(Company Number : 6627-X) (Incorporated in Malaysia)

## CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2016

		Gro	up	Company		
		31 December	31 March	31 December	31 March	
		2016	2016	2016	2016	
	Note	RM'000	RM'000	RM'000	RM'000	
ASSETS						
Cash and short-term funds		953,318	4,943,700	65,435	56,837	
Deposits and placements with banks		•		•		
and other financial institutions		-	195,865	-	-	
Balances due from clients and brokers	A13	71,326	104,659	-	-	
Financial assets held-for-trading	A14	159,102	132,229	-	-	
Financial investments available-for-sale	A15	10,642,654	8,565,696	-	-	
Financial investments held-to-maturity	A16	928,417	1,129,307	-	-	
Derivative financial assets	B10	150,300	133,651	-	-	
Loans, advances and financing	A17	38,925,399	38,410,724	-	-	
Other assets	A18	121,540	102,690	887	905	
Tax recoverable		12,268	36,492	-	-	
Statutory deposits		1,418,759	1,410,928	-	-	
Investment in subsidiaries				1,780,224	1,781,579	
Investment in joint venture		768	731	145	165	
Property, plant and equipment		75,867	86,750	152	323	
Deferred tax assets		9,754	10,639	341	435	
Intangible assets		369,868	362,982			
TOTAL ASSETS		53,839,340	55,627,043	1,847,184	1,840,244	
LIABILITIES AND EQUITY	50() 440		40.004.000			
Deposits from customers	B9(a), A19	45,356,865	46,024,939	-	-	
Deposits and placements of banks	DO(b) A20	005 044	1 157 050	-		
and other financial institutions	B9(b), A20 A21	995,814	1,157,250	-	-	
Balances due to clients and brokers		41,469	77,246	-	-	
Derivative financial liabilities	B10	84,200 502,738	279,541 502,725	-	-	
Amount due to Cagamas Berhad Other liabilities	A22	502,738	502,725	- 2 517	2 622	
Provision for taxation	AZZ	628,453 7,710	882,054 322	2,517 315	2,623 271	
Provision for zakat		7,710 96	123	313	211	
Deferred tax liabilities		15,707	15,617	_	-	
Other borrowings	B9(c)	5,012	5,071	_	_	
Subordinated obligations	B9(d)	1,209,060	1,840,147		_	
TOTAL LIABILITIES	D9(u)				0.004	
TOTAL LIABILITIES		48,847,124	50,785,035	2,832	2,894	
Share capital		1,548,106	1,548,106	1,548,106	1,548,106	
Reserves		3,518,563	3,373,799	370,699	369,141	
Shares held for Employees' Share Scheme		(74,453)	(79,897)	(74,453)	(79,897)	
CAPITAL AND RESERVES ATTRIBUTABLE		(14,433)	(19,091)	(74,433)	(19,091)	
TO OWNERS OF THE ENTITY		4,992,216	4,842,008	1,844,352	1,837,350	
TOTAL LIABILITIES AND EQUITY		53,839,340	55,627,043	1,847,184	1,840,244	
COMMITMENTS AND CONTINCENCIES	V 3U	24 422 522	21 922 427			
COMMITMENTS AND CONTINGENCIES	A30	24,123,532	21,832,427	<u> </u>		
Net assets per share attributable to owners						
of the entity (RM)*		3.22	3.13	1.19	1.19	
or the chitty (ittin)		J.22	5.15	1.13	1.13	

<sup>\*</sup> The net assets per share attributable to owners of the entity is computed as total capital and reserves attributable to the owners of the entity divided by total number of ordinary shares in circulation.

<sup>(</sup>The Condensed Statements of Financial Position should be read in conjunction with the audited Annual Financial Statements for the financial year ended 31 March 2016)

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

		3rd Quar	ter Ended	Nine Months Ended			
			31 December	31 December	31 December		
		2016	2015	2016	2015		
Group	Note	RM'000	RM'000	RM'000	RM'000		
•							
Interest income	A23	471,002	492,525	1,409,487	1,427,604		
Interest expense	A24	(252,553)	(276,713)	(774,692)	(790,903)		
Net interest income		218,449	215,812	634,795	636,701		
Net income from Islamic banking business	A25	74,768	63,219	220,557	182,823		
Fac and commission income		293,217	279,031	855,352	819,524		
Fee and commission income		73,761 (23,640)	75,137 (28,024)	221,576 (71,196)	215,890		
Fee and commission expense Investment income		5,336	1,105	(71,186) 16,356	(82,600) 20,093		
Other income		29,968	33,928	80,075	98,524		
Other income Other operating income	A26	85,425	82,146	246,821	251,907		
Net income	720	378,642	361,177	1,102,173	1,071,431		
Other operating expenses	A27	(174,326)	(174,959)	(510,742)	(508,338)		
Operating profit before allowance	, ,_,	204,316	186,218	591,431	563,093		
Allowance for losses on loans, advances		201,010	100,210	001,101	000,000		
and financing and other receivables	A28	(32,448)	(6,418)	(67,392)	(42,794)		
Write-back/(allowance) for of impairment		-	1,751	(1,208)	2,427		
Operating profit after allowance		171,868	181,551	522,831	522,726		
Share of profit of equity-accounted joint venture,							
net of tax		19	19	57	139		
Profit before taxation		171,887	181,570	522,888	522,865		
Taxation	B5	(42,205)	(45,972)	(128,153)	(130,675)		
Net profit for the financial period		129,682	135,598	394,735	392,190		
Other comprehensive (expense)/ income:							
Items that may be reclassified subsequently							
to profit or loss:							
Revaluation reserve on financial investments							
available-for-sale		(05.000)	E0 404	(00.407)	(4.000)		
- Net (loss)/gain from change in fair value		(95,828)	58,431	(20,107)	(1,692)		
- Realised gain transferred to statement		(2.272)	(4.204)	/E CO.4\	(0.007)		
of income on disposal and impairment		(2,272) 23,544	(1,301)	(5,684)	(2,337)		
- Transfer from/(to) deferred tax			(13,711)	6,190	967		
Other comprehensive (expense)/income, net of ta	Х	(74,556)	43,419	(19,601)	(3,062)		
Total comprehensive income for the financial period	nd	55,126	179,017	375,134	389,128		
Net profit for the financial period attributable to:	Ju	33,120	179,017	373,134	309,120		
owners of the entity		129,682	135,598	394,735	392,190		
Total comprehensive income attributable to:		123,002	100,000	334,733	552,150		
owners of the entity		55,126	179,017	375,134	389,128		
Earnings per share attributable to		33,120	170,017	3/3,134	509,120		
owners of the entity:							
- Basic (sen)	B14(a	8.5	8.9	25.9	25.7		
- Diluted (sen)	B14(b	,	8.9	25.8	25.7		
	(2	, <u> </u>	5.0				

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

		3rd Quar	ter Ended	Nine Months Ended			
		31 December	31 December	31 December	31 December		
		2016	2015	2016	2015		
Company	Note	RM'000	RM'000	RM'000	RM'000		
Interest income	A23	566	542	1,625	1,640		
Other operating income	A26	132,253	125,693	234,385	194,409		
		132,819	126,235	236,010	196,049		
Other operating expenses	A27	(1,709)	(761)	(3,153)	(2,317)		
Profit before taxation		131,110	125,474	232,857	193,732		
Taxation	B5	(163)	(367)	(929)	(873)		
Net profit for the financial period		130,947	125,107	231,928	192,859		

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

	$\leftarrow$			— Attributa	able to Owners of	the Parent —			$\longrightarrow$	
Group	Share <u>Capital</u> RM'000	Share Premium RM'000	Statutory Reserves RM'000	Capital Reserves RM'000	Revaluation Reserves RM'000	Regulatory Reserves RM'000	Employees' Share Scheme ("ESS") Reserves RM'000	Shares held for ESS RM'000	Retained Profits RM'000	Total Equity RM'000
31 December 2016										
At 1 April 2016	1,548,106	304,289	957,981	7,013	114,786	157,174	11,516	(79,897)	1,821,040	4,842,008
Net profit for the financial period	-	-	-		-	-		-	394,735	394,735
Other comprehensive expenses	_	_	_	_	(19,601)	_	_	_	-	(19,601)
Total comprehensive (expense)/income for					( - ) /					( - 7 - 7
for the financial period	-	-	-	-	(19,601)	_	-	-	394,735	375,134
Transfer to reserves	-	-	11,789	-	-	(553)	_	-	(11,236)	· -
Share-based payment under ESS	-	-	, <u>-</u>	-	-	` -	2,246	-	-	2,246
Dividends paid to shareholders	-	-	-	-	-	-	-	-	(228,926)	(228,926)
ESS shares grant vested to:									, , ,	, ,
- employees of subsidiaries	-	-	-	-	-	-	(3,354)	3,354	-	-
- employees of joint venture	-	-	-	-	-	-	(92)	92	-	-
- own employees	-	-	-	-	-	-	(128)	128	-	-
ESS shares option exercised by:										
<ul> <li>employees of subsidiaries</li> </ul>	-	-	-	-	-	-	(116)	116	-	-
Proceeds from share option exercised	-	-	-	-	-	-	-	1,754	-	1,754
Transfer of ESS shares purchase price										
difference on shares vested		-	-	-	-	-	(1,162)	-	1,162	_
At 31 December 2016	1,548,106	304,289	969,770	7,013	95,185	156,621	8,910	(74,453)	1,976,775	4,992,216
31 December 2015										
At 1 April 2015	1,548,106	304,289	827,627	7,013	78,232		11,944	(86,721)	1,804,615	4,495,105
Net profit for the financial period	1,340,100	504,209	021,021	7,013	10,232		- 11,344	(00,721)	391,190	391,190
Other comprehensive expense		_	_	_	(3,062)	_	-	_	391,190	(3,062)
Total comprehensive (expense)/income for					(3,002)					(5,002)
the financial period					(3,062)				392,190	389,128
Transfer to reserves	-	-	64,318	-	(3,002)	135,619	-	-	(199,937)	309,120
Share-based payment under ESS	-	-	04,510	-	-	133,019	5,573	-	(199,937)	5,573
Transfer to retained profits on share lapsed:	-	-	-	-	-	-	3,373	-	-	3,373
- employees of subsidiaries	_	_	_	_	_	_	(12)	_	12	_
Dividends paid to shareholders	_	_	_	_	_	_	(12)	_	(219,497)	(219,497)
ESS shares grant vested to:									(210,101)	(210,101)
- employees of subsidiaries	_	_	_	_	_	_	(4,546)	4,546	_	_
- employees of joint venture	_	_	_	_	_	_	(87)	87	_	_
- own employees										
ESS shares option exercised by:		_	_	_	_	_	(152)	152	-	_
- employees of subsidiaries	- -	-	-	-	-	-	(152)	152	-	-
		-	-	-	-	-	,		-	-
Proceeds from share option exercised	- - -	-	- - -	- - -	- - -	- - -	(152) (90)	152 90 1,075	- - -	- - 1.075
Proceeds from share option exercised Transfer of ESS shares purchase price	- -	- - -	- - -	- - -	- - -	- - -	,	90	- - -	- 1,075
Proceeds from share option exercised Transfer of ESS shares purchase price difference on shares vested	- - -		- - -	- - -	- - -	- - - 135,619	,	90	- - - 1,222	- 1,075 -

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED STATEMENT OF CHANGES IN EQUITY FOR THE THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

