(Incorporated in Malaysia)

# Condensed Interim Financial Statements Unaudited Statements of Financial Position as at 31 December 2019

		GRO	<u>UP</u>	BANK		
	3	1 December		31 December	31 March	
		2019	2019	2019	2019	
	Note	RM'000	RM'000	RM'000	RM'000	
ASSETS						
Cash and short-term funds Deposits and placements with banks and		46,843	36,373	46,843	35,989	
other financial institutions		_	500	_	500	
Amounts due from clients and brokers	A12	57,782	77,008	57,782	77,008	
Financial assets at fair value through profit or loss	A13	64,392	60,784	64,392	60,784	
Financial investments at fair value through		,	22,121	- 1,	22,121	
other comprehensive income	A14	1,446,611	1,367,915	1,446,611	1,367,915	
Financial investments at amortised cost	A15	54	53,560	54	53,560	
Loans, advances and financing	A16	369,686	449,354	369,686	449,354	
Other assets	A17	9,688	9,008	9,688	8,882	
Tax recoverable		3,481	1,437	3,481	958	
Statutory deposits with Bank Negara Malaysia		41,691	43,996	41,691	43,996	
Investment in an associate		285	280	230	230	
Investment in joint venture		885	802	394	394	
Right-of-use assets		969	-	969	-	
Property, plant and equipment		511	727	511	727	
Intangible assets	_	27,928	33,639	31,018	36,730	
TOTAL ASSETS	=	2,070,806	2,135,383	2,073,350	2,137,027	
LIABILITIES AND EQUITY						
Deposits from customers	A18	803,165	993,221	803,165	993,221	
Deposits and placements of banks and		•	ŕ	•	,	
other financial institutions	A19	533,899	389,994	533,899	389,994	
Amounts due to clients and brokers	A20	34,193	51,164	34,193	51,164	
Lease liabilities		1,034	-	1,034	-	
Other liabilities	A21	30,232	52,356	30,232	52,921	
Deferred tax liabilities	_	7,799	2,164	7,799	2,164	
TOTAL LIABILITIES	_	1,410,322	1,488,899	1,410,322	1,489,464	
Share capital		365,962	365,962	365,962	365,962	
Reserves		294,522	280,522	297,066	281,601	
TOTAL EQUITY	_	660,484	646,484	663,028	647,563	
TOTAL LIABILITIES AND EQUITY	=	2,070,806	2,135,383	2,073,350	2,137,027	
	=					
COMMITMENTS AND CONTINGENCIES	A30 _	348,363	320,776	348,363	320,776	

(Incorporated in Malaysia)

Condensed Interim Financial Statements Unaudited Consolidated Statements of Income for the Financial Period Ended 31 December 2019

		3rd Quarter Ended		Nine Months Ended		
		31 December	31 December	31 December	31 December	
		2019	2018	2019	2018	
GROUP	Note	RM'000	RM'000	RM'000	RM'000	
Interest income	A22	20,016	18,565	62,006	52,971	
Interest expense	A23	•	(10,001)	(34,356)	(28,319)	
Net interest income	7120	8,958	8,564	27,650	24,652	
Net income from Islamic banking business	A35	•	1,089	5,262	3,380	
That moonle from lolding balling ballings	7100	10,373	9,653	32,912	28,032	
Fee and commission income		8,256	8,603	25,658	29,835	
Fee and commission expense		(1,909)	(2,076)	(6,027)	(7,201)	
Investment income		1,200	3,692	8,430	4,952	
Other income		257	308	825	266	
Other operating income	A24		10,527	28,886	27,852	
Net income		18,177	20,180	61,798	55,884	
Other operating expenses	A25	-	(10,548)	(32,345)	(30,613)	
Operating profit before allowance		6,864	9,632	29,453	25,271	
(Allowance for)/write-back of expected credit losses on		, , , ,	•	-,	,	
loans, advances and financing and other financial assets	A26	(51)	(463)	638	(653)	
Write-back of/(allowance for) expected credit losses on		` ,	, ,		,	
financial investments	A27	9,784	45	(13,986)	127	
Allowance for impairment losses on non-financial assets	A28	•	-	(5,302)	-	
Operating profit after allowance		16,597	9,214	10,803	24,745	
Share of results in an associate		. 1	1	4	4	
Share of results of joint venture		35	29	84	81	
Profit before taxation		16,633	9,244	10,891	24,830	
Taxation		(3,763)	(805)	(2,738)	(4,689)	
Net profit for the financial period		12,870	8,439	8,153	20,141	
Net profit for the financial period attributable to:		40.070	0.400	0.450	20.444	
Equity holder of the Bank		12,870	8,439	8,153	20,141	
Earnings per share attributable to Equity						
holder of the Bank:						
- Basic/diluted (sen)	A29	3.5	2.3	2.2	5.5	

(Incorporated in Malaysia)

### Condensed Interim Financial Statements Unaudited Consolidated Statements of Comprehensive Income for the Financial Period Ended 31 December 2019

	3rd Quar	ter Ended	Nine Months Ended		
	31 December	31 December	31 December	31 December	
	2019	2018	2019	2018	
GROUP	RM'000	RM'000	RM'000	RM'000	
Net profit for the financial period	12,870	8,439	8,153	20,141	
Other comprehensive (expense)/income: Items that may be classified subsequently to profit or loss:					
Revaluation reserve on financial investments at fair					
value through other comprehensive income ("FVOCI")  - Net (loss)/gain from change in fair value  - Realised gain transferred to statement of income	(1,355)	451	25,218	3,264	
on disposal	-	-	(2,952)	(558)	
- Transfer from/(to) deferred tax	325	(109)	(5,344)	(650)	
- Changes in expected credit losses	39	(45)	(9,461)	(127)	
Other comprehensive (expense)/income, net of tax	(991)	297	7,461	1,929	
Total comprehensive income for the					
financial period	11,879	8,736	15,614	22,070	
Total comprehensive income for the					
financial period attributable to: Equity holder of the Bank	11,879	8,736	15,614	22,070	

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Condensed Interim Financial Statements Unaudited Statements of Income for the Financial Period Ended 31 December 2019

		3rd Quar	ter Ended	Nine Mont	hs Ended
		31 December	31 December	31 December	31 December
		2019	2018	2019	2018
BANK	Note	RM'000	RM'000	RM'000	RM'000
Interest income	A22	•	18,565	62,006	52,971
Interest expense	A23		(10,001)	(34,356)	(28,319)
Net interest income		8,958	8,564	27,650	24,652
Net income from Islamic banking business	A35		1,089	5,262	3,380
		10,373	9,653	32,912	28,032
Fee and commission income		8,256	8,603	25,658	29,835
Fee and commission expense		(1,909)	(2,076)	(6,027)	(7,201)
Investment income		1,200	3,692	8,430	4,952
Other income		257	308	825	941
Other operating income	A24	7,804	10,527	28,886	28,527
Net income		18,177	20,180	61,798	56,559
Other operating expenses	A25	(11,313)	(10,548)	(32,345)	(30,613)
Operating profit before allowance		6,864	9,632	29,453	25,946
(Allowance for)/write-back of expected credit losses on loans, advances and financing and other financial assets Write-back of/(allowance for) expected credit losses on	A26	(51)	(463)	638	(653)
financial investments	A27	9,784	45	(13,986)	127
Allowance for impairment losses on non-financial assets	A28	-	-	(5,302)	-
Profit before taxation		16,597	9,214	10,803	25,420
Taxation		(3,763)	(805)	(2,738)	(4,689)
Net profit for the financial period		12,834	8,409	8,065	20,731
Net profit for the financial period attributable to: Equity holder of the Bank		12,834	8,409	8,065	20,731
Equity Holder of the Ballic		12,034	0,709		20,731
Earnings per share attributable to Equity holder of the Bank:					
- Basic/diluted (sen)	A29	3.5	2.3	2.2	5.7

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Condensed Interim Financial Statements Unaudited Statements of Comprehensive Income for the Financial Period Ended 31 December 2019

	3rd Quar	ter Ended	Nine Months Ended		
	31 December	31 December	31 December	31 December	
	2019	2018	2019	2018	
BANK	RM'000	RM'000	RM'000	RM'000	
Net profit for the financial period	12,834	8,409	8,065	20,731	
Other comprehensive (expense)/income:					
Items that may be classified subsequently to profit or loss:					
Revaluation reserve on FVOCI					
<ul><li>Net (loss)/gain from change in fair value</li><li>Realised gain transferred to statement of income</li></ul>	(1,355)	451	25,218	3,264	
on disposal	_	-	(2,952)	(558)	
- Transfer from/(to) deferred tax	325	(109)	(5,344)	(650)	
- Changes in expected credit losses	39	(45)	(9,461)	(127)	
Other comprehensive (expense)/income, net of tax	(991)	297	7,461	1,929	
Total comprehensive income for the					
financial period	11,843	8,706	15,526	22,660	
Total comprehensive income for the					
financial period attributable to:					
Equity holder of the Bank	11,843	8,706	15,526	22,660	

(Incorporated in Malaysia)

## Condensed Interim Financial Statements Unaudited Consolidated Statements of Changes in Equity for the Financial Period Ended 31 December 2019

