Berhad

Menara Alliance Bank
159, Jalan Ampang
50450 Kuala Lumpur
Tel: 1300-80-3388 (Malaysia) +603-5624 3888 (Overseas)
E-mail: bbcc@alliancefg.com

Branch Operating Hours:

Peninsular Malaysia	East Malaysia
Mon-Fri: 9:15am to 4:15pm	Mon-Fri: 9am to 4pm
Sat/Sun/Public Holiday: Closed	
Self Service Terminal eLobby: 24hrs (except Miri, Sinsuran and Tawau – from 6am to 12am)	
Cheque Clearing Time: 4pm	

- Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counselling, financial education and debt restructuring for SMEs. You may contact AKPK at:

Level 5 and 6,
Menara Aras Raya
Jalan Raja Laut
50350 Kuala Lumpur
Tel: 03-2616 7766 Website: akpk.org.my/smehelpdesk

- If your query or complaint is not satisfactory resolved by us, you may contact Bank Negara Malaysia link at :

Bank Negara Malaysia
Level 4, Podium Bangunan AICB
No. 10, Jalan Dato' Onn,
50480 Kuala Lumpur
Tel: 1-300-88-5465 Website: bnm.gov.my/BNMLINK

The information provided in this disclosure sheet is effective as at 1ST January 2026. All calculations and information above are for illustration purpose only. **Disclaimer:** - The actual amount of financing, tenure and interest rate to be provided by the Bank is dependent upon credit evaluation by the Bank. The transmission of this Product Disclosure Sheet to you does not create any obligation by the Bank to grant you any facilities.

IMPORTANT NOTE: LEGAL ACTION MAY BE TAKEN AGAINST YOU IF YOU FAIL TO FULFILL YOUR OBLIGATIONS.