	<b>←</b>	← Non-Distributable −						
			Employees' Share					
			Scheme	Shares				
	Share	Share	("ESS")	held for	Retained	Total		
Commonii	Capital	Premium	Reserves	ESS	Profits	Equity		
Company	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000		
31 December 2016								
At 1 April 2016	1,548,106	304,289	11,516	(79,897)	53,336	1,837,350		
Net profit for the financial period	-	-	-	·	231,928	231,928		
Purchase of shares pursuant to ESS	-	-	-	-	-	-		
Share-based payment under ESS	-	-	2,246	-	-	2,246		
Dividends paid to shareholders	-	-	-	-	(228,926)	(228,926)		
ESS shares grant vested to:								
- employees of subsidiaries	-	-	(3,354)	3,354	-	-		
- employees of joint venture	-	-	(92)	92	-	-		
- own employees	-	-	(128)	128	-	-		
ESS shares option exercised by:			` ,					
- employees of subsidiaries	-	-	(116)	116	-	-		
Proceeds from share option exercised	-	-	` <u>-</u>	1,754	-	1,754		
Transfer of ESS shares purchase price difference on shares vested	-	-	(1,162)	-	1,162	-		
At 31 December 2016	1,548,106	304,289	8,910	(74,453)	57,500	1,844,352		
31 December 2015								
	1 549 106	204 200	11 044	(06.701)	70.150	1 055 760		
At 1 April 2015	1,548,106	304,289	11,944	(86,721)	78,150	1,855,768		
Net profit for the financial period	-	-	- 	-	192,859	192,859		
Share-based payment under ESS	-	-	5,573	-	-	5,573		
Transfer to retained profits on share lapsed:			(40)			(40)		
- employees of subsidiaries	-	-	(12)	-	(040,407)	(12)		
Dividends paid to shareholders	-	-	-	-	(219,497)	(219,497)		
ESS shares grant vested to:			(4 = 40)					
- employees of subsidiaries	-	-	(4,546)	4,546	-	-		
- employees of joint venture	-	-	(87)	87	-	-		
- own employees	-	-	(152)	152	-	-		
ESS shares option exercised by:			(2.2)					
- employees of subsidiaries	-	-	(90)	90	-	-		
Proceeds from share option exercised	-	-	-	1,075	-	1,075		
Transfer of ESS shares purchase price difference on shares vested		-	(1,222)	-	1,222			
At 31 December 2015	1,548,106	304,289	11,408	(80,771)	52,734	1,835,766		

(The Condensed Statement of Changes In Equity should be read in conjunction with the audited Annual Financial Statements for the financial year ended 31 March 2016)