	•	Attributable to	Equity holder	of the Bank —		
	Ordinary	Regulatory	FVOCI	Revaluation	Retained	Total
	shares	reserves	reserves	reserves	<u>profits</u>	<u>equity</u>
GROUP	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 April 2019						
As previously stated	365,962	8,539	21,446	-	250,537	646,484
Effect of adoption of MFRS 16	-	-	-	-	(61)	(61)
As restated	365,962	8,539	21,446	-	250,476	646,423
Net profit after taxation	-	-	-	-	8,153	8,153
Other comprehensive income	_	-	7,461	-	-	7,461
Total comprehensive income for the financial period	-	-	7,461	-	8,153	15,614
Transfer to regulatory reserves	-	350	-	-	(350)	-
Liquidation of subsidiary		-	-	-	(1,553)	(1,553)
At 31 December 2019	365,962	8,889	28,907	-	256,726	660,484
At 1 April 2018						
As previously stated	365,962	4,605	_	42,530	222,495	635,592
Effect of adoption of MFRS 9	303,902	3,773	9,486	(42,530)	50,200	20,929
As restated	365,962	8,378	9,486	(+2,000)	272,695	656,521
Net profit after taxation	-	-	-	-	20,141	20,141
Other comprehensive income	_	_	1,929	_		1,929
Total comprehensive income for the financial period	_	-	1,929	-	20,141	22,070
Transfer to regulatory reserves	-	608	, - -	-	(608)	, <u>-</u>
Dividend paid	-	-	-	-	(23,360)	(23,360)
At 31 December 2018	365,962	8,986	11,415	-	268,868	655,231

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## Condensed Interim Financial Statements Unaudited Statements of Changes in Equity for the Financial Period Ended 31 December 2019

		<b>←</b> Non-di	stributable res	erves	Distributable reserves	
	Ordinary	Regulatory	FVOCI	Revaluation	Retained	Total
	<u>shares</u>	reserves	reserves	reserves	<u>profits</u>	<u>equity</u>
BANK	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 April 2019						
As previously stated	365,962	8,539	21,446	-	251,616	647,563
Effect of adoption of MFRS 16		-	-	-	(61)	(61)
As restated	365,962	8,539	21,446	-	251,555	647,502
Net profit after taxation	-	-	-	-	8,065	8,065
Other comprehensive income	-	-	7,461	-	-	7,461
Total comprehensive income for the financial period	-	-	7,461	-	8,065	15,526
Transfer to regulatory reserves		350	-	-	(350)	
At 31 December 2019	365,962	8,889	28,907	-	259,270	663,028
At 1 April 2018						
As previously stated	365,962	4,605	-	42,530	226,603	639,700
Effect of adoption of MFRS 9		3,773	9,486	(42,530)	50,200	20,929
As restated	365,962	8,378	9,486	-	276,803	660,629
Net profit after taxation	-	-	-	-	20,731	20,731
Other comprehensive income	-	-	1,929	-	-	1,929
Total comprehensive income for the financial period	-	-	1,929	-	20,731	22,660
Transfer to regulatory reserves	-	608	-	-	(608)	-
Dividend paid	-	-	-	-	(23,360)	(23,360)
At 31 December 2018	365,962	8,986	11,415	-	273,566	659,929

(Incorporated in Malaysia)

# Condensed Interim Financial Statements Unaudited Condensed Statements of Cash Flows for the Financial Period Ended 31 December 2019

	<u>GROUP</u>		<u>BANK</u>	
	31 December	31 December	31 December	31 December
	2019	2018	2019	2018
	RM'000	RM'000	RM'000	RM'000
Profit before taxation	10,891	24,830	10,803	25,420
Adjustments for non-cash items	(28,619)	(34,082)	(28,531)	(33,998)
Operating loss before changes in working capital	(17,728)	(9,252)	(17,728)	(8,578)
Changes in working capital	14,613	70,042	14,613	70,042
Net tax paid	(4,835)	(4,550)	(4,835)	(4,550)
Net cash (used in)/generated from operating activities	(7,950)	56,240	(7,950)	56,914
Net cash generated from/(used in) investing activities	18,767	(47,637)	19,151	(47,637)
Net cash used in financing activities	(347)	(23,360)	(347)	(23,360)
Net change in cash and cash equivalents	10,470	(14,757)	10,854	(14,083)
Cash and cash equivalents at beginning of financial				
period	36,373	27,983	35,989	26,926
Cash and cash equivalents at end of financial				
period	46,843	13,226	46,843	12,843
Cash and cash equivalent comprise the following:				
Cash and short-term funds	46,843	13,226	46,843	12,843

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### **Explanatory Notes**

# PART A - Explanatory Notes Pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 and Guidelines on Financial Reporting Issued by Bank Negara Malaysia ("BNM")

### A1 Basis of Preparation

The unaudited condensed interim financial statements for the third financial quarter and nine months ended 31 December 2019 have been prepared under the historical cost convention, except for financial assets at fair value through profit or loss and financial investments at fair value through other comprehensive income, that is measured at fair value.

The unaudited condensed interim financial statements have been prepared in accordance with MFRS 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board ("MASB").

The unaudited condensed interim financial statements should be read in conjunction with the audited annual financial statements of Alliance Investment Bank Berhad ("the Bank") and the Group for the financial year ended 31 March 2019. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Bank since the financial year ended 31 March 2019.

The significant accounting policies and methods of computation applied in the unaudited condensed interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 March 2019, and modified for the adoption of the following accounting standards applicable for financial periods beginning on or after 1 April 2019:

- MFRS 16 "Leases"
- Amendments to MFRS 9 "Prepayment Features with Negative Compensation"
- Amendments to MFRS 128 "Long-term Interest In Associates and Joint Ventures"
- Annual Improvement to MFRS's 2015-2017 Cycles
  - Amendments to MFRS 3 "Business Combinations"
  - Amendments to MFRS 11 "Joint Arrangements"
  - Amendments to MFRS 112 "Income Taxes"
  - Amendments to MFRS 123 "Borrowing Costs"
- IC interpretation 23 "Uncertainty over Income Tax Treatments"

The adoption the above standards, amendments to published standards and interpretation to existing standards are not anticipated to have any significant impact on the financial statements of the Group and the Bank other than the adoption of MFRS 16 where the impact are shown in Note A34.

The following MFRS have been issued by the MASB and are effective for annual periods commencing on or after 1 April 2020, and have yet to be adopted by the Group and the Bank:

Amendments to MFRS 3 "Definition of a Business" (effective from 1 January 2020)

The preparation of unaudited condensed interim financial statements in conformity with the Malaysian Financial Reporting Standards requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed interim financial statements, and the reported amounts of revenues and expenses during the reported period. It also requires Directors to exercise their judgment in the process of applying the Group and the Bank's accounting policies. Although these estimates and judgement are based on the Directors' best knowledge of current events and actions, actual results may differ.

### A2 Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the annual financial statements for the financial year ended 31 March 2019 was not subject to any qualification.

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### A3 Seasonality or Cyclicality of Operations

The operations of the Group and the Bank were not materially affected by any seasonal or cyclical fluctuations during the third financial quarter and nine months ended 31 December 2019.

### A4 Unusual Items Due to Their Nature, Size or Incidence

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group and the Bank during the third financial quarter and nine months ended 31 December 2019.

### A5 Changes in Estimates

There were no material changes in estimates of amounts reported in prior financial years that have a material effect during the third financial quarter and nine months ended 31 December 2019.

### A6 Issuance and Repayment of Debt and Equity Securities

There were no issuance nor repayment of debt and equity securities during the third financial quarter and nine months ended 31 December 2019.

#### A7 Dividend Paid

No dividend has been paid for the third financial quarter and nine months ended 31 December 2019.

### A8 Significant Event

KLCS Sdn. Bhd. and ARSB Alliance Sdn. Bhd., wholly-owned subsidiaries of the Bank have been dissolved by way of members' voluntary winding-up pursuant to Section 459(5) of the Companies Act 2016 on 9 August 2019.

### A9 Material Event Subsequent to the End of the Financial Reporting Period

There was no material event subsequent to the end of the financial reporting period that require disclosure or adjustment to the unaudited condensed interim financial statements.

### **A10 Related Party Transactions**

All related party transactions within the Group and the Bank have been entered into in the normal course of business.

### A11 Proposed Dividend

No dividend has been proposed or declared for the third financial quarter and nine months ended 31 December 2019.

### A12 Amounts Due From Clients and Brokers

	<u>GROUP/E</u>	3ANK
	31 December	31 March
	2019	2019
	RM'000	RM'000
Due from clients	57,782	77,182
Due from brokers	-	665
	57,782	77,847
Less: Allowance for expected credit losses	-	(839)
	57,782	77,008

These represent amounts receivable from non-margin clients and outstanding contracts entered into on behalf of clients where settlement via the Bursa Malaysia Securities Clearing Sdn. Bhd. has yet to be made.

The Group's and the Bank's normal trade credit terms for non-margin clients is two (2) market days in accordance with Bursa Malaysia Securities Berhad's ("Bursa") Fixed Delivery and Settlement System ("FDSS") trading rules.

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### A12 Amounts Due From Clients and Brokers (Contd.)

The movements in allowance for expected credit losses are as follows:

	GROUP/E	BANK
	31 December	31 March
	2019	2019
	RM'000	RM'000
At beginning of financial period/year	839	840
Write-back during the financial period/year	-	(1)
Write-off during the financial period/year	(839)	-
At end of financial period/year		839

As at 31 December 2019, the Group's and the Bank's gross exposure of amounts due from clients and brokers that are credit impaired was at RM10,000 (31 March 2019: RM1,186,000) and was collateralised.

## A13 Financial Assets at Fair Value Through Profit or Loss ("FVTPL")

	GROUP/	<b>BANK</b>
	31 December	31 March
	2019	2019
	RM'000	RM'000
At fair value		
<u>Unquoted securities:</u>		
Shares	64,392	60,784
Total financial assets at FVTPL	64,392	60,784

### A14 Financial Investments at Fair Value Through Other Comprehensive Income ("FVOCI")

	<u>GROUP/BANK</u>		
	31 December	31 March	
	2019	2019	
	RM'000	RM'000	
At fair value			
Money market instruments:			
Malaysian Government securities	206,481	223,009	
Malaysian Government investment issues	325,344	289,667	
Negotiable instruments of deposits	-	10,947	
Commercial papers	39,828	38,683	
	571,653	562,306	
Unquoted securities in Malaysia:		_	
Corporate bonds and sukuk	874,958	805,609	
	874,958	805,609	
Total financial investments at FVOCI	1,446,611	1,367,915	

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## A14 Financial Investments at Fair Value Through Other Comprehensive Income ("FVOCI") (Contd.)

Movements in allowances for expected credit losses are as follows:

		Lifetime ECL	Lifetime ECL	
		Not-credit	Credit	
	12 months ECL	Impaired	Impaired	
	(Stage 1)	(Stage 2)	(Stage 3)	<u>Total</u>
	RM'000	RM'000	RM'000	RM'000
GROUP/BANK				
At 1 April 2019	248	116	9,410	9,774
New financial assets originated or purchased	8	-	-	8
Changes due to change in credit risk	(14)	(45)	-	(59)
Total write-back from income statement	(6)	(45)	-	(51)
Write-off			(9,410)	(9,410)
At 31 December 2019	242	71		313
At 1 April 2018				
As previously stated	_	_	_	_
Effects of adoption of MFRS 9	34	233	9,410	9,677
As restated	34	233	9,410	9,677
New financial assets originated or purchased	228	-	-	228
Financial assets derecognised other than write-off	(5)	-	-	(5)
Changes due to change in credit risk	(9)	(117)	-	(126)
Total charge to/(write-back from) income statement	t 214	(117)	-	97
At 31 March 2019	248	116	9,410	9,774

The Group's and the Bank's gross exposure of financial investments at FVOCI that are credit impaired are as follows:

	31 December	31 March
	2019	2019
	RM'000	RM'000
GROUP/BANK		
At beginning of financial period/year		
As previously stated	9,410	-
Effects of adoption of MFRS 9	-	9,410
As restated	9,410	9,410
Write-off during the financial period/year	(9,410)	-
At end of financial period/year	-	9,410

## A15 Financial Investments at Amortised Cost

	GROUP/E	<u>BANK</u>
	31 December	31 March
	2019	2019
	RM'000	RM'000
At amortised cost		
Money market instruments:		
Malaysian Government securities	-	20,343
Commercial Paper	-	3,805
	<u> </u>	24,148
Unquoted securities:		
Corporate bonds and sukuk	24,645	42,581
Less: Allowance for expected credit losses	(24,591)	(13,169)
	54	29,412
Total financial investments at amortised cost	54	53,560

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## A15 Financial Investments at Amortised Cost (Contd.)

Movements in allowance for expected credit losses are as follows:

		Lifetime ECL	Lifetime ECL	
		Not-credit	Credit	
	12 months ECL	Impaired	Impaired	
	(Stage 1)	(Stage 2)	(Stage 3)	<u>Total</u>
	RM'000	RM'000	RM'000	RM'000
GROUP/BANK				
At 1 April 2019		270	12,899	13,169
Transfer to Stage 3	-	(826)	25,000	24,174
Financial assets derecognised other than write-off	(3)	-	-	(3)
Changes due to change in credit risk	3	556	(10,701)	(10,142)
Total (write-back from)/charge to income statement	-	(270)	14,299	14,029
Write-off	<u> </u>		(2,607)	(2,607)
At 31 December 2019			24,591	24,591
At 1 April 2018				
As previously stated	_	_	_	_
Effects of adoption of MFRS 9	-	-	12,899	12,899
As restated	-	_	12,899	12,899
New financial assets originated or purchased	<u> </u>	270		270
At 31 March 2019	-	270	12,899	13,169

The Group's and the Bank's gross exposure of financial investments at amortised cost that are credit impaired are as follows:

	31 December	31 March
	2019	2019
	RM'000	RM'000
GROUP/BANK		
At beginning of financial period/year		
As previously stated	17,271	-
Effects of adoption of MFRS 9	-	17,271
As restated	17,271	17,271
Impaired during the financial period/year	25,000	-
Write-back during the financial period/year	(15,057)	-
Write-off during the financial period/year	(2,607)	-
At end of financial period/year	24,607	17,271

## A16 Loans, Advances and Financing

	<u>GROUP</u>	/BANK
	31 December	31 March
	2019	2019
	RM'000	RM'000
At amortised cost		
Term loans/financing	131,230	191,771
- Syndicated term loans	43,803	142,049
- Other term loans	87,427	49,722
Staff loans (Directors loan: RM Nil)	134	207
Revolving credits	8,014	5,007
Share margin financing	231,151	253,433
Gross loans, advances and financing	370,529	450,418
Less: Allowance for expected credit losses on loans, advances and financing	(843)	(1,064)
Total net loans, advances and financing	369,686	449,354

(Incorporated in Malaysia)

## A16 Loans, Advances and Financing (Contd.)

## By maturity structure:

( )	<del></del>		
		CDOUD/DAA	11/
		GROUP/BAN	
			31 March
		2019	2019
		RM'000	RM'000
	Within one year	239,654	258,884
	One year to three years	43,869	6
	· · · · · · · · · · · · · · · · · · ·	•	_
	Three years to five years	42,888	90,640
	Over five years	44,118	100,888
	Gross loans, advances and financing	<u>370,529</u>	450,418
(ii)	By type of customer:		
		CPOUD/PAA	II/
		<u>GROUP/BAN</u> 31 December	<u>IN</u> 31 March
		2019	2019
		RM'000	RM'000
		KIWI 000	KIVI 000
	Domestic business enterprises		
	- Small and medium enterprises	96,310	60,814
	- Others	79,699	186,454
	Individuals	191,784	200,383
	Other domestic entities	2,736	2,737
	Foreign entities	_ ·	30
	Gross loans, advances and financing	370,529	450,418
	Cisso isano, aaranses ana mansing		
(iii)	By interest/profit rate sensitivity:		
		GROUP/BAN	<u>IK</u>
		31 December	31 March
		2019	2019
		RM'000	RM'000
	Fixed rate loans/financing	2,295	3,651
	Variable rate	04.070	05.000
	- Base lending rate plus	34,976	35,839
	- Base rate plus	194,352	214,449
	- Cost plus	138,906_	196,479
	Gross loans, advances and financing	<u> </u>	450,418
(iv)	By economic purposes:		
(,	<u></u>	GROUP/BAN	<u>IK</u>
		31 December	31 March
		2019	2019
		RM'000	RM'000
	Purchase of securities	221 151	252 422
	Purchase of securities  Purchase of transport vehicles	231,151	253,433
	Purchase of landed property	44,665	45,947
	of which: - Residential	862	811
	- Non-residential	43,803	45,136
	Working capital	8,014	46,619
	Others	86,699	104,417
	Gross loans, advances and financing	370,529	450,418
	•		·

(Incorporated in Malaysia)

## A16 Loans, Advances and Financing (Contd.)

## (v) By geographical distribution:

		GROUP/ 31 December 2019 RM'000	31 March 2019 RM'000
	Northern region	42,183	46,993
	Central region	297,599	373,004
	Southern region	30,747	30,421
	Gross loans, advances and financing	370,529	450,418
(vi)	Movements in credit impaired loans, advances and financing ('impaired loans') u	<del>-</del>	
		GROUP/	
		31 December	31 March
		2019	2019
	At beginning of financial pariod/year	RM'000	RM'000
	At beginning of financial period/year As previously stated	553	2,641
	Effect of adoption of MFRS 9	-	(1,556)
	As restated	553	1,085
	Impaired during the financial period/year	198	81
	Recovered during the financial period/year	-	(516)
	Reclassified as unimpaired during the financial period/year	(171)	(83)
	Financial assets derecognised other than write-off during the	. ,	
	financial period/year	-	(6)
	Amount written-off during the financial period/year	(2)	(8)
	At end of financial period/year	578	553
	Gross impaired loans as % of gross loans, advances and financing	0.16%	0.12%
(vii)	Credit impaired loans analysed by economic purposes are as follows:		
		GROUP/	BANK
		31 December	31 March
		2019	2019
		RM'000	RM'000
	Purchase of transport vehicle	-	2

## (viii) Credit impaired loans by geographical distribution:

Purchase of landed properties

of which: - Residential

Gross impaired loans

Others

GROU	GROUP/BANK	
31 December	r 31 March	
2019	2019	
RM'000	RM'000	
Central region 578	553	
Gross impaired loans 578	553	

451

451

127

578

428

428

123

553

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## A16 Loans, Advances and Financing (Contd.)