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

CASH FLOWS FROM OPERATING ACTIVITIES         RM*000         RM*000           Profit before taxation         522,888         522,885           Adjustments for:         Accretion of discount less amortisation of premium of financial investments         (55,877)         (50,100)           Allowance for losses on loans, advances and financing         75,171         56,100           Allowance for other receivables         2,222         2,2976           Amortisation of computer software         16,699         110,698           Computer software written off         120         28           Depreciation of property, plant and equipment         16,109         17,235           Deferral cash awards under long term incentive         3,527         1           Dividends from financial investments available-for-sale         (3,165)         (3,145)           Interest expense on subordinated obligations         52,348         32,224           Interest expense on loan sold to Cagamas         16,350         -           Interest expense on solar borrowings         179         31           Interest expense on securities sold under repurchase agreements         1,000         2           Interest income from financial investments wailable-for-sale         (17,764)         (234,421)           Interest income from financial investments available-for-sale <th>Croup</th> <th>31 December 2016 RM'000</th> <th>31 December 2015 RM'000</th>	Croup	31 December 2016 RM'000	31 December 2015 RM'000
Adjustments for:   Accretion of discount less amortisation of premium of financial investments   (55,877) (50,100)     Allowance for losses on loans, advances and financing   75,171 (56,104)     Allowance for losses on loans, advances and financing   75,171 (56,104)     Allowance for other receivables   2,222 (2,976     Amortisation of computer software   16,699 (16,066)     Computer software written off   120 (28)     Depreciation of property, plant and equipment   16,109 (17,235 (3,145)     Deferral cash awards under long term incentive   3,527 - 10,100 (16,100)     Deferal cash awards under long term incentive   3,527 - 10,100 (16,100)     Deferal cash awards under long term incentive   3,527 - 10,100 (16,100)     Deferal cash awards under long term incentive   3,527 - 10,100 (16,100)     Deferal cash awards under long term incentive   3,527 - 10,100 (16,100)     Deferal cash awards under long term incentive   3,527 - 10,100 (16,100)     Deferal cash awards under long term incentive   3,527 - 10,100 (16,100)     Deferal cash awards under long term incentive   3,527 - 10,100 (16,100)     Deferal cash awards under long term incentive   3,527 - 10,100 (16,100)     Deferal cash awards under long term incentive   3,527 - 10,100 (16,100)     Interest expense on securities sold under repurchase agreements   16,50	Gloup	KIVI UUU	KIVI 000
Adjustments for:	CASH FLOWS FROM OPERATING ACTIVITIES		
Accretion of discount less amortisation of premium of financial investments (55,877) (50,100)	Profit before taxation	522,888	522,865
Interest income from financial investments held-for-trading   1,208	Adjustments for:		
Allowance for losses on loans, advances and financing   75,171   56,104     Allowance for other receivables   2,222   2,976     Amortisation of computer software   16,699   16,066     Computer software written off   120   28     Depreciation of property, plant and equipment   16,109   17,235     Deferral cash awards under long term incentive   3,527   17,235     Dividends from financial investments available-for-sale   (3,165)   (3,145)     Interest expense on subordinated obligations   52,348   32,224     Interest expense on one sold to Cagamas   16,350   - 1     Interest expense on sold to Cagamas   16,350   - 2     Interest expense on securities sold under repurchase agreements   16,350   - 2     Interest income from financial investments held-to-maturity   (20,108)   (20,197)     Interest income from financial investments available-for-sale   (177,649)   (234,421)     Interest income from financial investments available-for-sale   (177,649)   (324,421)     Interest income from financial investments available-for-sale   (178,649)   (23,4421)     Interest income from financial investments available-for-sale   (178,649)   (23,337)     Net write-back of financial investments available-for-sale   (5,239)   (2,337)     Net write-back of financial investments available-for-sale   (5,239)   (2,337)     Net write-back of financial investments available-for-sale   (5,239)   (2,337)     Unrealised loss/(gain) arising from financial instruments   (5,77)   (139)     Unrealised loss/(gain) arising from financial instruments   (210,814)   (19,155)     Share of profit of equity-accounted, net of tax joint venture   (5,77)   (139)     Unrealised loss/(gain) arising from financial instruments   (210,814)   (19,155)     Changes in working capital:   (27,578)   (76,193)     Deposits and placements of banks and other financial institutions   195,865   (801,578)     Deposits and placements of banks and other financial institutions   195,865   (28,167)     Deposits and placements of banks and other financial institutions   195,	Accretion of discount less amortisation of premium of		
Allowance for other receivables Amortisation of computer software Computer software written off 120 28 Depreciation of property, plant and equipment Deferral cash awards under long term incentive 3,527 - Dividends from financial investments available-for-sale Interest expense on subordinated obligations Interest expense on other borrowings 179 31 Interest expense on other borrowings 179 31 Interest expense on loan sold to Cagamas Interest expense on loan sold to Cagamas Interest expense on offinancial investments held-to-maturity Interest income from financial investments held-to-maturity Interest income from financial investments available-for-sale Interest income from financial investments for-trading Allowance for impairment Loss on disposal of property, plant and equipment (5,569) Net write-back of financial investments held-for-trading Loss on disposal of property, plant and equipment written off Share options/grants under ESS Loss of profit of equity-accounted, net of tax joint venture Loss of profit of equity-accounted, net of tax joint venture Loss of profit of equity-accounted, net of tax joint venture Loss of profit of equity-accounted, net of tax joint venture Loss of profit of equity-accounted, net of tax joint venture Loss of profit of equity-accounted, net of tax joint venture Loss of profit of equity		• •	
Amortisation of computer software  Computer software written off Computer software written off Computer software written off Depreciation of property, plant and equipment Deferral cash awards under long term incentive 3,527 Deferral cash awards under long term incentive 3,527 Dividends from financial investments available-for-sale Interest expense on subordinated obligations 1,179 Interest expense on subordinated obligations Interest expense on loan sold to Cagamas Interest expense on loan sold to Cagamas Interest expense on securities sold under repurchase agreements Interest expense on securities sold under repurchase agreements Interest income from financial investments held-to-maturity Interest income from financial investments available-for-sale Interest income for impairment Interest income from financial investments available-for-sale Interest income from financial investments available-for-sale Interest income from sale of financial investments available-for-sale Interest income from financial investments Interest income from financial investments Interest expense on seal of financial investments Interest expense on seal of financial investments Interest expense on seal of financial interestments Interest expense on seal of financial interestments Interest in		•	•
Computer software written off   120   28		-	
Depreciation of property, plant and equipment         16,09         17,235           Deferral cash awards under long term incentive         3,527         -           Dividends from financial investments available-for-sale         (3,145)         (3,145)           Interest expense on subordinated obligations         52,348         32,224           Interest expense on loan sold to Cagamas         16,350         -           Interest expense on loan sold to Cagamas         16,350         -           Interest expense on loan sold to Cagamas         16,350         -           Interest expense on securities sold under repurchase agreements         -         26           Interest income from financial investments available-for-sale         (177,649)         (234,421)           Interest income from financial investments available-for-sale         (1,764)         (3244)           Interest income from financial investments available-for-trading         (4,904)         (3,216)           Allowance for impairment         1,208         -           Loss on disposal of property, plant and equipment         1,208         -           Net gain from sale of financial investments available-for-trading         (5,239)         (2,337)           Net write-back of financial investments available-for-sale         5,239         (2,337)           Net write-back of finan	•		
Deferral cash awards under long term incentive         3,527	·		_
Dividends from financial investments available-for-sale Interest expense on subordinated obligations Interest expense on other borrowings 179         31           Interest expense on other borrowings 116,350         179         31           Interest expense on oben other borrowings 116,350         -         26           Interest expense on securities sold under repurchase agreements 116,350         -         26           Interest income from financial investments held-to-maturity 116,000         (20,197)         (20,108)         (20,197)           Interest income from financial investments available-for-sale 116,100         (177,649)         (23,421)         (23,421)           Allowance for impairment 12,008         -         -         -         -         -           Allowance for impairment 12,008         -         <			17,235
Interest expense on subordinated obligations   173   31   Interest expense on other borrowings   173   31   Interest expense on olan sold to Cagamas   16,350     Interest expense on securities sold under repurchase agreements   -   26   Interest expense on securities sold under repurchase agreements   (20,108)   (20,197)   Interest income from financial investments available-for-sale   (177,649)   (23,421)   Interest income from financial assets held-for-trading   (4,904)   (3,216)   Allowance for impairment   1,208   -   Loss on disposal of property, plant and equipment   346   11   Net (gain)/loss from sale of financial assets held-for-trading   (2,556)   1,260   Net gain from sale of financial investments available-for-sale   (5,239)   (2,337)   Net write-back of financial investments available-for-sale   (3,240)   (3,246)   Net write-back of financial investments available-for-sale   (3,240)   (3,246)   Net write-back of financial investments available-for-trading   (2,173)   (3,66)   Net write-back of financial investments available-for-trading   (210,814)   (1,915)   Net write-back of financial investments   (3,240)   (3,246)   Net write-back of financial investments   (3,240)   (3,246)   Net write-back of			(2.145)
Interest expense on other borrowings         179         31           Interest expense on loan sold to Cagamas         16,350         -           Interest expense on securities sold under repurchase agreements         -         26           Interest income from financial investments held-to-maturity         (20,108)         (20,197)           Interest income from financial investments available-for-sale         (177,649)         (23,421)           Interest income from financial assets held-for-trading         (4,904)         (3,216)           Allowance for impairment         1,208         -           Loss on disposal of property, plant and equipment         346         11           Net (gain)/loss from sale of financial investments available-for-sale         (5,239)         (2,337)           Net write-back of financial investments held-to-maturity         -         (1,676)           Net write-back of financial investments available-for-sale         5,239         (2,337)           Net write-back of financial investments available-for-sale         -         (750)           Property, plant and equipment written off         181         360           Share options/grants under ESS         2,173         5,457           Share of profit of equity-accounted, net of tax joint venture         (577)         (139)           Unrealised loss/(gain) or reva			· ·
Interest expense on loan sold to Cagamas	· · · · · · · · · · · · · · · · · · ·	•	
Interest expense on securities sold under repurchase agreements         -         26           Interest income from financial investments held-to-maturity         (20,108)         (20,197)           Interest income from financial investments available-for-sale         (177,649)         (234,421)           Interest income from financial assets held-for-trading         (4,904)         (3,216)           Allowance for impairment         1,208         -           Loss on disposal of property, plant and equipment         36         1           Net gain from sale of financial investments available-for-sale         (5,239)         (2,337)           Net write-back of financial investments held-to-maturity         -         (1,676)           Net write-back of financial investments available-for-sale         -         (750)           Property, plant and equipment written off         181         360           Share options/grants under ESS         2,173         5,457           Share op profit of equity-accounted, net of tax joint venture         (57)         (139)           Unrealised (gain)/loss on revaluation of financial instruments         (210,814)         11,615           Unrealised (gain)/loss on revaluation of derivative financial instruments         (210,814)         11,615           Unrealised (gain)/loss on revaluation of financial instruments         (210,814) <t< td=""><td></td><td></td><td>-</td></t<>			-
Interest income from financial investments held-to-maturity   (20,108)   (20,197)   Interest income from financial investments available-for-sale   (177,649)   (234,421)	· · · · · · · · · · · · · · · · · · ·	-	26
Interest income from financial investments available-for-sale   (177,649)   (234,421)   Interest income from financial assets held-for-trading   (4,904)   (3,216)   (3,216)   (3,216)   (4,904)   (3,216)   (3,216)   (4,904)   (3,216)   (4,904)   (3,216)   (4,904)   (3,216)   (4,904)   (3,216)   (4,904)   (3,216)   (4,904)   (3,216)   (4,904)   (3,216)   (4,904)   (4,904)   (3,216)   (4,904)   (4,904)   (3,216)   (4,904)   (4,904)   (3,216)   (4,904)   (4,904)   (4,904)   (3,216)   (4,904)		(20,108)	_
Interest income from financial assets held-for-trading	·	• • •	, , ,
Loss on disposal of property, plant and equipment         346         11           Net (gain)/loss from sale of financial assets held-for-trading         (2,556)         1,260           Net gain from sale of financial investments available-for-sale         (5,239)         (2,337)           Net write-back of financial investments held-to-maturity         -         (1,676)           Net write-back of financial investments available-for-sale         -         (750)           Property, plant and equipment written off         181         360           Share options/grants under ESS         2,173         5,457           Share of profit of equity-accounted, net of tax joint venture         (57)         (139)           Unrealised loss//gain) on revaluation of financial assets held-for-trading         3,684         (473)           Unrealised loss//gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital.         1         2           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,57	Interest income from financial assets held-for-trading	• •	•
Net (gain)/loss from sale of financial assets held-for-trading         (2,556)         1,260           Net gain from sale of financial investments available-for-sale         (5,239)         (2,337)           Net write-back of financial investments held-to-maturity         -         (1,676)           Net write-back of financial investments available-for-sale         -         (750)           Property, plant and equipment written off         181         360           Share options/grants under ESS         2,173         5,457           Share of profit of equity-accounted, net of tax joint venture         (57)         (139)           Unrealised loss/(gain) on revaluation of financial assets held-for-trading         3,684         (473)           Unrealised loss/(gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         4         1         2           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions <td>Allowance for impairment</td> <td>1,208</td> <td>-</td>	Allowance for impairment	1,208	-
Net gain from sale of financial investments available-for-sale with write-back of financial investments held-to-maturity         (5,239)         (2,337)           Net write-back of financial investments available-for-sale         -         (750)           Property, plant and equipment written off         181         360           Share options/grants under ESS         2,173         5,457           Share of profit of equity-accounted, net of tax joint venture         (57)         (139)           Unrealised (gain)/loss on revaluation of financial assets held-for-trading         3,684         (473)           Unrealised (gain)/loss on revaluation of derivative financial instruments         (210,814)         11,615           Unrealised loss/(gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         3         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits from customers         (672,551)         (1,043,262) <t< td=""><td></td><td></td><td></td></t<>			
Net write-back of financial investments held-to-maturity         -         (1,676)           Net write-back of financial investments available-for-sale         -         (750)           Property, plant and equipment written off         181         360           Share options/grants under ESS         2,173         5,457           Share of profit of equity-accounted, net of tax joint venture         (57)         (139)           Unrealised loss/(gain) on revaluation of financial assets held-for-trading         3,684         (473)           Unrealised (gain)/loss on revaluation of derivative financial instruments         (210,814)         11,615           Unrealised loss/(gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         330,651         (1,436)         1,485           Changes in working capital:         4         1         2           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions </td <td></td> <td>• • •</td> <td></td>		• • •	
Net write-back of financial investments available-for-sale         -         (750)           Property, plant and equipment written off         181         360           Share options/grants under ESS         2,173         5,457           Share of profit of equity-accounted, net of tax joint venture         (57)         (139)           Unrealised loss/(gain) on revaluation of financial assets held-for-trading         3,684         (473)           Unrealised (gain)/loss on revaluation of derivative financial instruments         (210,814)         11,615           Unrealised loss/(gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         3         (778)           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits from customers         (672,551)         (1,043,262)           Financial assets held-for-trading         (27,557)         (176,19	· · · · · · · · · · · · · · · · · · ·	(5,239)	· ·
Property, plant and equipment written off Share options/grants under ESS         181         360           Share options/grants under ESS         2,173         5,457           Share of profit of equity-accounted, net of tax joint venture         (57)         (139)           Unrealised loss/(gain) on revaluation of financial assets held-for-trading         3,684         (473)           Unrealised (gain)/loss on revaluation of derivative financial instruments         (210,814)         11,615           Unrealised loss/(gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         3         13         (778)           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits from customers         (672,551)         (1,043,262)           Financial assets held-for-trading         (27,557)         (176,193)           Loans, advances and financing	·	-	· ·
Share options/grants under ESS         2,173         5,457           Share of profit of equity-accounted, net of tax joint venture         (57)         (139)           Unrealised loss/(gain) on revaluation of financial assets held-for-trading         3,684         (473)           Unrealised (gain)/loss on revaluation of derivative financial instruments         (210,814)         11,615           Unrealised loss/(gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         3         (778)           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits from customers         (672,551)         (1,043,262)           Financial assets held-for-trading         (27,557)         (176,193)           Loans, advances and financing         (589,846)         (1,787,218)           Other receivables         (21,062)         (48,837)		-	
Share of profit of equity-accounted, net of tax joint venture         (57)         (139)           Unrealised loss/(gain) on revaluation of financial assets held-for-trading         3,684         (473)           Unrealised (gain)/loss on revaluation of derivative financial instruments         (210,814)         11,615           Unrealised loss/(gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         236,138         330,651           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits from customers         (672,551)         (1,043,262)           Financial assets held-for-trading         (27,557)         (176,193)           Loans, advances and financing         (589,846)         (1,787,218)           Other liabilities         (257,088)         (25,386)           Obligation on securities sold under repurchase agreements         -		_	
Unrealised loss/(gain) on revaluation of financial assets held-for-trading Unrealised (gain)/loss on revaluation of derivative financial instruments         3,684 (2473)           Unrealised (gain)/loss on revaluation of derivative financial instruments         (210,814)         11,615           Unrealised loss/(gain) arising from financial liabilities designated at fair value Zakat         3,301 (19,155)         (19,155)           Zakat         236,138         330,651           Changes in working capital:         236,138         330,651           Changes in working capital:         13         (778)           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits and placements with banks and other financial institutions         195,865         298,167           Deposits from customers         (672,551)         (1,043,262)           Financial assets held-for-trading         (27,557)         (176,193)           Loans, advances and financing         (589,846)         (1,787,218)           Other liabilities         (257,088)         (257,088)           Obligation on securities	· · · · · · · · · · · · · · · · · · ·	-	
Unrealised (gain)/loss on revaluation of derivative financial instruments         (210,814)         11,615           Unrealised loss/(gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         -         (2,444)         12,485           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits from customers         (672,551)         (1,043,262)           Financial assets held-for-trading         (27,557)         (176,193)           Loans, advances and financing         (589,846)         (1,787,218)           Other receivables         (21,062)         (48,837)           Other liabilities         (257,088)         (25,386)           Obligation on securities sold under repurchase agreements         (7,831)         612           Cash used in operations         (1,307,799)         (1,577,331)           Taxes paid </td <td></td> <td></td> <td>•</td>			•
Unrealised loss/(gain) arising from financial liabilities designated at fair value         3,301         (19,155)           Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         330,651           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits from customers         (672,551)         (1,043,262)           Financial assets held-for-trading         (27,557)         (176,193)           Loans, advances and financing         (589,846)         (1,787,218)           Other receivables         (21,062)         (48,837)           Other liabilities         (257,088)         (25,386)           Obligation on securities sold under repurchase agreements         -         97,105           Statutory deposits         (7,831)         612           Cash used in operations         (1,307,799)         (1,577,331)           Taxes paid         (89,380)         (143,209)           Zakat paid		•	
Zakat         1         2           Operating profit before working capital changes         236,138         330,651           Changes in working capital:         Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits and placements with banks and other financial institutions         195,865         298,167           Deposits from customers         (672,551)         (1,043,262)           Financial assets held-for-trading         (27,557)         (176,193)           Loans, advances and financing         (589,846)         (1,787,218)           Other receivables         (21,062)         (48,837)           Other liabilities         (257,088)         (25,386)           Obligation on securities sold under repurchase agreements         -         97,105           Statutory deposits         (7,831)         612           Cash used in operations         (1,307,799)         (1,577,331)           Taxes paid         (89,380)         (143,209)           Zakat paid         (26)         (61)	······································		
Operating profit before working capital changes         236,138         330,651           Changes in working capital:         (778)           Amount due to Cagamas Berhad         13         (778)           Balances due (from)/to clients and brokers         (2,444)         12,485           Bills and acceptances payable         -         (801,578)           Deposits and placements of banks and other financial institutions         (161,436)         1,566,901           Deposits from customers         (672,551)         (1,043,262)           Financial assets held-for-trading         (27,557)         (176,193)           Loans, advances and financing         (589,846)         (1,787,218)           Other receivables         (21,062)         (48,837)           Other liabilities         (257,088)         (25,386)           Obligation on securities sold under repurchase agreements         -         97,105           Statutory deposits         (7,831)         612           Cash used in operations         (1,307,799)         (1,577,331)           Taxes paid         (89,380)         (143,209)           Zakat paid         (26)         (61)			` ' _ '
Changes in working capital:       Amount due to Cagamas Berhad       13       (778)         Balances due (from)/to clients and brokers       (2,444)       12,485         Bills and acceptances payable       -       (801,578)         Deposits and placements of banks and other financial institutions       (161,436)       1,566,901         Deposits and placements with banks and other financial institutions       195,865       298,167         Deposits from customers       (672,551)       (1,043,262)         Financial assets held-for-trading       (27,557)       (176,193)         Loans, advances and financing       (589,846)       (1,787,218)         Other receivables       (21,062)       (48,837)         Other liabilities       (257,088)       (25,386)         Obligation on securities sold under repurchase agreements       -       97,105         Statutory deposits       (7,831)       612         Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (26)       (61)		236,138	330,651
Amount due to Cagamas Berhad       13       (778)         Balances due (from)/to clients and brokers       (2,444)       12,485         Bills and acceptances payable       -       (801,578)         Deposits and placements of banks and other financial institutions       (161,436)       1,566,901         Deposits and placements with banks and other financial institutions       195,865       298,167         Deposits from customers       (672,551)       (1,043,262)         Financial assets held-for-trading       (27,557)       (176,193)         Loans, advances and financing       (589,846)       (1,787,218)         Other receivables       (21,062)       (48,837)         Other liabilities       (257,088)       (25,386)         Obligation on securities sold under repurchase agreements       -       97,105         Statutory deposits       (7,831)       612         Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (26)       (61)		,	
Bills and acceptances payable       -       (801,578)         Deposits and placements of banks and other financial institutions       (161,436)       1,566,901         Deposits and placements with banks and other financial institutions       195,865       298,167         Deposits from customers       (672,551)       (1,043,262)         Financial assets held-for-trading       (27,557)       (176,193)         Loans, advances and financing       (589,846)       (1,787,218)         Other receivables       (21,062)       (48,837)         Other liabilities       (257,088)       (25,386)         Obligation on securities sold under repurchase agreements       -       97,105         Statutory deposits       (7,831)       612         Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (61)		13	(778)
Deposits and placements of banks and other financial institutions       (161,436)       1,566,901         Deposits and placements with banks and other financial institutions       195,865       298,167         Deposits from customers       (672,551)       (1,043,262)         Financial assets held-for-trading       (27,557)       (176,193)         Loans, advances and financing       (589,846)       (1,787,218)         Other receivables       (21,062)       (48,837)         Other liabilities       (257,088)       (25,386)         Obligation on securities sold under repurchase agreements       -       97,105         Statutory deposits       (7,831)       612         Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (61)	Balances due (from)/to clients and brokers	(2,444)	12,485
Deposits and placements with banks and other financial institutions       195,865       298,167         Deposits from customers       (672,551)       (1,043,262)         Financial assets held-for-trading       (27,557)       (176,193)         Loans, advances and financing       (589,846)       (1,787,218)         Other receivables       (21,062)       (48,837)         Other liabilities       (257,088)       (25,386)         Obligation on securities sold under repurchase agreements       -       97,105         Statutory deposits       (7,831)       612         Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (26)       (61)		-	
Deposits from customers       (672,551)       (1,043,262)         Financial assets held-for-trading       (27,557)       (176,193)         Loans, advances and financing       (589,846)       (1,787,218)         Other receivables       (21,062)       (48,837)         Other liabilities       (257,088)       (25,386)         Obligation on securities sold under repurchase agreements       -       97,105         Statutory deposits       (7,831)       612         Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (61)	·	• • •	
Financial assets held-for-trading       (27,557)       (176,193)         Loans, advances and financing       (589,846)       (1,787,218)         Other receivables       (21,062)       (48,837)         Other liabilities       (257,088)       (25,386)         Obligation on securities sold under repurchase agreements       -       97,105         Statutory deposits       (7,831)       612         Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (61)			
Loans, advances and financing       (589,846)       (1,787,218)         Other receivables       (21,062)       (48,837)         Other liabilities       (257,088)       (25,386)         Obligation on securities sold under repurchase agreements       -       97,105         Statutory deposits       (7,831)       612         Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (26)       (61)	•		, , , , , , , , , , , , , , , , , , , ,
Other receivables       (21,062)       (48,837)         Other liabilities       (257,088)       (25,386)         Obligation on securities sold under repurchase agreements       -       97,105         Statutory deposits       (7,831)       612         Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (26)       (61)		• • •	•
Other liabilities         (257,088)         (25,386)           Obligation on securities sold under repurchase agreements         -         97,105           Statutory deposits         (7,831)         612           Cash used in operations         (1,307,799)         (1,577,331)           Taxes paid         (89,380)         (143,209)           Zakat paid         (26)         (61)			
Obligation on securities sold under repurchase agreements         -         97,105           Statutory deposits         (7,831)         612           Cash used in operations         (1,307,799)         (1,577,331)           Taxes paid         (89,380)         (143,209)           Zakat paid         (26)         (61)		• • •	•
Statutory deposits         (7,831)         612           Cash used in operations         (1,307,799)         (1,577,331)           Taxes paid         (89,380)         (143,209)           Zakat paid         (26)         (61)		(237,000)	
Cash used in operations       (1,307,799)       (1,577,331)         Taxes paid       (89,380)       (143,209)         Zakat paid       (26)       (61)		(7 <sub>-</sub> 831)	
Taxes paid       (89,380)       (143,209)         Zakat paid       (61)			
Zakat paid (61)	·	• • • • •	
	Net cash used in operating activities	(1,397,205)	(1,720,601)