(ix) Movements in allowance for expected credit losses on loans, advances and financing are as follows:

GROUP/BANK	12 months ECL N (Stage 1) RM'000	Lifetime ECL Not-credit Impaired (Stage 2) RM'000	Lifetime ECL Credit Impaired (Stage 3) RM'000	<u>Total</u> RM'000
At 1 April 2019	512	_	552	1,064
Transfer to Stage 2	-	1	(103)	(102)
Transfer to Stage 3	-	(1)	-	(1)
New financial assets originated or purchased	97	-	-	97
Financial assets derecognised other than write-off	(107)	-	-	(107)
Changes due to change in credit risk	(151)	-	44	(107)
Total write-back from income statement	(161)	-	(59)	(220)
Write-off	-	-	(1)	(1)
At 31 December 2019	351	-	492	843
At 1 April 2018 As previously stated under MFRS 139 Effects of adoption of MFRS 9				840 874
As restated	619	11	1,084	1,714
Transfer to Stage 1	-	(1)	-	(1)
Transfer to Stage 2	-	1	(2)	(1)
Transfer to Stage 3	-	(1)	-	(1)
New financial assets originated or purchased	558	-	-	558
Financial assets derecognised other than write-off	(218)	-	(6)	(224)
Changes due to change in credit risk	(447)	(10)	(516)	(973)
Total write-back from income statement	(107)	(11)	(524)	(642)
Write-off		-	(8)	(8)
At 31 March 2019	512	-	552	1,064

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### **A17 Other Assets**

	GROU	<u>P</u>	BAN	<u>K</u>
	31 December	31 March	31 December	31 March
	2019	2019	2019	2019
	RM'000	RM'000	RM'000	RM'000
Other receivables, deposits and prepayments	11,893	10,828	11,893	10,702
Amount due from related company	-	277	-	277
Less: Allowance for expected credit losses on				
other receivable [Note (a)]	(2,205)	(2,097)	(2,205)	(2,097)
	9,688	9,008	9,688	8,882

Note:

(a) Movements in the allowance for expected credit losses on other receivables are as follows:

	<u>Lifetime ECL</u> RM'000
<u>GROUP/BANK</u>	
At 1 April 2019	2,097
New financial assets originated or purchased	171
Financial assets derecognised other than write-off	(160)
Changes due to change in credit risk	97
Total charge to income statement	108
At 31 December 2019	2,205
At 1 April 2018	1,993
New financial assets originated or purchased	1,174
Financial assets derecognised other than write-off	(1,381)
Changes due to change in credit risk	311
Total charge to income statement	104
At 31 March 2019	2,097

As at 31 December 2019, the Group's and the Bank's gross exposure of other receivables that are under lifetime ECL was at RM2,205,000 (31 March 2019: RM2,097,000).

## **A18 Deposits from Customers**

	GROUP/E	<u>BANK</u>
	31 December	31 March
	2019	2019
	RM'000	RM'000
Fixed deposits	324,508	438,313
Money market deposits	478,657	554,908
	803,165	993,221

(Incorporated in Malaysia)

### A18 Deposits from Customers (Contd.)

(i) The maturity structure of fixed deposits and money market deposits are as follows:

	GROUP/E	3ANK
	31 December	31 March
	2019	2019
	RM'000	RM'000
Due within six months	803,165	993,221

(ii) The deposits are sourced from the following types of customers:

	GROUP/BANK	
	31 December 31	
	2019	2019
	RM'000	RM'000
Business enterprises	545,043	367,945
Domestic non-bank financial institutions	258,122	625,276
	803,165	993,221

### A19 Deposits and Placements of Banks and Other Financial Institutions

	GROUP/BANK	
	31 December 31 Ma	
	2019	2019
	RM'000	RM'000
Licensed banks	370,279	359,943
Licensed investment banks	163,620	30,051
	533,899	389,994

### **A20 Amounts Due To Clients And Brokers**

	GROUP/E	BANK
	<b>31 December</b> 31	
	2019	2019
	RM'000	RM'000
Due to clients	17,940	51,164
Due to brokers	16,253	-
	34,193	51,164

These mainly relate to amounts payable to non-margin clients and outstanding contracts entered into on behalf of clients where settlement via the Bursa Malaysia Securities Clearing Sdn. Bhd. has yet to be made.

The Group's and the Bank's normal trade credit terms for trade payable for non-margin client is two (2) market days according to Bursa's FDSS trading rules.

Following the issuance of FRSIC Consensus 18, the Group and the Bank no longer recognises trust monies balances in the statement of financial position, as the Group and the Bank do not have any control over the trust monies to obtain the future economic benefits embodied in the trust monies. The trust monies maintained by the Group and the Bank amounting to RM49,535,000 (31 March 2019: RM56,655,000) have been excluded accordingly.

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## **A21 Other Liabilities**

	<u>GROUP</u>		<b>BANK</b>		
	31 December	31 March	31 December	31 March	
	2019	2019	2019	2019	
	RM'000	RM'000	RM'000	RM'000	
Other payables	17,941	39,676	17,941	40,265	
Provision and accruals	4,979	6,125	4,979	6,101	
Remisier's accounts	6,291	6,122	6,291	6,122	
Amount due to joint venture	139	160	139	160	
Amount due to holding company	842	249	842	249	
Allowance for expected credit losses on					
commitment and contingencies	40	24	40	24	
	30,232	52,356	30,232	52,921	

Movements in the allowance for expected credit losses on commitments and contingencies are as follows:

	12 months ECL ( <u>Stage 1)</u> RM'000
GROUP/BANK	24
At 1 April 2019  New financial assets originated or purchased	34
Financial assets derecognised other than write-off	(2)
Changes due to change in credit risk	(16)
Total charge to income statement	16
At 31 December 2019	40
At 1 April 2018	
As previously stated	-
Effects of adoption of MFRS 9	248
As restated	248
New financial assets originated or purchased	16
Financial assets derecognised other than write-off	(220)
Changes due to change in credit risk	(20)
Total write-back from income statement	(224)
At 31 March 2019	24

(Incorporated in Malaysia)

## **A22 Interest Income**

	3rd Quart	er Ended	Nine Mont	hs Ended
	31 December	31 December	31 December	31 December
	2019	2018	2019	2018
	RM'000	RM'000	RM'000	RM'000
<u>GROUP</u>				
Loans, advances and financing	6,516	7,228	20,526	20,198
Money at call and deposit placements with				
financial institutions	38	45	122	151
Financial investments at FVOCI	13,288	10,603	39,396	29,338
Financial investments at amortised cost	142	619	1,123	2,438
	19,984	18,495	61,167	52,125
Accretion of discount less amortisation of premium	32	70	839	846
	20,016	18,565	62,006	52,971
	2rd Quart	or Endod	Nino Mont	he Endad
	3rd Quart		Nine Mont	
	31 December	31 December	31 December	31 December
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
BANK	31 December	31 December	31 December	31 December
BANK Loans, advances and financing	31 December 2019 RM'000	31 December 2018 RM'000	31 December 2019 RM'000	31 December 2018 RM'000
Loans, advances and financing	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	31 December 2019 RM'000	31 December 2018 RM'000	31 December 2019 RM'000	31 December 2018 RM'000
Loans, advances and financing  Money at call and deposit placements with	31 December 2019 RM'000 6,516	31 December 2018 RM'000 7,228	31 December 2019 RM'000 20,526	31 December 2018 RM'000 20,198
Loans, advances and financing  Money at call and deposit placements with financial institutions  Financial investments at FVOCI	31 December 2019 RM'000 6,516	31 December 2018 RM'000 7,228	31 December 2019 RM'000 20,526 122 39,396	31 December 2018 RM'000 20,198 151 29,338
Loans, advances and financing  Money at call and deposit placements with financial institutions	31 December 2019 RM'000 6,516 38 13,288	31 December 2018 RM'000 7,228 45 10,603	31 December 2019 RM'000 20,526	31 December 2018 RM'000 20,198
Loans, advances and financing  Money at call and deposit placements with financial institutions  Financial investments at FVOCI	31 December 2019 RM'000 6,516 38 13,288 142	31 December 2018 RM'000 7,228 45 10,603 619	31 December 2019 RM'000 20,526 122 39,396 1,123	31 December 2018 RM'000 20,198 151 29,338 2,438
Loans, advances and financing Money at call and deposit placements with financial institutions Financial investments at FVOCI Financial investments at amortised cost	31 December 2019 RM'000 6,516 38 13,288 142 19,984	31 December 2018 RM'000 7,228 45 10,603 619 18,495	31 December 2019 RM'000 20,526 122 39,396 1,123 61,167	31 December 2018 RM'000 20,198 151 29,338 2,438 52,125

## **A23 Interest Expense**

	3rd Quart	er Ended	Nine Mont	ths Ended
	31 December	31 December	31 December	31 December
	2019	2018	2019	2018
	RM'000	RM'000	RM'000	RM'000
GROUP				
Deposits and placements of banks and other				
financial institutions	5,444	4,460	14,776	12,609
Deposits from customers	5,614	5,541	19,580	15,710
	11,058	10,001	34,356	28,319
	3rd Quart	er Ended	Nine Mont	ths Ended
	3rd Quart 31 December	er Ended 31 December	Nine Mont 31 December	
	31 December	31 December	31 December	31 December
BANK	31 December 2019	31 December 2018	31 December 2019	31 December 2018
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
BANK Deposits and placements of banks and other financial institutions	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Deposits and placements of banks and other	31 December 2019 RM'000	31 December 2018 RM'000	31 December 2019 RM'000	31 December 2018 RM'000
Deposits and placements of banks and other financial institutions	31 December 2019 RM'000 5,444	31 December 2018 RM'000 4,460	31 December 2019 RM'000	31 December 2018 RM'000

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## **A24 Other Operating Income**

RM'000         RM'000<	931 705 429 278
RM'000         RM'000<	931 705 429 278 097
GROUP         (a) Fee and commission income:         Brokerage fees       6,134       6,579       18,645       22,         Corporate advisory fees       1,324       1,189       2,884       2,	931 705 429 278 097
(a) Fee and commission income:       6,134       6,579       18,645       22,         Brokerage fees       6,134       1,189       2,884       2,         Corporate advisory fees       1,324       1,189       2,884       2,	705 429 278 097
Brokerage fees       6,134       6,579       18,645       22,         Corporate advisory fees       1,324       1,189       2,884       2,	705 429 278 097
Corporate advisory fees <b>1,324</b> 1,189 <b>2,884</b> 2,	705 429 278 097
	429 278 097
	278 097
	097
•	
·	
	247
Underwriting commissions and placement fees 404 - 1,760	148
<b>8,256</b> 8,603 <b>25,658</b> 29,	835
(b) Fee and commission expense:	
	201)
(c) Investment income:	
Gain arising from sale/redemption of:	
- Financial assets at fair value through profit or loss - 120	1
- Financial investments at fair value through other	
·	558
Unrealised gain from revaluation of:	
<ul> <li>Financial assets at fair value through profit or loss</li> <li>Gross dividend income from:</li> </ul>	843
	550
	952
(d) Other income:	
	344
Other non-operating income/(loss) 194 228 566	(78)
<b>257</b> 308 <b>825</b>	266
Total other operating income <b>7,804</b> 10,527 <b>28,886</b> 27,	852

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## A24 Other Operating Income (Contd.)

	3rd Quart 31 December 2019	31 December 2018	Nine Mont 31 December 2019	31 December 2018
	RM'000	RM'000	RM'000	RM'000
BANK				
(a) Fee and commission income:				
Brokerage fees	6,134	6,579	18,645	22,931
Corporate advisory fees	1,324	1,189	2,884	2,705
Guarantee fees	7	429	20	429
Processing fees	116	71	304	278
Arrangement and related fees	178	265	1,777	3,097
Service charges and fees	93	70	268	247
Underwriting commissions and placement fees	404	-	1,760	148
	8,256	8,603	25,658	29,835
(b) Fee and commission expense: Brokerage fees expense	(1,909)	(2,076)	(6,027)	(7,201)
(c) Investment income:				
Gain arising from sale/redemption of:				
<ul> <li>Financial assets at fair value through profit or loss</li> <li>Financial investments at fair value through other</li> </ul>	-	-	120	1
comprehensive income	-	-	2,952	558
Unrealised gain from revaluation of:				
- Financial assets at fair value through profit or loss Gross dividend income from:	-	3,572	3,608	3,843
- Financial assets at fair value through profit or loss	1,200	120	1,750	550
	1,200	3,692	8,430	4,952
(d) Other income:				
Foreign exchange gain	63	80	259	344
Other non-operating income	194	228	566	597
	257	308	825	941
Total other operating income	7,804	10,527	28,886	28,527

(Incorporated in Malaysia)

## **A25 Other Operating Expenses**

Name		3rd Quart	3rd Quarter Ended				hs Ended
GROUP         Personnel costs         5,196         4,781         15,425         14,924           - Salaries, allowances and bonuses         5,196         4,781         15,425         14,924           - Contribution to EPF         828         759         574         2,262         1,565           - Others         759         574         2,262         1,565           - Others         6,783         6,114         20,142         18,755           Establishment costs         - Contribution of property, plant and equipment         86         104         274         420           - Depreciation of right-of-use assets         275         - 842         -           - Amortisation of computer software         309         182         897         541           - Rental         53         361         308         1,072           - Water and electricity         133         281         406         485           - Repairs & maintenance         92         106         134         352           - Information technology expenses         1,123         1,133         3,352         2,941           - Others         449         486         1,153         982           - Advertisement and publicity		31 December	31 December	31 December	31 December		
GROUP           Personnel costs         5,196         4,781         15,425         14,924           - Contribution to EPF         828         759         2,455         2,266           - Others         759         574         2,262         1,565           - Others         6,783         6,114         20,142         18,755           Establishment costs         8         104         274         420           - Depreciation of property, plant and equipment         86         104         274         420           - Depreciation of right-of-use assets         275         -         842         -           - Amortisation of computer software         309         182         897         541           - Rental         53         361         308         1,072           - Water and electricity         133         281         406         485           - Repairs & maintenance         92         106         134         352           - Information technology expenses         1,123         1,133         3,352         2,941           - Others         449         486         1,153         982           - Avertisement and publicity         219         271		2019	2018	2019			
Personnel costs   Salaries, allowances and bonuses   S,196   4,781   15,425   14,924		RM'000	RM'000	RM'000	RM'000		
Salaries, allowances and bonuses	GROUP						
Contribution to EPF	Personnel costs						
Type	- Salaries, allowances and bonuses	5,196	4,781	15,425	14,924		
Establishment costs   - Depreciation of property, plant and equipment   86   104   274   420   - Depreciation of right-of-use assets   275   - 842   Amortisation of computer software   309   182   897   541   - Rental   53   361   308   1,072   - Water and electricity   133   281   406   485   - Repairs & maintenance   92   106   134   352   - Information technology expenses   1,123   1,133   3,352   2,941   - Others   449   486   1,153   982   - 2,520   2,653   7,366   6,793   - 2,520   2,653   7,366   6,793   - 2,520   - 2,653   - 2,520   - 2,653   - 2,520   - 2	- Contribution to EPF	828	759	2,455	2,266		
Establishment costs   - Depreciation of property, plant and equipment   86   104   274   420   - Depreciation of right-of-use assets   275   - 842   - 840	- Others	759	574	2,262	1,565		
Depreciation of property, plant and equipment   Section   Depreciation of right-of-use assets   275   -		6,783	6,114	20,142	18,755		
Depreciation of right-of-use assets	Establishment costs						
Amortisation of computer software   309   182   897   541     Rental   53   361   308   1,072     Water and electricity   133   281   406   485     Repairs & maintenance   92   106   134   352     Information technology expenses   1,123   1,133   3,352   2,941     Others   449   486   1,153   982     Others   449   486   1,153   982     Advertisement and publicity   219   271   425   549     Research cost   415   478   1,204   1,442     Others   106   83   272   258     Table   740   832   1,901   2,249     Administration and general expenses   69   99   280   309     Printing and stationeries   14   12   40   39     Professional fees   696   376   1,307   1,084     Others   491   462   1,309   1,384     Others   491   462   1,309   2,936   2,816     Others   491   402   403   403     Others   491   403   403   403     Others   491   40	- Depreciation of property, plant and equipment	86	104	274	420		
Rental   Figure   F	- Depreciation of right-of-use assets	275	-	842	-		
- Water and electricity - Repairs & maintenance - Information technology expenses - Information technology expenses - Advertisement and publicity - Research cost - Advertisement and publicity - Research cost - Others - Administration and general expenses - Communication expenses - Communication expenses - Printing and stationeries - Professional fees - Others - Other	- Amortisation of computer software	309	182	897	541		
Repairs & maintenance   92   106   134   352    - Information technology expenses   1,123   1,133   3,352   2,941    - Others   449   486   1,153   982    - Others   2,520   2,653   7,366   6,793	- Rental	53	361	308	1,072		
Information technology expenses	- Water and electricity	133	281	406	485		
Others       449       486       1,153       982         2,520       2,653       7,366       6,793         Marketing expenses       2       2,653       7,366       6,793         Marketing expenses       2       2,653       7,366       6,793         Advertisement and publicity       219       271       425       549         - Research cost       415       478       1,204       1,442         - Others       106       83       272       258         740       832       1,901       2,249         Administration and general expenses       69       99       280       309         - Printing and stationeries       14       12       40       39         - Professional fees       696       376       1,307       1,084         - Others       491       462       1,309       1,384         - Others       491       462       1,309       1,384         - 2,816       1,270       949       2,936       2,816	- Repairs & maintenance	92	106	134	352		
Marketing expenses     2,520     2,653     7,366     6,793       Marketing expenses     4     4     4     5     549       - Advertisement and publicity     219     271     425     549       - Research cost     415     478     1,204     1,442       - Others     106     83     272     258       740     832     1,901     2,249       Administration and general expenses       - Communication expenses     69     99     280     309       - Printing and stationeries     14     12     40     39       - Professional fees     696     376     1,307     1,084       - Others     491     462     1,309     1,384       1,270     949     2,936     2,816	<ul> <li>Information technology expenses</li> </ul>	1,123	1,133	3,352	2,941		
Marketing expenses         - Advertisement and publicity       219       271       425       549         - Research cost       415       478       1,204       1,442         - Others       106       83       272       258         740       832       1,901       2,249         Administration and general expenses       69       99       280       309         - Communication expenses       69       99       280       309         - Printing and stationeries       14       12       40       39         - Professional fees       696       376       1,307       1,084         - Others       491       462       1,309       1,384         1,270       949       2,936       2,816	- Others		486	1,153			
- Advertisement and publicity       219       271       425       549         - Research cost       415       478       1,204       1,442         - Others       106       83       272       258         740       832       1,901       2,249         Administration and general expenses       69       99       280       309         - Communication expenses       69       99       280       309         - Printing and stationeries       14       12       40       39         - Professional fees       696       376       1,307       1,084         - Others       491       462       1,309       1,384         1,270       949       2,936       2,816		2,520	2,653	7,366	6,793		
Research cost       415       478       1,204       1,442         Others       106       83       272       258         740       832       1,901       2,249         Administration and general expenses       832       1,901       2,249         Administration and general expenses       69       99       280       309         - Communication expenses       14       12       40       39         - Printing and stationeries       14       12       40       39         - Professional fees       696       376       1,307       1,084         - Others       491       462       1,309       1,384         1,270       949       2,936       2,816	Marketing expenses						
Others         106         83         272         258           740         832         1,901         2,249           Administration and general expenses         69         99         280         309           - Communication expenses         69         99         280         309           - Printing and stationeries         14         12         40         39           - Professional fees         696         376         1,307         1,084           - Others         491         462         1,309         1,384           1,270         949         2,936         2,816	- Advertisement and publicity	219	271	425	549		
Administration and general expenses     69     99     280     309       - Communication expenses     14     12     40     39       - Printing and stationeries     14     12     40     39       - Professional fees     696     376     1,307     1,084       - Others     491     462     1,309     1,384       1,270     949     2,936     2,816	- Research cost	415	478	1,204	1,442		
Administration and general expenses         - Communication expenses       69       99       280       309         - Printing and stationeries       14       12       40       39         - Professional fees       696       376       1,307       1,084         - Others       491       462       1,309       1,384         1,270       949       2,936       2,816	- Others						
- Communication expenses       69       99       280       309         - Printing and stationeries       14       12       40       39         - Professional fees       696       376       1,307       1,084         - Others       491       462       1,309       1,384         1,270       949       2,936       2,816		740	832	1,901	2,249		
- Printing and stationeries       14       12       40       39         - Professional fees       696       376       1,307       1,084         - Others       491       462       1,309       1,384         1,270       949       2,936       2,816	Administration and general expenses						
- Professional fees 696 376 1,307 1,084 - Others 491 462 1,309 1,384 1,270 949 2,936 2,816	- Communication expenses	69	99	280	309		
- Others	- Printing and stationeries	14	12	40	39		
<b>1,270</b> 949 <b>2,936</b> 2,816	- Professional fees	696	376	1,307	1,084		
	- Others			1,309	1,384		
Total other operating expenses 11,313 10,548 32,345 30,613		1,270	949	2,936	2,816		
	Total other operating expenses	11,313	10,548	32,345	30,613		