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016 (contd.)

Group	31 December 2016 RM'000	31 December 2015 RM'000
CASH FLOWS FROM INVESTING ACTIVITIES		
Dividends received from financial investments available-for-sale	3,165	3,145
ESS recharge amount received from joint venture for share grants	92	-
Interest received from financial investments held-to-maturity	20,078	20,197
Interest received from financial investments available-for-sale	167,610	234,421
Interest received from financial assets held-for-trading	4,904	3,216
Purchase of computer software	(24,913)	(21,466)
Purchase of property, plant and equipment	(6,034)	(10,598)
Proceeds from disposal of property, plant and equipment	270	104
Proceeds from disposal of financial investments		
held-to-maturity (net of purchase)	258,245	244,111
Proceeds from redemption/disposal of financial investments		
available-for-sale (net of purchase)	(2,089,361)	(1,199,843)
Net cash used in investing activities	(1,665,944)	(726,713)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividends paid to shareholders of the company	(228,926)	(219,497)
Interest paid on other borrowings	(238)	-
Interest paid on loan sold to Cagamas	(16,350)	-
Interest paid on subordinated obligations	(83,434)	(29,982)
Payment for deferral cash awards	(39)	<b>-</b>
Proceeds from other borrowings	-	9,981
Proceeds from issue of subordinated bonds	-	1,200,000
Proceeds from ESS exercised by employees/joint venture	1,754	1,162
Redemption on subordinated notes	(600,000)	
Net cash (used in)/generated from financing activities	(927,233)	961,664
NET OLIANOE IN CACH AND CACH FOLINAL ENTO	(0.000.000)	(4, 400, 005)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(3,990,382)	(1,480,385)
CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD	4,943,700	2,696,183
CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD	953,318	1,215,798
Cash and cash equivalents comprise the following:		
Cash and short-term funds	953,318	1,215,798

(Company Number : 6627-X) (Incorporated in Malaysia)

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED STATEMENT OF CASH FLOWS FOR THE THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

Company	31 December 2016 RM'000	31 December 2015 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	232,857	193,732
Adjustments for:  Depreciation of property, plant and equipment	174	36
Deferral cash awards under long term incentive	71	-
Gross dividend income from a subsidiary	(232,503)	(192,439)
Interest income from money at call and deposit placements with financial institutions	(1,625)	(1,640)
Share options/grants under ESS	99	164
Operating profit/(loss) before working capital changes	(927)	(147)
Changes in working capital:		
Payables	(545)	(23)
Receivables Cash used in operations	(1,435)	(1,937) (2,107)
Taxes paid	(791)	(866)
Net cash used in operating activities	(2,226)	(2,973)
CASH FLOWS FROM INVESTING ACTIVITIES		
Amount due from joint venture	(2)	(8)
Amount due from subsidiaries	(17)	154
ESS recharge amount received from joint venture for share grants	`92 <sup>´</sup>	87
ESS recharge amount received from subsidiaries for share options	116	90
ESS recharge amount received from subsidiaries for share grants	3,354	4,546
Purchase pf property, plant and equiment	(3)	(3)
Dividends received Interest received from deposits and placements	232,503	192,439
with banks and other financial institutions	1,625	1,640
Net cash generated from investing activities	237,668	198,945
		,
CASH FLOWS FROM FINANCING ACTIVITIES		4=0
Amount due to subsidiaries	328	458
Dividends paid Proceeds from share option exercised	(228,926) 1,754	(219,497) 1,075
Net cash used in financing activities	(226,844)	(217,964)
The same as a second se	(===,= : :)	(= :: ; = : : )
NET CHANGE IN CASH AND CASH EQUIVALENTS	8,598	(21,992)
CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL PERIOD	56,837	75,357
CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD	65,435	53,365
Cash and cash equivalents comprise the following:		
Cash and short-term funds	65,435	53,365

## [A] Explanatory Notes Pursuant To Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting

### A1. Basis Of Preparation

The unaudited condensed interim financial statements for the third financial quarter and nine months ended 31 December 2016 have been prepared under the historical cost convention, as modified by the available-for-sale financial assets, and financial assets and financial liabilities (including derivative instruments) at fair value through profit and loss.

The unaudited condensed interim financial statements have been prepared in accordance with MFRS 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board ("MASB"), IAS 34 "Interim Financial Reporting" issued by the International Accounting Standards Board ("IASB") and Appendix 9B of the Bursa Malaysia Securities Berhad's ("Bursa Securities") Listing Requirements.

The unaudited condensed interim financial statements should be read in conjunction with the audited annual financial statements of the Group and the Company for the financial year ended 31 March 2016. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Company since the financial year ended 31 March 2016.

The significant accounting policies and methods of computation applied in the unaudited interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 March 2016, and modified for the adoption of the following accounting standards applicable for financial periods beginning on or after 1 April 2016:

- Amendments to MFRS 11 "Joint Arrangements"
- Amendments to MFRS 116 "Property, Plant and Equipment" and MFRS 138 "Intangible Assets"
- Amendments to MFRS 127 "Equity Method in Separate Financial Statements"
- Amendments to MFRS 10, 12 & 128 "Investment entities Applying the Consolidation Exception"
- Amendments to MFRS 101 "Presentation of financial statements Disclosure Initiative"
- Amendments to MFRSs contained in the document entitled "Annual Improvements to MFRSs 2012 - 2014 Cycle"
  - MFRS 5 "Non-current Assets Held for Sale and Discontinued Operations"
  - MFRS 7 "Financial Instruments: Disclosures"
  - MFRS 119 "Employee Benefits"
  - MFRS 134 "Interim Financial Reporting"

The adoption of the above amendments to MFRSs and annual improvements to MFRSs do not have any material impact on financial statements of the Group and the Company.

## A1. Basis Of Preparation (contd.)

The following MFRS have been issued by the MASB and are effective for annual period commencing on or after 1 April 2017, and have yet to be adopted by the Group and the Company:

- Amendments to MFRS 107 "Statement of Cash Flows Disclosure Initiative" (effective from 1 January 2017)
- Amendments to MFRS 112 "Income Taxes Recognition of Deferred Tax Assets for Unrealised Losses" (effective from 1 January 2017)
- MFRS 15 "Revenue from Contracts with Customers" (effective from 1 January 2018)
- MFRS 9 "Financial Instruments" (effective from 1 January 2018)
- MFRS 16 "Leases" will supersedes MFRS 117 "Leases" and the related interpretations (effective from 1 January 2019)

The preparation of unaudited condensed interim financial statements in conformity with MFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed interim financial statements, and the reported amounts of revenues and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Group's and the Company's accounting policies. Although these estimates and judgements are based on the Directors' best knowledge of current events and actions, actual results may differ.

## A2. Declaration Of Audit Confirmation

The auditors' report on the audited annual financial statements for the financial year ended 31 March 2016 was not subject to any qualification.

## A3. Seasonal And Cyclical Factors

The operations of the Group and the Company were not materially affected by any seasonal or cyclical fluctuations during the third financial quarter and nine months ended 31 December 2016.

## A4. Nature And Amount Of Items Affecting Assets, Liabilities, Equity, Net Income Or Cash Flows That Are Unusual Because Of Their Nature, Size Or Incidence

The assets, liabilities, equity, net income and cash flows of the Group and the Company in the third financial quarter ended 31 December 2016 were not substantially affected by any item of a material and unusual nature.

### A5. Changes In Estimates

There were no material changes in estimates of amounts reported in prior financial years that have a material effect in the third financial quarter and nine months ended 31 December 2016.

## A6. Changes In Debt And Equity Securities

There were no issuance or repayment of debts and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for third financial quarter ended 31 December 2016, other than disclosed on Note B9(d).

#### A7. Dividends Paid

A second single tier interim dividend of 6.5 sen per share, in respect of the financial year ended 31 March 2016, on 1,548,105,929 ordinary shares amounting to RM100,627,000 was paid on 30 June 2016.

A first single tier interim dividend of 8.5 sen per share, in respect of the financial year ending 31 March 2017, on 1,548,105,929 ordinary shares amounting to RM131,589,000 was paid on 30 December 2016.

Dividends paid on the shares held in Trust pursuant to the Company's ESS which are classified as shares held for ESS are not accounted for in the total equity. An amount of RM1,472,000 and RM1,818,000 being dividends paid for those shares were added back to the appropriation of retained profits in respect of the second single tier interim dividend for financial year ended 31 March 2016 and the first single tier interim dividend for financial year ending 31 March 2017 respectively.

## A8. Segment Information

The following segment information has been prepared in accordance with MFRS 8 "Operating Segments", which defines the requirements for the disclosure of financial information of an entity's operating segments. The operating segments results are prepared based on the Group's internal management reporting reflective of the organisation's management reporting structure.

Funds are allocated between segments and inter-segment funding cost transfers are reflected in net interest income. In addition to the operating segments, the segment information disclosed also includes inter-segment eliminations. Transactions between reportable segments are eliminated based on principles of consolidation as described in accounting policy. Intercompany transactions, balances and unrealised gains and losses on transactions between Group companies are eliminated in inter-segment eliminations.

The Group is organised into the following key operating segments:

#### (i) Consumer Banking

Consumer Banking provides a wide range of personal banking solutions covering mortgages, term loans, personal loans, hire purchase facilities, credit cards, wealth management (cash management, investment services, share trading, bancassurance and will writing). Consumer banking customers are serviced via branch network, call centre, electronic/internet banking channels, and direct sales channels.

## (ii) Business Banking

Business Banking segment covers Small and Medium Enterprise ("SME"), Corporate and Commercial Banking. SME Banking customers comprise self-employed, small and medium scale enterprises. Corporate and Commercial Banking serves public-listed and large corporate business customer including family-owned businesses. Business Banking provides a wide range of products and services including loans, trade finance, cash management, treasury and structured solutions.