(Incorporated in Malaysia)

## **A25 Other Operating Expenses (Contd.)**

	3rd Quarter Ended		Nine Mont	hs Ended
	31 December	31 December	31 December	31 December
	2019	2018	2019	2018
	RM'000	RM'000	RM'000	RM'000
BANK				
Personnel costs				
- Salaries, allowances and bonuses	5,196	4,781	15,425	14,924
- Contribution to EPF	828	759	2,455	2,266
- Others	759	574	2,262	1,565
	6,783	6,114	20,142	18,755
Establishment costs				
- Depreciation of property, plant and equipment	86	104	274	420
- Depreciation of right-of-use assets	275	-	842	-
- Amortisation of computer software	309	182	897	541
- Rental	53	361	308	1,072
- Water and electricity	133	281	406	485
- Repairs & maintenance	92	106	134	352
<ul> <li>Information technology expenses</li> </ul>	1,123	1,133	3,352	2,941
- Others	449	486	1,153	982
	2,520	2,653	7,366	6,793
Marketing expenses				
<ul> <li>Advertisement and publicity</li> </ul>	219	271	425	549
- Research cost	415	478	1,204	1,442
- Others	106	83	272	258
	740	832	1,901	2,249
Administration and general expenses				
- Communication expenses	69	99	280	309
- Printing and stationeries	14	12	40	39
- Professional fees	696	376	1,307	1,084
- Others	491	462	1,309	1,384
	1,270	949	2,936	2,816
Total other operating expenses	11,313	10,548	32,345	30,613

(Incorporated in Malaysia)

## A26 Allowance for/(Write-back of) Expected Credit Losses on Loans, Advances and Financing and Other Financial Assets

	3rd Quarter Ended		Nine Months Ended	
	31 December	31 December	31 December	31 December
	2019	2018	2019	2018
	RM'000	RM'000	RM'000	RM'000
GROUP/BANK				
(Write-back of)/allowance for expected credit losses on:				
(a) Loan, advances and financing				
<ul> <li>- (Write-back)/allowance made during the</li> </ul>				
financial period	(48)	143	(220)	(268)
(b) Credit impaired loans, advances and financing				
<ul> <li>Recovered during the financial period</li> </ul>	(2)	(26)	(535)	(51)
<ul> <li>Write-off during the financial period</li> </ul>	-	1	1	38
(c) Commitment and contingencies on loans, advances and financing				
Allowance made/(write-back) during the				
financial period	15	2	8	(36)
ilitaticiai period	(35)	120	(746)	(317)
Allowance for/(write-back of) expected credit losses on:	(33)	120	(140)	(317)
(a) Other receivables	86	346	108	961
(b) Amounts due from clients and brokers	-	(3)	.00	9
(a) / illicante due from oliente and brokere	51	463	(638)	653
		100	(000)	000

## A27 (Write-back of)/Allowance for Expected Credit Losses on Financial Investments

	3rd Quarter Ended		Nine Months Ended	
	31 December	31 December	31 December	31 December
	2019	2018	2019	2018
	RM'000	RM'000	RM'000	RM'000
GROUP/BANK				
(a) Financial investments at fair value through other				
comprehensive income				
<ul> <li>Allowance made/(write-back) during the</li> </ul>				
financial period	39	(45)	(51)	(127)
(b) Financial investments at amortised cost				
<ul> <li>(Write-back)/allowance made during the</li> </ul>				
financial period	(9,823)	-	14,029	-
<ul> <li>Commitment and contingencies</li> </ul>	-	-	8	-
	(9,784)	(45)	13,986	(127)

### A28 Allowance for Impairment Losses on Non-Financial Assets

	3rd Quarter Ended		Nine Months Ended	
	31 December	31 December	31 December	31 December
	2019	2018	2019	2018
	RM'000	RM'000	RM'000	RM'000
GROUP/BANK				
Intangible assets - goodwill			5,302	

During the financial period, an impairment loss of RM5,302,000 for the Group and the Bank have been recognised in respect of the stockbroking business. The impairment loss is driven by lower projected cash flows resulting from the reassessment of expected future business performance in the light of current trading and economic conditions.

(Incorporated in Malaysia)

### A29 Earnings Per Share

### **Basic/Diluted**

Basic/diluted earnings per share is calculated by dividing profit for the financial period attributable to Equity holder of the Group and the Bank by the weighted average number of ordinary shares in issue during the financial period.

	3rd Quarter Ended		Nine Mont	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
GROUP  Net profit attributable to Equity holder of the Bank (RM'000)	12,870	8,439	8,153	20,141
Weighted average numbers of ordinary shares in issued ('000)	365,000	365,000	365,000	365,000
Basic/diluted earnings per share (sen)	3.5	2.3	2.2	5.5
BANK Net profit attributable to Equity holder of the		- 10-		
Bank (RM'000)	12,834	8,409	8,065	20,731
Weighted average numbers of ordinary shares in issued ('000)	365,000	365,000	365,000	365,000
Basic/diluted earnings per share (sen)	3.5	2.3	2.2	5.7

### **A30 Commitments and Contingencies**

In the normal course of business, the Group and the Bank make various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions.

The off-balance sheet exposures and their related counterparty credit risk of the Group and the Bank are as follows:

	GROUP/BANK		
	31 December	31 March	
	2019	2019	
GROUP/BANK	RM'000	RM'000	
Commitment and Contingencies			
Transaction-related contingent items	1,575	1,575	
Forward asset purchases	-	25,000	
Obligations under an on-going underwriting agreement	79,000	46,154	
Irrevocable commitments to extend credit:			
- maturity not exceeding one year	266,447	248,047	
- maturity exceeding one year	1,341	-	
Total	348,363	320,776	

### **A31 Capital Adequacy**

The capital adequacy ratios of the Group and the Bank are computed in accordance with Bank Negara Malaysia's Capital Adequacy Framework. The Framework sets out the approach for computing regulatory capital adequacy ratios, as well as the levels of those ratios at which banking institutions are required to operate. The framework is to strengthen capital adequacy standards, in line with the requirements set forth under Basel III. The risk-weighted assets of the Group and the Bank are computed using the Standardised Approach for credit risk and market risk, and the Basic Indicator Approach for operational risk.

(Incorporated in Malaysia)

## A31 Capital Adequacy (Contd.)

The capital adequacy ratios of the Group and the Bank are as follows:

	GROUP		BANK	
	31 December	31 March	31 December	31 March
	2019	2019	2019	2019
Before deducting proposed dividends				
CET 1 capital ratio	90.894%	78.128%	90.859%	78.200%
Tier 1 capital ratio	90.894%	78.128%	90.859%	78.200%
Total capital ratio	91.858%	79.121%	91.823%	79.196%
After deducting proposed dividends				
CET 1 capital ratio	90.894%	78.128%	90.859%	78.200%
Tier 1 capital ratio	90.894%	78.128%	90.859%	78.200%
Total capital ratio	91.858%	79.121%	91.823%	79.196%

<sup>(</sup>a) Components of Common Equity Tier I ("CET I"), Tier I and Tier II capital under the revised Capital Adequacy Framework are as follows:

	GRO	UP	BAN	IK
	31 December	31 March	31 December	31 March
	2019	2019	2019	2019
	RM'000	RM'000	RM'000	RM'000
CET I Capital				
Paid-up share capital	365,962	365,962	365,962	365,962
Retained profits	246,287	250,537	248,838	251,616
FVOCI reserves	28,594	11,672	28,594	11,672
Regulatory reserves	8,889	8,539	8,889	8,539
	649,732	636,710	652,283	637,789
Less: Regulatory adjustments				
<ul> <li>Goodwill and other intangibles</li> </ul>	(27,928)	(33,639)	(31,018)	(36,730)
- 55% of FVOCI reserves	(15,727)	(6,420)	(15,727)	(6,420)
<ul> <li>Investment in subsidiaries, associate</li> </ul>				
and joint venture	(1,170)	(1,082)	(624)	(624)
<ul> <li>Regulatory reserves</li> </ul>	(8,889)	(8,539)	(8,889)	(8,539)
<ul> <li>Additional Tier 1 Sukuk Wakalah</li> </ul>	(60,000)	(100,000)	(60,000)	(100,000)
Total CET I Capital / Total Tier I Capital	536,018	487,030	536,025	485,476
Tier II Capital				
Expected credit losses and regulatory reserves	5,685	6,188	5,685	6,183
Total Tier II Capital	5,685	6,188	5,685	6,183
Total Capital	541,703	493,218	541,710	491,659

(b) The breakdown of risk-weighted assets ("RWA") by exposures in each major risk category are as follows:

	GROUP		BANK	
	31 December	31 March	31 December	31 March
	2019	2019	2019	2019
	RM'000	RM'000	RM'000	RM'000
Credit risk	454,814	495,078	454,814	494,665
Operational risk	134,904	128,294	135,138	126,149
Total RWA and capital requirements	589,718	623,372	589,952	620,814

(Incorporated in Malaysia)

#### A32 Fair Value Measurements

### (a) Determination of fair value and fair value hierarchy

MFRS 13 Fair Value Measurement requires disclosure of financial instruments measured at fair value to be categorised according to a hierarchy of valuation techniques, whether the inputs used are observable or unobservable. The following level of hierarchy are used for determining and disclosing the fair value of the financial instruments:

Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group and the Bank recognise transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer.

### (i) Financial instruments in Level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. A market is regarded as active if quoted prices are readily and regularly available from an exchange and those prices represent actual and regularly occurring market transactions on an arm's length basis. This includes listed equities and corporate debt securities which are actively traded.

### (ii) Financial instruments in Level 2

Where fair value is determined using quoted prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2. In cases where quoted prices are generally not available, the Group and the Bank then determine fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high. These would include government securities, corporate private debt securities and corporate notes.

### (iii) Financial instruments in Level 3

The Group and the Bank classify financial instruments as Level 3 when there is reliance on unobservable inputs to the valuation model attributing to a significant contribution to the instrument value. Valuation reserves or pricing adjustments where applicable will be used to converge to fair value.

The valuation techniques and inputs used generally depend on the contractual terms and the risks inherent in the instrument as well as the availability of pricing information in the market. Principal techniques used include net tangible asset, net asset value, discounted cash flows, and other appropriate valuation models. These include private equity investments.

(Incorporated in Malaysia)

### A32 Fair Value Measurements (Contd.)

### (b) Financial instruments measured at fair value and the fair value hierarchy

The following tables show the Group's and the Bank's financial instruments which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy:

	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
GROUP/BANK				
31 December 2019 Financial Assets				
Financial assets at fair value through profit or loss				
- Unquoted securities	-	-	64,392	64,392
Financial investments at fair value through				
other comprehensive income				
- Money market instruments	-	571,653	-	571,653
- Unquoted securities		874,958		874,958
GROUP/BANK				
31 March 2019 Financial Assets				
Financial assets at fair value through profit or loss				
- Unquoted securities	-	-	60,784	60,784
Financial investments at fair value through				
other comprehensive income				
- Money market instrument	-	562,306	-	562,306
- Unquoted securities		805,609	-	805,609

There were no transfers between levels 1 and 2 of the fair value hierarchy for the Group and the Bank during the financial period/year ended 31 December 2019 and 31 March 2019.

Reconciliation of movements in Level 3 financial instruments:

	GROUP/BANK		
	31 December 31 N		
	2019	2019	
	RM'000	RM'000	
At beginning of financial period/year - Statement of income	60,784	57,212	
(i) Unrealised gain from revaluation	3,608	3,572	
At end of financial period/year	64,392	60,784	

The Group's and the Bank's exposure to financial instruments measured using unobservable inputs (level 3) constitutes a small component of the Group's and the Bank's portfolio of financial instruments. Changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets and liabilities of level 3 financial instruments.

(Incorporated in Malaysia)

### A33 Offsetting Financial Assets And Financial Liabilities

In accordance with MFRS 132 Financial Instruments: Presentation, the Group and the Bank report financial assets and financial liabilities on a net basis on the statement of financial position, only if there is a legally enforceable right to set off the recognised amounts and there is intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The following table shows the impact of netting arrangements on:

- (i) all financial assets and liabilities that are reported net on the statement of financial position; and
- (ii) all financial assets and liabilities that are subject to enforceable master netting arrangements or similar agreements, but do not qualify for statement of financial position netting.

### (a) Financial assets

		Gross amounts	
		of recognised	Net amounts
		financial liabilities	of financial assets
	Gross amounts	set off in the	presented in the
	of recognised	statement of	statement of
	financial assets	financial position	financial position
	RM'000	RM'000	RM'000
GROUP/BANK			
31 December 2019			
Amounts due from clients and brokers	86,469	(28,687)	57,782
Total	86,469	(28,687)	57,782
31 March 2019			
Amounts due from clients and brokers	144,882	(67,874)	77,008
Total	144,882	(67,874)	77,008
		(- /- /	, , , , ,

### (b) Financial liabilities

	Gross amounts of recognised financial liabilities RM'000	Gross amounts of recognised financial assets set off in the statement of financial position RM'000	Net amounts of financial liabilities presented in the statement of financial position RM'000
GROUP/BANK 31 December 2019			
Amounts due to clients and brokers	62,880	(28,687)	34,193
Total	62,880	(28,687)	34,193
31 March 2019 Amounts due to clients and brokers	119,038	(67,874)	51,164
Total	119,038	(67,874)	51,164

(Incorporated in Malaysia)

### A34 Changes in Accounting Policy

The Group and the Bank have adopted MFRS 16 "Leases" issued by MASB with its mandatory adoption date of 1 April 2019.

MFRS 16 "Leases" supersedes MFRS 117 "Leases" and the related interpretations. As permitted by MFRS 16, the Group and the Bank have adopted the simplified retrospective approach and will not restate comparative amounts for the year prior to first adoption.

Under MFRS 117 "Leases", leases of property, plant and equipment were classified as either finance or operating leases. Payments made under operating leases were charged to profit or loss on a straight-line basis over the period of the lease.

The Group and the Bank recognised lease liabilities in relation to leases which had previously been classified as operating leases under MFRS 117 "Leases". These liabilities were measured at the present value of the remaining lease payments, discounted by the Group's and the Bank's borrowing rate (5.51% - 5.53%) as at 1 April 2019. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period.

Right-of-use assets were measured on a retrospective basis as if the new rules had always been applied. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

The Group and the Bank lease various office premises. In determining the lease term, all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option are considered. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

Payments associated with leases where does not have the right to control the use of an identified asset, short-term leases and leases of low-value assets are recognised as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less.

The adoption of MFRS 16 has resulted in a decreased of RM61,000 in the Group's and the Bank's retained profits as at 1 April 2019.

(Incorporated in Malaysia)

## A34 Changes in Accounting Policy (Contd.)

The financial impacts are as follows:

## Statement of Financial Position as at 1 April 2019

·	As previously <u>stated</u> RM'000	Adoption of MFRS 16 RM'000	As restated RM'000
GROUP Assets Right-of-use assets	-	1,837	1,837
Liabilities Lease liabilities Deferred tax liabilities	- 2,164	1,917 (19)	1,917 2,145
Equity Retained profits	250,537	(61)	250,476
BANK Assets Right-of-use assets	-	1,837	1,837
Liabilities Lease liabilities Deferred tax liabilities	- 2,164	1,917 (19)	1,917 2,145
Equity Retained profits	251,616	(61)	251,555

(Incorporated in Malaysia)

## A35 Islamic Banking Business

## A35a Unaudited Statements of Financial Position as at 31 December 2019

		<u>GROUP/BANK</u>		
		31 December	31 March	
		2019	2019	
	Note	RM'000	RM'000	
ASSETS				
Cash and short-term funds		8,596	27	
Financial investments at fair value through				
other comprehensive income	A35d	109,370	110,995	
Other assets		4,768	4,756	
Deferred tax assets		<u> </u>	1_	
Total Assets		122,734	115,779	
LIABILITIES AND ISLAMIC BANKING FUNDS				
Provision for taxation		3,504	2,294	
Deferred tax liabilities		407	, -	
Total Liabilities		3,911	2,294	
Islamic Banking Funds		56,000	56,000	
Reserves		62,823	57,485	
Total Islamic Banking Funds		118,823	113,485	
TOTAL LIABILITES AND ISLAMIC BANKING FUNDS		122 724	115 770	
TOTAL LIABILITES AND ISLAMIC BANKING FUNDS		122,734	115,779	

(Incorporated in Malaysia)