## (iii) Financial Markets

Financial Markets provide foreign exchange, money market, hedging and investment (capital market instruments) solutions for banking customers. It also manages the assets and liabilities, liquidity and statutory reserve requirements of the banking entities in the Group.

## (iv) Investment Banking

Investment Banking covers stockbroking activities and corporate advisory which includes initial public offering, equity fund raising, debt fund raising, mergers and acquisitions and corporate restructuring.

## (v) Others

Others refer to mainly other business operations such as unit trust, asset management, alternative distribution channels, trustee services and holding company operations.

Group 3rd Financial Quarter Ended	Consumer Banking RM'000	Business Banking RM'000	Financial Markets RM'000	Investment Banking RM'000	Others RM'000	Total Operations RM'000	Inter- segment Elimination RM'000	Total RM'000
31 December 2016								
Net interest income/(expense)								
- external income	107,773	82,649	30,746	2,599	986	224,753	(6,304)	218,449
- inter-segment	(24,276)	21,663	4,177	(1,564)	-	, -	-	, <u>-</u>
ŭ	83,497	104,312	34,923	1,035	986	224,753	(6,304)	218,449
Net income from Islamic banking business	29,402	22,656	12,671	, -	-	64,729	10,039	74,768
Other operating income	29,923	41,935	9,065	8,002	7,865	96,790	(11,365)	85,425
Net income	142,822	168,903	56,659	9,037	8,851	386,272	(7,630)	378,642
Other operating expenses	(75,470)	(63,955)	(11,360)	(9,610)	(4,535)	(164,930)	`1,427 <sup>′</sup>	(163,503)
Depreciation and amortisation	(5,782)	(3,954)	(765)	(245)	(77)	(10,823)	-	(10,823)
Operating profit/(loss)	61,570	100,994	44,534	(818)	4,239	210,519	(6,203)	204,316
(Allowance for)/write-back of impairment on loans, advances and financing				. ,			,	
and other receivables	(20,154)	(12,332)	(16)	54	-	(32,448)	-	(32,448)
Segment result	41,416	88,662	44,518	(764)	4,239	178,071	(6,203)	171,868
Share of profit of equity accounted								
joint venture, net of tax								19
Taxation							_	(42,205)
Net profit for the financial period							=	129,682
Segment assets	21,487,200	17,083,526	16,802,363	282,669	1,916,250	57,572,008	(4,201,193)	53,370,815
Reconciliation of segment assets to consolidated assets:								
Investment in joint venture								768
Property, plant and equipment								75,867
Unallocated assets								22,022
Intangible assets								369,868
Total assets							=	53,839,340
Segment liabilities	23,019,092	20,304,083	6,929,485	58,121	6,260	50,317,041	(1,493,430)	48,823,611
Unallocated liabilities					·			23,513
Total liabilities							_	48,847,124

Group Nine months ended 31 December 2016	Consumer Banking RM'000	Business Banking RM'000	Financial Markets RM'000	Investment Banking RM'000	Others RM'000	Total Operations RM'000	Inter- segment Elimination RM'000	Total RM'000
Net interest income/(expense)								
- external income	330,478	240,212	68,502	7,826	4,872	651,890	(17,095)	634,795
- inter-segment	(85,349)	59,237	30,763	(4,651)	-	-	-	-
	245,129	299,449	99,265	3,175	4,872	651,890	(17,095)	634,795
Net income from Islamic banking business	84,759	64,906	38,360	-		188,025	32,532	220,557
Other operating income	86,489	122,310	17,632	22,242	21,787	270,460	(23,639)	246,821
Net income	416,377	486,665	155,257	25,417	26,659	1,110,375	(8,202)	1,102,173
Other operating expenses	(222,735)	(187,865)	(32,016)	(27,537)	(12,404)	(482,557)	4,623	(477,934)
Depreciation and amortisation	(17,534)	(12,081)	(2,373)	(646)	(174)	(32,808)	-	(32,808)
Operating profit/(loss)	176,108	286,719	120,868	(2,766)	14,081	595,010	(3,579)	591,431
(Allowance for)/write-back of impairment on loans, advances and financing and other receivables	(53,419)	(14,007)	(15)	49	<u>-</u>	(67,392)	· · ·	(67,392)
Allowance for impairment	-	-	()	(1,208)	_	(1,208)	_	(1,208)
Segment result	122,689	272,712	120,853	(3,925)	14,081	526,410	(3,579)	522,831
Share of profit of equity accounted joint venture, net of tax	,,	_,_,,	0,000	(0,020)	,	323,113	(0,0.0)	57
Taxation							-	(128,153)
Net profit for the financial period							_	394,735
Segment assets	21,487,200	17,083,526	16,802,363	282,669	1,916,250	57,572,008	(4,201,193)	53,370,815
Reconciliation of segment assets to consolidated assets:								700
Investment in joint venture								768
Property, plant and equipment Unallocated assets								75,867
Intangible assets								22,022 369,868
Total assets							-	53,839,340
Comment linkilities	22.040.002	20 204 002	6 020 405	E0 404	6.260	E0 247 044	(4.402.420)	40 000 644
Segment liabilities Unallocated liabilities	23,019,092	20,304,083	6,929,485	58,121	6,260	50,317,041	(1,493,430)	48,823,611
							-	23,513
Total liabilities							_	48,847,124

Group 3rd Financial Quarter Ended 31 December 2015	Consumer Banking RM'000	Business Banking RM'000	Financial Markets RM'000	Investment Banking RM'000	Others RM'000	Total Operations RM'000	Inter- segment Elimination RM'000	Total RM'000
Net interest income/(expense)								
- external income	123,861	87,060	9,291	1,069	975	222,256	(6,444)	215,812
- inter-segment	(39,263)	13,087	27,022	(846)	-	-	-	<u>-</u>
	84,598	100,147	36,313	223	975	222,256	(6,444)	215,812
Net income from Islamic banking business	22,661	19,964	13,666	-	-	56,291	6,928	63,219
Other operating income	25,247	36,232	14,175	6,525	196,590	278,769	(196,623)	82,146
Net income	132,506	156,343	64,154	6,748	197,565	557,316	(196,139)	361,177
Other operating expenses	(76,176)	(60,479)	(13,696)	(9,829)	(7,391)	(167,571)	3,827	(163,744)
Depreciation and amortisation	(6,098)	(4,045)	(895)	(166)	(11)	(11,215)	-	(11,215)
Operating profit	50,232	91,819	49,563	(3,247)	190,163	378,530	(192,312)	186,218
(Allowance for)/write-back of impairment losses on loans, advances and financing and other receivables Write-back of impairment on securities	(7,542)	3,219 -	(80) 1,751	(15)	-	(4,418) 1,751	(2,000)	(6,418) 1,751
Segment result Share of profit of equity-accounted joint venture, net of tax Taxation Net profit for the financial period	42,690	95,038	51,234	(3,262)	190,163	375,863	(194,312) 	181,551 19 (45,972) 135,598
Segment assets	22,455,548	15,795,025	17,265,177	246,205	1,903,945	57,665,900	(3,761,976)	53,903,924
Reconciliation of segment assets to consolidated assets: Investment in joint venture Property, plant and equipment Unallocated assets Intangible assets Total assets							<u>-</u>	677 90,597 53,174 365,307 54,413,679
Segment liabilities Unallocated liabilities Total liabilities	20,964,637	18,556,103	11,057,250	189,264	16,209	50,783,463	(1,056,735)	49,726,728 15,567 49,742,295

Group Nine months ended 31 December 2015         Banking RM'000         Banking RM'000         Financial RM'000         Investment Banking RM'000         Others RM'000         Total Operations RM'000         segment Elimination RM'000           Net interest income/(expense) - external income         334,737         248,466         58,534         3,330         2,887         647,954         (11,253)         636,701           - inter-segment         241,212         292,044         111,174         637         2,887         647,954         (11,253)         636,701								Inter-	
- external income 334,737 248,466 58,534 3,330 2,887 647,954 (11,253) 636,701 - inter-segment (93,525) 43,578 52,640 (2,693)	•	Banking	Banking	Markets	Banking		Operations	Elimination	
- inter-segment (93,525) 43,578 52,640 (2,693)	Net interest income/(expense)								
		334,737	248,466	58,534	3,330	2,887	647,954	(11,253)	636,701
241 212 292 044 111 174 637 2 887 647 954 (11 253) 636 701	- inter-segment	(93,525)	43,578	52,640	(2,693)	-	-	-	-
		241,212	292,044	111,174	637	2,887	647,954	(11,253)	636,701
Net income from Islamic banking business 67,418 56,439 38,234 162,091 20,732 182,823	Net income from Islamic banking business	·			-	, -			
Other operating income	Other operating income	78,070	110,915	45,747	17,630	207,728	460,090	(208,183)	251,907
Net income 386,700 459,398 195,155 18,267 210,615 1,270,135 (198,704) 1,071,431	Net income	386,700	459,398	195,155	18,267	210,615	1,270,135	(198,704)	1,071,431
Other operating expenses (221,324) (174,578) (41,417) (28,624) (16,809) (482,752) 7,715 (475,037)	Other operating expenses	(221,324)	(174,578)	(41,417)	(28,624)	(16,809)	(482,752)	7,715	(475,037)
Depreciation and amortisation (17,954) (12,083) (2,772) (456) (36) (33,301) - (33,301)	Depreciation and amortisation	(17,954)	(12,083)	(2,772)	(456)	(36)	(33,301)	-	(33,301)
Operating profit 147,422 272,737 150,966 (10,813) 193,770 754,082 (190,989) 563,093	Operating profit	147,422	272,737	150,966	(10,813)	193,770	754,082	(190,989)	563,093
(Allowance for)/write-back of impairment losses on	(Allowance for)/write-back of impairment losses on								
loans, advances and financing and other receivables (28,477) (12,239) (85) 7 - (40,794) (2,000) (42,794)		(28,477)			7	-		(2,000)	
Write-back of impairment on securities         -         3         2,424         -         -         2,427         -         2,427	·	-			-	-		-	
Segment result 118,945 260,501 153,305 (10,806) 193,770 715,715 (192,989) 522,726	9	118,945	260,501	153,305	(10,806)	193,770	715,715	(192,989)	
Share of profit of equity-accounted, net of tax joint venture  139 Taxation (130.675)									
Taxation (130,675)  Net profit for the financial period 392,190								-	
Thet profit for the financial period	Net profit for the ilitaricial period							-	392,190
Segment assets 22,455,548 15,795,025 17,265,177 246,205 1,903,945 57,665,900 (3,761,976) 53,903,924	Segment assets	22,455,548	15,795,025	17,265,177	246,205	1,903,945	57,665,900	(3,761,976)	53,903,924
Reconciliation of segment assets to consolidated assets:	Reconciliation of segment assets to consolidated assets:								
Investment in joint venture 677	Investment in joint venture								677
Property, plant and equipment 90,597									,
Unallocated assets 53,174									· ·
Intangible assets 365,307	•							_	
Total assets	i ulai assels							-	54,413,679
Segment liabilities <u>20,964,637 18,556,103 11,057,250 189,264 16,209 50,783,463 (1,056,735)</u> 49,726,728	Segment liabilities	20,964,637	18,556,103	11,057,250	189,264	16,209	50,783,463	(1,056,735)	49,726,728
Unallocated liabilities 15,567	Unallocated liabilities								15,567
Total liabilities 49,742,295	Total liabilities							_	49,742,295

#### **ALLIANCE FINANCIAL GROUP BERHAD (6627-X)**

## A9. Material Event During The Financial Reporting Period

## **Shares Purchased pursuant to ESS**

During the nine months ended 31 December 2016, the Trustee of the ESS had not purchased any shares in the Company from the open market.

In the nine months ended 31 December 2016, 1,547,400 shares have been vested and transferred from the Trustee to the eligible employees of the Company and its subsidiaries in accordance with the terms under the Share Grant Plan and Share Option Plan of the ESS. As at 31 December 2016, the Trustee of the ESS held 21,379,100 ordinary shares representing 1.38% of the issued and paid-up capital of the Company.

## A10. Material Events Subsequent To The End Of The Financial Reporting Period

There was no material event subsequent to the end of the financial reporting period that require disclosure or adjustment to the unaudited condensed interim financial statements other than the Status of Corporate Proposals disclosed in Note B8.

## A11. Changes In The Composition Of The Group

There was no change in the composition of the Group during the third financial quarter and nine months ended 31 December 2016.

## A12. Changes In Contingent Liabilities Since The Last Annual Financial Reporting Date

Please refer to Note A30.

## THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

## A13. Balances Due From Clients And Brokers

	Group		
	31 December		
	2016	2016	
	RM'000	RM'000	
Due from clients	72,161	97,680	
Due from brokers	-	7,816	
·	72,161	105,496	
Less: Allowance for other losses	(835)	(837)	
	71,326	104,659	

These represent amounts receivable by Alliance Investment Bank Berhad ("AIBB") from non-margin clients and outstanding contracts entered into on behalf of clients where settlement via the Bursa Malaysia Securities Clearing Sdn. Bhd. has yet to be made.

AlBB's normal trade credit terms for non-margin clients is three (3) market days in accordance with the Bursa Malaysia Securities Berhad's ("Bursa") Fixed Delivery and Settlement System ("FDSS") trading rules.

Included in the balances due from clients and brokers are impaired accounts for contra losses, as follows:

	Group	
	31 December	31 March
	2016	2016
	RM'000	RM'000
Classified as doubtful	3	52
Classified as bad	846	848
	849	900

The movements in allowance for other losses are as follows:

	Group	
	<b>31 December</b> 31 Mar	
	2016	2016
	RM'000	RM'000
At beginning of financial year	837	840
Write-back during the financial period/year (net)	(2)	(3)
At end of financial period/year	835	837

## A14. Financial Assets Held-for-trading

	Group		
	31 December	31 March	
	2016	2016	
	RM'000	RM'000	
At fair value			
Money market instruments			
Malaysian Government investment certificates	-	40,441	
Commercial papers	22,960	-	
Unquoted securities			
Medium term notes	136,142	91,788	
	159,102	132,229	

## A15. Financial Investments Available-for-sale

	Grou	ıp
	31 December	31 March
	2016	2016
	RM'000	RM'000
At fair value		
Money market instruments		
Malaysian Government securities	1,858,753	1,277,948
Malaysian Government investment certificates	1,800,009	2,338,432
Negotiable instruments of deposits	2,950,408	1,684,516
Commercial papers	59,079	<del>-</del>
Khazanah bonds	137,163	202,673
	6,805,412	5,503,569
Quoted securities in Malaysia		
Shares	23	26
Accumulated impairment	(11)	(11)
Hammatad as an 20 as	12	15
<u>Unquoted securities</u>	100 710	450.704
Shares	166,719	153,781
Accumulated impairment	(1,440)	(1,440)
	165,279	152,341
Unit Trust Funds	4,999	4,992
One reast and	4,999	4,992
		1,002
Debt securities and medium term notes	3,898,863	3,136,690
Accumulated impairment	(231,911)	(231,911)
·	3,666,952	2,904,779
	3,837,230	3,062,112
	10,642,654	8,565,696
A16. Financial Investments Held-to-maturity		
	Grou	ın
	31 December	31 March
	2016	2016
	RM'000	RM'000
At amortised cost	11111 000	1411000
Money market instruments		
Malaysian Government securities	702,801	700,570
Malaysian Government investment certificates	80,219	233,390
Khazanah bonds	140,652	190,602
	923,672	1,124,562
At cost		.,,
Unquoted securities		
Debt securities	18,938	18,938
Accumulated impairment	(14,193)	(14,193)
•	4,745	4,745
	928,417	1,129,307

## A17. Loans, Advances And Financing

	Group	
	31 December	31 March
	2016	2016
	RM'000	RM'000
Overdrafts Term loans/financing	2,655,252	2,641,243
- Housing loans/financing	14,593,441	14,842,860
- Syndicated term loans/financing	261,497	261,668
- Hire purchase receivables/financing	1,302,799	1,351,475
- Other term loans/financing	13,808,627	13,039,019
Bills receivables/financing	535,795	306,143
Trust receipts	205,003	179,935
Claims on customers under acceptance credits	2,493,360	2,519,809
Staff loans/financing [including loans/financing to Director of a		
banking subsidiary of RM99,000 (31.03.16: RM123,000)]	30,685	34,395
Credit/charge card receivables	648,130	646,321
Revolving credits	1,713,626	1,660,665
Share margin financing	1,023,771	1,264,135
Gross loans, advances and financing	39,271,986	38,747,668
Add: Sales commissions and handling fees Less: Allowance for impairment on loans, advances and financing	35,033	38,365
- Individual assessment allowance	(67,766)	(68,331)
- Collective assessment allowance	(313,854)	(306,978)
Total net loans, advances and financing	38,925,399	38,410,724
(a) By type of customer		
· /	Gro	up
	31 December	31 March
	2016	2016
	RM'000	RM'000
Domestic non-bank financial institutions  Domestic business enterprises	364,465	375,434
- Small and medium enterprises	9,547,209	8,956,673
- Others	7,618,114	7,058,880
Government and statutory bodies	5,679	6,816
Individuals	20,742,720	21,306,301
Other domestic entities	191,126	201,401
Foreign entities	802,673	842,163
Gross loans, advances and financing	39,271,986	38,747,668

## A17. Loans, Advances And Financing (contd.)

(b)	By	interest/	orofit	rate	sensitivity

(b) by interesuptoin rate sensitivity	Group	
		•
	31 December	31 March
	2016	2016
Civad rata	RM'000	RM'000
Fixed rate - Housing loans/financing	42,002	46,476
- Hire purchase receivables/financing	1,263,840	1,306,547
·		
<ul> <li>Other fixed rate loans/financing</li> <li>Variable rate</li> </ul>	2,376,283	2,379,044
	00 070 550	07.540.004
- Base lending rate plus	26,872,558	27,543,664
- Base rate plus	1,700,013	847,853
- Cost plus	6,643,235	6,350,612
- Other variable rate loans/financing	374,055	273,472
Gross loans, advances and financing	39,271,986	38,747,668
(a) Du acanamia numacca		
(c) By economic purposes	Gra	un
	Gro 31 December	•
		31 March
	2016	2016
	RM'000	RM'000
Purchase of securities	1,033,250	1,285,780
Purchase of transport vehicles	1,110,506	1,218,632
Purchase of landed property	22,599,090	22,624,255
of which: - Residential	15,629,807	15,846,729
- Non-residential	6,969,283	6,777,526
Purchase of fixed assets excluding land and buildings	256,087	192,901
Personal use	2,652,894	2,560,230
Credit card	648,130	646,321
Construction	686,200	663,866
Merger and acquisition	117,704	117,688
Working capital	7,650,129	7,186,477
Others	2,517,996	2,251,518
Gross loans, advances and financing	39,271,986	38,747,668
•	· ·	
(d) By geographical distribution	_	
	Gro	•
	31 December	31 March
	2016	2016

## A17. L

Construction

Others

Working capital

Gross impaired loans

. Loans, Advances And Financing (contd.)		
(e) By maturity structure		
	Gro	up
	31 December	31 March
	2016	2016
	RM'000	RM'000
Within one year	9,345,251	9,201,769
One year to three years	1,413,553	1,318,284
Three years to five years	2,533,906	2,050,419
Over five years	25,979,276	26,177,196
Gross loans, advances and financing	39,271,986	38,747,668
(f) Movements in impaired loans, advances and financing ("impaired loans") are as follows:		
<u> </u>	Gro	up
	31 December	31 March
	2016	2016
	RM'000	RM'000
At beginning of financial year	487,868	380,712
Impaired during the financial period/year	429,808	688,435
Reclassified as unimpaired during the financial period/year	(323,597)	(342,996)
Recoveries	(132,738)	(157,779)
Amount written off	(68,860)	(80,504)
At end of financial period/year	392,481	487,868
Individual allowance for impairment	(67,766)	(68,331)
Collective allowance for impairment (impaired portion)	(94,395)	(109,347)
Net impaired loans, advances and financing	230,320	310,190
Gross impaired loans as percentage of gross loans,		
advances and financing	1.0%	1.3%
(g) Impaired loans by economic purposes		
(g) impaired loans by economic purposes	Gro	up
	31 December	31 March
	2016	2016
	RM'000	RM'000
Purchase of securities	7	_
Purchase of transport vehicles	12,604	14,742
Purchase of landed property	233,100	307,795
of which: - Residential	193,272	220,145
- Non-residential	39,828	87,650
Purchase of fixed assets excluding land and buildings	725	651
Personal use	46,000	37,029
Credit card	10,863	9,421

3,892

96,211

18,127

487,868

3,681

64,174

21,327

392,481

## A17. Loans, Advances And Financing (contd.)

## (h) Impaired loans by geographical distribution

(h) Impaired loans by geographical distribution		
	Group	
	31 December	31 March
	2016	2016
	RM'000	RM'000
Northern region	37,022	46,072
Central region	276,015	372,422
Southern region	51,497	40,279
Sabah region	24,372	25,088
Sarawak region	3,575	4,007
Gross impaired loans	392,481	487,868
(i) Movements in the allowance for impairment on loans, advances		
and financing are as follows:	Group	n
	31 December	31 March
	2016	2016
	RM'000	RM'000
Individual assessment allowance	INIVI OOO	13101000
At beginning of financial year	68,331	56,303
Allowance made during the financial period/year (net)	15,510	24,229
Amount written off	(14,302)	(14,060)
Transfers (to)/from collective assessment allowance	(1,773)	1,859
At end of financial period/year	67,766	68,331
At end of financial period/year	07,700	00,331
	Group	<b>o</b>
	31 December	31 March
	2016	2016
	RM'000	RM'000
Collective assessment allowance		<del>-</del>
At beginning of financial year	306,978	334,704
Allowance made during the financial period/year (net)	59,661	40,577
Amount written-off	(54,558)	(66,444)
Transfers from/(to) individual assessment allowance	1,773	(1,859)
At end of financial period/year	313,854	306,978
7.6 Site St Illianolal portoatyour	J.0,007	555,575

## A18. Other Assets

	Gro	up	Compa	any
	31 December	31 March	31 December	31 March
	2016	2016	2016	2016
	RM'000	RM'000	RM'000	RM'000
Other receivables	126,546	105,339	115	76
Deposits	9,236	9,192	103	103
Prepayment	14,493	14,985	39	115
Trade receivables	48	49	-	-
Amounts due from subsidiaries	-	-	620	603
Amounts due from joint venture	405	198	10	8
•	150,728	129,763	887	905
Less: Allowance for other receivables	(29,188)	(27,073)		
	121,540	102,690	887	905

## A19. Deposits From Customers

	Group		
	31 December	31 March	
	2016	2016	
By type of deposits	RM'000	RM'000	
Amortised cost			
Demand deposits	13,471,131	12,984,455	
Savings deposits	1,806,339	1,787,163	
Fixed/investment deposits	22,596,981	22,890,873	
Money market deposits	2,122,414	2,594,183	
Negotiable instruments of deposits	4,842,359	5,268,944	
Structured deposits	183,223	260,185	
	45,022,447	45,785,803	
At fair value through profit and loss			
Structured deposits	334,418	239,136	
	45,356,865	46,024,939	

## Note:

- (a) Structured deposits issued by the Group include foreign currency time deposits with embedded foreign exchange, equity linked options and interest rate index linked placements.
- (b) The Group has undertaken a fair value hedge on the interest rate risk of certain the structured deposits amounting to RM111,745,000 (31 March 2016: RM200,913,000) using interest rate swaps.

	Group	
	31 December	31 March
	2016	2016
	RM'000	RM'000
Structured deposits	111,745	200,913
Fair value changes arising from fair value hedges	(4,638)	(5,832)
	107,107	195,081

The fair value gain of the interest rate swap in this hedge transaction for the financial period ended 31 December 2016 was RM4,638,000 (31 March 2016: RM5,832,000). There were no ineffectiveness.

## A19. Deposits From Customers (contd.)

(c) The Group designated certain structured deposits at fair value through profit or loss. This designation is permitted under MFRS 139 "Financial Instruments: Recognition and Measurement" as it significantly reduces accounting mismatch. These instruments are managed by the Group on the basis of its fair value and includes embedded derivatives that are not closely related to its underlying deposits. The structured deposits are recorded at fair value. The carrying amount of the structured deposits were RM11,232,000 lower than the contractual amount at maturity.

	Group	
	31 December	31 March
	2016	2016
	RM'000	RM'000
Structured deposits Fair value changes arising from designation	361,582	269,601
at fair value through profit or loss	(27,164)	(30,465)
	334,418	239,136

The fair value changes of the structured deposits that are attributable to the changes in own credit risk are not significant.