## A35 Islamic Banking Business (Contd.)

# A35b Unaudited Consolidated Statements of Comprehensive Income for the Financial Period Ended 31 December 2019

	3rd Quarter Ended		Nine Months Ended	
	31 December 2019 RM'000	31 December 2018 RM'000	31 December 2019 RM'000	31 December 2018 RM'000
GROUP/BANK				
Income derived from investment of Islamic	4 445	4 000	5 000	0.000
Banking Funds Total distributable income	1,415 1,415	1,089 1,089	5,266 5,266	3,380
Income attributable to the depositors	1,415	1,069	3,200	3,380
and financial institutions	-	_	(4)	_
Total net income	1,415	1,089	5,262	3,380
Other operating expenses	(1)	-	(8)	(1)
Allowance for expected credit losses on	. ,			,
financial investments	(79)	-	(211)	
Profit before taxation	1,335	1,089	5,043	3,379
Taxation	(320)	(262)	(1,210)	(811)
Net profit after taxation	1,015	827	3,833	2,568
Other comprehensive (expense)/income: Items that may be classified subsequently to profit or loss: Revaluation reserve on financial investments at FVOCI				
<ul><li>Net (loss)/gain from change in fair value</li><li>Realised gain transferred to statement of</li></ul>	(292)	(35)	2,706	647
income on disposal	-	-	(1,003)	(120)
- Transfer from/(to) deferred tax	70	9	(409)	(126)
- Changes in expected credit losses	79	-	211	
Other comprehensive (expense)/income, net of tax	(143)	(26)	1,505	401
Total comprehensive income for the financial period	872	801	5,338	2,969
Net income from Islamic banking business staderived from:	ated in the consolidate	ated statement o	f comprehensive	e income is
Income derived from investment of				
Islamic Banking Funds	1,415	1,089	5,266	3,380
Income attributable to depositors and financial institutions	-	-	(4)	_
	1,415	1,089	5,262	3,380

(Incorporated in Malaysia)

## A35 Islamic Banking Business (Contd.)

## A35c Unaudited Statement of Changes in Equity for the Financial Period Ended 31 December 2019

		Non-distrik reserv		Distributable reserves	
Fu	nds allocated				
	from Head	Regulatory	FVOCI	Retained	Total
	Office (HO)	reserves	<u>reserves</u>	<u>profits</u>	<u>equity</u>
	RM'000	RM'000	RM'000	RM'000	RM'000
GROUP/BANK					
At 1 April 2019	56,000	-	(4)	57,489	113,485
Net profit after taxation	-	-	-	3,833	3,833
Other comprehensive income	-		1,505		1,505
Total comprehensive income for the					
financial period	-	-	1,505	3,833	5,338
Transfer to regulatory reserves		51	-	(51)	
At 31 December 2019	56,000	51	1,501	61,271	118,823
At 1 April 2018	56,000	-	(488)	55,297	110,809
Net profit after taxation	-	-	-	2,568	2,568
Other comprehensive income	-	-	401	-	401
Total comprehensive income for the					
financial period	-	-	401	2,568	2,969
Dividend paid		-	-	(1,736)	(1,736)
At 31 December 2018	56,000	-	(87)	56,129	112,042

## A35d Financial Investments at Fair Value Through Other Comprehensive Income ("FVOCI")

·	,	
	GROUP/	BANK
	31 December	31 March
	2019	2019
	RM'000	RM'000
At fair value		
Money market instruments:		
Negotiable instruments of deposits	-	10,947
Malaysian Government investment issues	11,068	-
	11,068	10,947
<u>Unquoted securities:</u>		
Sukuk	98,302	100,048
	98,302	100,048
T		440.00=
Total financial investments at FVOCI	109,370	110,995
Movements in allowance for expected credit losses are as follows:	40	
	12 1	months ECL
		(Stage 1)
CDOUD/DANK		RM'000
GROUP/BANK At 1 April 2019		
·	Г	55
Changes due to change in credit risk  Other adjustments		156
Total charge to income statement	L	211
At 31 December 2019	_	
At 31 December 2019	=	211

(Incorporated in Malaysia)

### A35 Islamic Banking Business (Contd.)

## A35e Capital Adequacy

The capital adequacy ratios of the Group and the Bank are computed in accordance with Bank Negara Malaysia's Capital Adequacy Framework. The Framework sets out the approach for computing regulatory capital adequacy ratios, as well as the levels of those ratios at which banking institutions are required to operate. The framework is to strengthen capital adequacy standards, in line with the requirements set forth under Basel III. The risk-weighted assets of the Group and the Bank are computed using the Standardised Approach for credit risk and market risk, and the Basic Indicator Approach for operational risk.

The capital adequacy ratios of the islamic banking business are as follows:

<u>GROUP/BANK</u>		
31 December	31 March	
2019	2019	
263.723%	90.655%	
263.723%	90.655%	
264.465%	90.655%	
263.723%	90.655%	
263.723%	90.655%	
264.465%	90.655%	
	31 December 2019 263.723% 263.723% 264.465% 263.723% 263.723%	

(i) Components of Common Equity Tier I ("CET I"), Tier I and Tier II capital under the revised Capital Adequacy Framework are as follows:

	GROUP/BANK		
	31 December	31 March	
	2019	2019	
	RM'000	RM'000	
CET I Capital			
Funds allocated from Head Office	56,000	56,000	
Retained profits	60,256	57,489	
FVOCI reserves	1,290	(4)	
Regulatory reserves	51	-	
	117,597	113,485	
Less: Regulatory adjustments			
- 55% of FVOCI reserves	(709)	-	
- Deferred tax assets	-	(1)	
- Regulatory reserves	(51)	-	
- Additional Tier 1 Sukuk Wakalah	(60,000)	(100,000)	
Total CET I Capital / Total Tier I Capital	56,837	13,484	
Tier II Capital			
Expected credit losses	160	_	
Total Capital Base	56,997	13,484	
i Viai Vapitai Dase	30,331	13,404	

(ii) The breakdown of risk-weighted assets ("RWA") by exposures in each major risk category are as follows:

	<b>GROUP/BANK</b>		
;	<b>31 December</b> 31 Ma		
	2019	2019	
	RM'000	RM'000	
Credit risk	12,806	6,970	
Operational risk	8,746	7,904	
Total RWA and capital requirements	21,552	14,874	

(Incorporated in Malaysia)

### PART B - Review of Performance & Current Year Prospect

#### **B1** Review of Performance

### Profitability:

The Group's Net Profit After Taxation was recorded at RM8.2 million. The NPAT declined by RM12.0 million year-on-year ("YOY"), mainly due to credit losses stemming from the impairment of a large corporate account.

Operating profit before allowance grew RM4.2 million, or 16.6% YOY for the period ended 31 December 2019 ("3QFY20"). Net income grew by RM5.9 million or 10.6% to RM61.8 million driven by net interest income growth of RM4.0 million or 14.3% YOY from the higher treasury asset growth. Net interest margin ("NIM") decreased by 12 bps YOY to 2.13%.

## Slower Loans Growth:

Gross loans and advances decreased 20.3% YOY to RM370.5 million as a result of repayment of Corporate loans

### Higher Other Operating Income:

The Group recorded other operating income of RM29.9 million, an increase of RM1.9 million or 6.9% mainly due to the fee income of RM1.6 million upon completion of an IPO advisory engagement and one-off special dividend from RAM of RM1.2 million.

#### Improved Efficiency

Cost to income ratio ("CIR") improved to 52.3%, a reduction of 2.5% from a year ago attributed to a higher net income growth and lower marketing expenses by RM0.3 million.

### **Asset Quality:**

The increased in credit cost was mainly due to credit losses of a large account.

### **Proactive Capital Management:**

The Group continues to maintain strong capital adequacy levels, with Common Equity Tier-1 ("CET 1") ratio and Tier-1 Capital ratio both at 90.9%, and total capital ratio at 91.9%.

### **B2** Current Year Prospect

Market sentiment has improved considerably given the positive progress on US-China trade talks and sustained accommodative monetary policy pursued by central bankers globally which has raised the prospects of a better economic outlook in 2020. Nevertheless, the ebb and flow of the trade conflict and geopolitical uncertainties such as the recent US-Iran conflict will remain the overarching concern for market sentiment amid concerns over a synchronised economic slowdown.

On the fiscal side, the government's pro-growth Budget 2020 is likely to sustain economic growth which is projected at 4.8%, supported by resilient private consumption following healthy labour market condition and stable inflation. Government's initiatives such as Malaysians@Work and higher minimum wage is set to provide more job opportunities and improve Malaysians' income and purchasing power.

Meanwhile, to help further in stimulating the economy, Bank Negara Malaysia (BNM) could be looking at another round of interest rate cut in 1Q20, should there be more downside risk to our economic growth, in view of the persistently weak consumer and business sentiments, which is undermining private investment activities.

The uncertainties of the Stockbroking market conditions and the continuing threats to corporate earnings growth could prompt most retail investors to remain on the sidelines for longer. The lacklustre economic outlook is also seen as an impediment to the market's medium term performance and could reinforce the subdued market conditions heading into 2020.

(Incorporated in Malaysia)

### PART B - Review of Performance & Current Year Prospect (Contd.)

### **B2** Current Year Prospect (Contd.)

The outlook for Institutional Stockbroking remains challenging as asset managers are still maintaining a cautious stand given the lacklustre economic growth. As such their asset allocation remains heavily in favour of lower risk asset classes such as money market & bonds.

In the current environment, we do not foresee a significant increase in corporate activities, except IPO deals which are expected to improve in year 2020, for our target market segment.

Notwithstanding the challenging economic outlook, we expect the Group performance to be satisfactory.