## (i) By type of customers

Domestic financial institutions       4,851,025       5,349,252         Domestic non-bank financial institutions       2,526,406       2,724,792         Government and statutory bodies       3,663,856       3,962,637         Business enterprises       14,767,812       14,678,060         Individuals       18,455,832       18,221,964         Foreign entities       636,527       593,398         Others       455,407       494,836         45,356,865       46,024,939		Gro	up
Domestic financial institutions         4,851,025         5,349,252           Domestic non-bank financial institutions         2,526,406         2,724,792           Government and statutory bodies         3,663,856         3,962,637           Business enterprises         14,767,812         14,678,060           Individuals         18,455,832         18,221,964           Foreign entities         636,527         593,398           Others         455,407         494,836		31 December	31 March
Domestic financial institutions       4,851,025       5,349,252         Domestic non-bank financial institutions       2,526,406       2,724,792         Government and statutory bodies       3,663,856       3,962,637         Business enterprises       14,767,812       14,678,060         Individuals       18,455,832       18,221,964         Foreign entities       636,527       593,398         Others       455,407       494,836		2016	2016
Domestic non-bank financial institutions       2,526,406       2,724,792         Government and statutory bodies       3,663,856       3,962,637         Business enterprises       14,767,812       14,678,060         Individuals       18,455,832       18,221,964         Foreign entities       636,527       593,398         Others       455,407       494,836		RM'000	RM'000
Government and statutory bodies       3,663,856       3,962,637         Business enterprises       14,767,812       14,678,060         Individuals       18,455,832       18,221,964         Foreign entities       636,527       593,398         Others       455,407       494,836	Domestic financial institutions	4,851,025	5,349,252
Business enterprises       14,767,812       14,678,060         Individuals       18,455,832       18,221,964         Foreign entities       636,527       593,398         Others       455,407       494,836	Domestic non-bank financial institutions	2,526,406	2,724,792
Individuals       18,455,832       18,221,964         Foreign entities       636,527       593,398         Others       455,407       494,836	Government and statutory bodies	3,663,856	3,962,637
Foreign entities       636,527       593,398         Others       455,407       494,836	Business enterprises	14,767,812	14,678,060
Others 455,407 494,836	Individuals	18,455,832	18,221,964
	Foreign entities	636,527	593,398
<b>45,356,865</b> 46,024,939	Others	455,407	494,836
		45,356,865	46,024,939

(ii) The maturity structure of fixed/investment deposits, money market deposits and negotiable instruments of deposit are as follows:

	Gro	Group		
	31 December	31 March		
	2016	2016		
	RM'000	RM'000		
Due within six months	22,923,199	25,104,425		
Six months to one year	6,425,814	5,464,888		
One year to three years	57,985	53,992		
Three years to five years	154,756	130,695		
	29,561,754	30,754,000		

## A20. Deposits And Placements Of Banks And Other Financial Institutions

	Group	
	31 December	31 March
	2016	2016
	RM'000	RM'000
Licensed banks	426,697	708,074
Bank Negara Malaysia	569,117	449,176
	995,814	1,157,250
A21. Balances Due To Clients And Brokers		
	Grou	p
	31 December	31 March
	2016	2016
	RM'000	RM'000
Due to clients	31,545	77,246
Due to brokers	9,924	· <u>-</u>
	41,469	77,246

These mainly relate to amounts payable to non-margin clients and outstanding contracts entered into on behalf of clients where settlement via the Bursa Malaysia Securities Clearing Sdn. Bhd. has yet to be made.

The Group's normal trade credit terms for non-margin client is three (3) market days according to the Bursa's FDSS trading rules.

Following the issuance of FRSIC Consensus 18, the Group no longer recognises trust monies balances in the statement of financial position, as the Group does not have any control over the trust monies to obtain the future economic benefits embodied in the trust monies. The trust monies maintained by the Group amounting to RM68,318,000 (31 March 2016: RM83,067,000) have been excluded accordingly.

## A22. Other Liabilities

Group		Compa	ıny
31 December	31 March	31 December	31 March
2016	2016	2016	2016
RM'000	RM'000	RM'000	RM'000
526,627	756,653	102	137
72,949	95,111	1,578	1,977
21,574	22,165	-	-
7,095	8,125	-	-
-	-	837	509
208		-	
628,453	882,054	2,517	2,623
	31 December 2016 RM'000 526,627 72,949 21,574 7,095	31 December 2016 2016 RM'000 RM'000 2016 RM'000 RM'	31 December       31 March       31 December         2016       2016       2016         RM'000       RM'000       RM'000         526,627       756,653       102         72,949       95,111       1,578         21,574       22,165       -         7,095       8,125       -         -       837         208       -       -

## A23. Interest Income

2016 RM'000 376,047 4,893 1,746 60,259	31 December 2015 RM'000 378,246 1,569 1,508 84,463	31 December 2016 RM'000 1,121,024 21,518 4,904 177,649	31 December 2015 RM'000 1,104,205 7,462 3,216 234,421
RM'000 376,047 4,893 1,746 60,259	RM'000 378,246 1,569 1,508	RM'000 1,121,024 21,518 4,904	RM'000 1,104,205 7,462 3,216
376,047 4,893 1,746 60,259	378,246 1,569 1,508	1,121,024 21,518 4,904	1,104,205 7,462 3,216
4,893 1,746 60,259	1,569 1,508	21,518 4,904	7,462 3,216
1,746 60,259	1,508	4,904	3,216
1,746 60,259	1,508	4,904	3,216
60,259	•	•	,
•	84,463	177,649	234.421
0.700			,
6,760	6,781	20,108	20,197
2,903	2,510	8,407	8,003
452,608	475,077	1,353,610	1,377,504
18,394	17,448	55,877	50,100
471,002	492,525	1,409,487	1,427,604
566	542	1 625	1,640
	2,903 452,608 18,394	2,903     2,510       452,608     475,077       18,394     17,448       471,002     492,525	2,903     2,510     8,407       452,608     475,077     1,353,610       18,394     17,448     55,877       471,002     492,525     1,409,487

## A24. Interest Expense

	3rd Quarter Ended		Nine Months Ended	
	31 December	31 December	31 December	31 December
	2016	2015	2016	2015
Group	RM'000	RM'000	RM'000	RM'000
Deposits and placements of banks and other financial institutions	4,032	18,634	12,291	42,660
Deposits from customers	218,784	234,121	671,770	698,024
Securities sold under repurchase agreements	-	26	-	26
Loan sold to Cagamas	5,450	-	16,350	-
Other borrowings	60	31	179	31
Subordinated obligations	17,335	17,438	52,348	32,224
Others	6,892	6,463	21,754	17,938
	252,553	276,713	774,692	790,903

## A25. Net Income From Islamic Banking Business

	3rd Quarter Ended		3rd Quarter Ended Nine Months En		ns Ended	
	31 December 2016	31 December 2015	31 December 2016	31 December 2015		
Group	RM'000	RM'000	RM'000	RM'000		
Income derived from investment of						
depositors' funds and others	114,593	109,740	343,594	319,109		
Income derived from investment of	40.047	0.704	22.000	27.044		
Islamic Banking funds Income attributable to depositors	12,017	9,784	33,996	27,811		
and financial institutions	(61,881)	(63,233)	(189,565)	(184,829)		
	64,729	56,291	188,025	162,091		
Add: Income due to head office						
eliminated at Group level	10,039	6,928	32,532	20,732		
	74,768	63,219	220,557	182,823		

## A26. Other Operating Income

		ter Ended	Nine Mont	hs Ended
	31 December		31 December	31 December
	2016	2015	2016	2015
Group	RM'000	RM'000	RM'000	RM'000
Fee and commission income:				
Commissions	21,705	19,766	65,046	59,316
Service charges and fees	8,931	9,130	23,802	23,449
Corporate advisory fees	160	620	1,505	1,300
Underwriting commissions	-	375	85	375
Brokerage fees	5,837	8,495	20,132	25,591
Guarantee fees	4,900	3,793	14,311	11,014
Processing fees	3,752	2,060	11,518	6,012
Commitment fees	4,033	3,852	11,857	11,652
Other fee income	24,443	27,046	73,320	77,181
Other ree income	73,761	75,137	221,576	215,890
	73,701	75,137	221,370	215,690
Fee and commission expense:				
Commissions expense	(465)	(642)	(1,516)	(1,430)
Brokerage fees expense	(1,999)	(3,958)	(7,536)	(12,202)
Guarantee fees expense	(155)	(255)	(650)	(888)
Other fee expense	(21,021)	(23,169)	(61,484)	(68,080)
Other rec expense	(23,640)	(28,024)	(71,186)	(82,600)
	(20,010)	(20,021)	(11,100)	(02,000)
Investment income:				
Gain/(loss) arising from sale/redemption of:				
- Financial assets held-for-trading	549	206	2,556	(1,260)
- Financial investments available-for-sale	2,272	1,301	5,239	2,337
Marked-to-market revaluation of:	_,	.,	0,200	_,~~.
- Financial assets held-for-trading	(3,046)	895	(3,684)	473
- Derivative financial instruments	4,036	333	10,766	(11,615)
- Unrealised (loss)/gain arising from financial	1,000		,	(11,010)
liabilities designated at fair value	(788)	(3,075)	(3,301)	19,155
Realised (loss)/gain on derivative	(100)	(0,0.0)	(0,00.)	,
financial instruments	2,003	1,061	1,615	7,858
Gross dividend income from:	_,000	1,001	.,0.0	7,000
- Financial investments available-for-sale	310	384	3,165	3,145
Thansa mystimente avallasie for sais	5,336	1,105	16,356	20,093
		1,100	,	20,000
Other income:				
Foreign exchange gain	23,296	25,614	58,043	76,194
Gain/(loss) on disposal of property,	,	,	•	,
plant and equipment	1	1	(346)	(11)
Others	6,671	8,313	22,378	22,341
	29,968	33,928	80,075	98,524
Total other operating income	85,425	82,146	246,821	251,907
				· · · · · · · · · · · · · · · · · · ·

## A26. Other Operating Income (contd.)

	3rd Quarter Ended		3rd Quarter Ended Nine Months End		ths Ended
	31 December	31 December	31 December	31 December	
	2016	2015	2016	2015	
Company	RM'000	RM'000	RM'000	RM'000	
Investment income: Gross dividend income from: - Subsidiary	131,664	125,053	232,503	192,439	
- Gubaidiai y	131,004	123,033	232,303	192,433	
Other income:					
Others	589	640	1,882	1,970	
Total other operating income	132,253	125,693	234,385	194,409	

## A27. Other Operating Expenses

	3rd Quar	ter Ended	Nine Mont	hs Ended
	31 December	31 December	31 December	31 December
	2016	2015	2016	2015
Group	RM'000	RM'000	RM'000	RM'000
Demonal costs				
Personnel costs	02.007	06.046	054.070	040.054
Salaries, allowances and bonuses Contribution to EPF	83,087	86,016 13,556	251,376	248,854
	13,962		41,249	39,827
Share options/grants under ESS	525 7.640	1,566	2,173	5,457
Others	7,618	10,044	26,530	26,188
E ( 18 ) ( )	105,192	111,182	321,328	320,326
Establishment costs	5.04=	<b>5.70</b> 4	40.400	47.005
Depreciation of property, plant and equipment		5,724	16,109	17,235
Amortisation of computer software	5,606	5,491	16,699	16,066
Rental of premises	7,507	7,571	22,826	22,984
Water and electricity	2,059	2,024	5,908	6,182
Repairs and maintenance	2,535	2,455	7,315	6,568
Information technology expenses	12,611	9,848	35,377	31,097
Others	3,042	3,486	9,651	10,642
	38,577	36,599	113,885	110,774
Marketing expenses				
Promotion and advertisement	1,556	1,760	4,386	4,621
Branding and publicity	3,484	2,612	5,165	6,269
Others	1,886	2,099	5,736	6,055
	6,926	6,471	15,287	16,945
Administration and general expenses	•		,	
Communication expenses	3,759	3,103	10,318	9,512
Printing and stationery	771	601	2,356	2,202
Insurance	2,771	5,056	8,024	17,242
Professional fees	6,142	5,250	16,200	12,856
Others	10,188	6,697	23,344	18,481
	23,631	20,707	60,242	60,293
Total other operating expenses	174,326	174,959	510,742	508,338
· · · · · · · · · · · · · · · · · · ·				

## A27. Other Operating Expenses (contd.)

Company         31 December 2016         31 December 2016         31 December 2016         31 December 2015         31 December 2015         2016         2015         2016         2015         2016         2015         2016         2015         2016         2015         2016         2015         2016         20		3rd Quar	ter Ended	Nine Months Ended		
Company         RM'000         A'33         399         433         407         436         162         67         66         65         48         186         101         10 <td></td> <td>31 December</td> <td>31 December</td> <td>31 December</td> <td>31 December</td>		31 December	31 December	31 December	31 December	
Personnel costs           Salaries, allowances and bonuses         127         165         399         433           Contribution to EPF         21         21         62         67           Share options/grants under ESS         19         33         99         164           Others         65         48         186         101           Establishment costs         Depreciation of property, plant and equipment         77         11         174         36           Rental of premises         58         58         172         172           Water and electricity         1         -         2         2           Repairs and maintenance         33         29         95         86           Information technology expenses         3         -         5         -           Others         (122)         30         (73)         99           Administration and general expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975		2016	2015	2016	2015	
Salaries, allowances and bonuses         127         165         399         433           Contribution to EPF         21         21         62         67           Share options/grants under ESS         19         33         99         164           Others         65         48         186         101           Establishment costs         Depreciation of property, plant and equipment         77         11         174         36           Rental of premises         58         58         172         172           Water and electricity         1         -         2         2           Repairs and maintenance         33         29         95         86           Information technology expenses         3         -         5         -           Others         (122)         30         (73)         99           Administration and general expenses         3         1         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056           1,427	Company	RM'000	RM'000	RM'000	RM'000	
Contribution to EPF         21         21         62         67           Share options/grants under ESS         19         33         99         164           Others         65         48         186         101           Establishment costs         Type color of property, plant and equipment and equipment and equipment and electricity         77         11         174         36           Rental of premises         58         58         172         172           Water and electricity         1         -         2         2           Repairs and maintenance         33         29         95         86           Information technology expenses         3         -         5         -           Others         (122)         30         (73)         99           Administration and general expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056 <td>Personnel costs</td> <td></td> <td></td> <td></td> <td></td>	Personnel costs					
Contribution to EPF         21         21         62         67           Share options/grants under ESS         19         33         99         164           Others         65         48         186         101           Establishment costs         Type color of property, plant and equipment and equipment and equipment and electricity         77         11         174         36           Rental of premises         58         58         172         172           Water and electricity         1         -         2         2           Repairs and maintenance         33         29         95         86           Information technology expenses         3         -         5         -           Others         (122)         30         (73)         99           Administration and general expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056 <td>Salaries, allowances and bonuses</td> <td>127</td> <td>165</td> <td>399</td> <td>433</td>	Salaries, allowances and bonuses	127	165	399	433	
Others         65         48         186         101           Establishment costs         232         267         746         765           Depreciation of property, plant and equipment Rental of premises         58         58         172         172           Water and electricity         1         -         2         2           Water and maintenance         33         29         95         86           Information technology expenses         3         -         5         -           Others         (122)         30         (73)         99           Administration and general expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056           1,427         366         2,032         1,157		21	21	62	67	
Establishment costs         232         267         746         765           Depreciation of property, plant and equipment Rental of premises         77         11         174         36           Rental of premises         58         58         172         172           Water and electricity         1         -         2         2           Repairs and maintenance         33         29         95         86           Information technology expenses         3         -         5         -           Others         (122)         30         (73)         99           Administration and general expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056           1,427         366         2,032         1,157	Share options/grants under ESS	19	33	99	164	
Establishment costs         77         11         174         36           Rental of premises         58         58         172         172           Water and electricity         1         -         2         2           Repairs and maintenance         33         29         95         86           Information technology expenses         3         -         5         -           Others         (122)         30         (73)         99           Administration and general expenses         128         375         395           Administration expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056           1,427         366         2,032         1,157	Others	65	48	186	101	
Depreciation of property, plant and equipment       77       11       174       36         Rental of premises       58       58       172       172         Water and electricity       1       -       2       2         Repairs and maintenance       33       29       95       86         Information technology expenses       3       -       5       -         Others       (122)       30       (73)       99         Administration and general expenses       50       128       375       395         Administration and general expenses       3       3       10       10         Printing and stationery       1       1       2       1         Professional fees       1,016       38       1,045       90         Others       407       324       975       1,056         1,427       366       2,032       1,157		232	267	746	765	
Rental of premises       58       58       172       172         Water and electricity       1       -       2       2         Repairs and maintenance       33       29       95       86         Information technology expenses       3       -       5       -         Others       (122)       30       (73)       99         Administration and general expenses       3       128       375       395         Administration and general expenses       3       3       10       10         Printing and stationery       1       1       2       1         Professional fees       1,016       38       1,045       90         Others       407       324       975       1,056         1,427       366       2,032       1,157	Establishment costs				_	
Water and electricity       1       -       2       2         Repairs and maintenance       33       29       95       86         Information technology expenses       3       -       5       -         Others       (122)       30       (73)       99         50       128       375       395         Administration and general expenses       3       3       10       10         Printing and stationery       1       1       2       1         Professional fees       1,016       38       1,045       90         Others       407       324       975       1,056         1,427       366       2,032       1,157	Depreciation of property, plant and equipment	77	11	174	36	
Repairs and maintenance       33       29       95       86         Information technology expenses       3       -       5       -         Others       (122)       30       (73)       99         50       128       375       395         Administration and general expenses       3       3       10       10         Printing and stationery       1       1       2       1         Professional fees       1,016       38       1,045       90         Others       407       324       975       1,056         1,427       366       2,032       1,157	Rental of premises	58	58	172	172	
Information technology expenses         3         -         5         -           Others         (122)         30         (73)         99           50         128         375         395           Administration and general expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056           1,427         366         2,032         1,157	Water and electricity	1	-	2	2	
Others         (122)         30         (73)         99           50         128         375         395           Administration and general expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056           1,427         366         2,032         1,157	Repairs and maintenance	33	29	95	86	
Administration and general expenses         30         128         375         395           Communication expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056           1,427         366         2,032         1,157	Information technology expenses	3	-	5	-	
Administration and general expenses         3         3         10         10           Printing and stationery         1         1         2         1           Professional fees         1,016         38         1,045         90           Others         407         324         975         1,056           1,427         366         2,032         1,157	Others	(122)	30	(73)	99	
Communication expenses       3       3       10       10         Printing and stationery       1       1       2       1         Professional fees       1,016       38       1,045       90         Others       407       324       975       1,056         1,427       366       2,032       1,157		50	128	375	395	
Printing and stationery       1       1       2       1         Professional fees       1,016       38       1,045       90         Others       407       324       975       1,056         1,427       366       2,032       1,157	Administration and general expenses				_	
Professional fees       1,016       38       1,045       90         Others       407       324       975       1,056         1,427       366       2,032       1,157	Communication expenses	3	3	10	10	
Others         407         324         975         1,056           1,427         366         2,032         1,157	Printing and stationery	1	1	2	1	
<b>1,427</b> 366 <b>2,032</b> 1,157	Professional fees	1,016	38	1,045	90	
	Others	407	324	975	1,056	
Total other operating expenses <b>1,709</b> 761 <b>3,153</b> 2,317		1,427	366	2,032	1,157	
	Total other operating expenses	1,709	761	3,153	2,317	

## A28. Allowance for Losses On Loans, Advances And Financing And Other Receivables

	3rd Quar	ter Ended	Nine Months Ended		
	31 December	31 December	31 December	31 December	
	2016	2015	2016	2015	
Group	RM'000	RM'000	RM'000	RM'000	
Allowance for losses on loans, advances and financing and other receivables:  (a) Individual assessment allowance  - made during the financial period (net)	5,179	4,616	15,510	14,556	
(b) Collective assessment allowance	·		·		
<ul><li>made during the financial period (net)</li><li>(c) Bad debts on loans, advances and financin</li></ul>	<b>29,848</b> g	7,814	59,661	41,548	
- Recovered	(7,979)	(11,146)	(24,650)	(28,727)	
- Written off	4,777	4,425	14,649	12,441	
	31,825	5,709	65,170	39,818	
Allowance for other receivables	623	709	2,222	2,976	
	32,448	6,418	67,392	42,794	

## THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

## A29. Capital Adequacy

The capital adequacy ratios of the Banking Group are computed in accordance with Bank Negara Malaysia's Capital Adequacy Framework. The Framework sets out the approach for computing regulatory capital adequacy ratios, as well as the levels of those ratios at which banking institutions are required to operate. The framework is to strengthen capital adequacy standards, in line with the requirements set forth under Basel III. The risk-weighted assets of the Banking Group are computed using the Standardised Approach for credit risk and market risk, and the Basic Indicator Approach for operational risk.

On 13 October 2015, BNM issued the revised Capital Adequacy Framework (Capital Components and Basel II - Risk-weighted Assets) ("Revised Framework") which became effective from 1 January 2016 for all banking institutions and will take effect for all financial holding companies on 1 January 2019.

The minimum regulatory capital adequacy ratios before including capital conservation buffer and countercyclical capital buffer for CET I capital ratio, Tier I capital ratio and total capital ratio are 4.5%, 6.0% and 8.0% respectively.

Banking institutions are also required to maintain a capital conservation buffer of up to 2.5% and a countercyclical capital buffer above the minimum regulatory capital adequacy ratios. Under the transition arrangements, capital conservation buffer will be phased-in as follows:

Calendar Year	Capital Conservation Buffer
2016	0.625%
2017	1.250%
2018	1.875%
2019 onwards	2.500%

Under the Revised Framework, a countercyclical capital buffer is required to be maintained if this buffer is applied by regulators in countries which the Group has exposures to, determined based on the weighted average of prevailing countercyclical capital buffer rates applied in that jurisdictions. The countercyclical buffer which is in a range of between 0% and 2.5% is not a requirement for exposures in Malaysia but may be applied by regulators in the future.

The capital adequacy ratios of the Banking Group are as follows:

	Group		
	31 December	31 March	
	2016	2016	
	RM'000	RM'000	
Before deducting proposed dividends			
CET I capital ratio	12.044%	12.070%	
Tier I capital ratio	12.044%	12.070%	
Total capital ratio	16.611%	17.657%	
After deducting proposed dividends			
CET I capital ratio	12.044%	11.775%	
Tier I capital ratio	12.044%	11.775%	
Total capital ratio	16.611%	17.362%	

# ALLIANCE FINANCIAL GROUP BERHAD (6627-X) THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

## A29. Capital Adequacy (contd.)

(a) Components of Common Equity Tier I ("CET I"), Tier I and Tier II capital under the revised Capital Adequacy Framework are as follows:

	Group		
	31 December	31 March	
	2016	2016	
	RM'000	RM'000	
CET I Capital			
Paid-up share capital	796,517	796,517	
Share premium	401,517	401,517	
Retained profits	2,068,865	2,047,248	
Statutory reserves	1,211,808	1,200,019	
Revaluation reserves	95,185	114,786	
Capital reserves	10,018	10,018	
	4,583,910	4,570,105	
Less: Regulatory adjustments			
- Goodwill and other intangibles	(369,868)	(362,982)	
- Deferred tax assets	(9,411)	(10,201)	
- 55% of revaluation reserves	(52,352)	(63,132)	
<ul> <li>Investment in subsidiaries, associates and joint venture</li> </ul>	(2,862)	(2,824)	
Total CET I Capital/Total Tier I Capital	4,149,417	4,130,966	
Tier II Capital			
Subordinated obligations	1,199,099	1,559,074	
Collective assessment allowance			
and regulatory reserves	376,080	354,805	
Less: Regulatory adjustment			
<ul> <li>Investment in subsidiaries and associates</li> </ul>	(1,908)	(1,882)	
Total Tier II Capital	1,573,271	1,911,997	
Total Capital	5,722,688	6,042,963	

## A29. Capital Adequacy (contd.)

(b) The breakdown of risk-weighted assets ("RWA") by exposures in each major risk category are as follows:

	Group		
	31 December	31 March	
	2016	2016	
	RM'000	RM'000	
Credit risk	31,416,073	31,241,896	
Market risk	112,319	123,843	
Operational risk	2,923,768	2,858,987	
Total RWA and capital requirements	34,452,160	34,224,726	

(c) The capital adequacy ratios of the banking subsidiaries are as follows:

	Alliance Bank	Alliance Islamic	Alliance Investment
	Malaysia	Bank	Bank
	Berhad	Berhad	Berhad
31 December 2016			
Before deducting proposed dividends			
CET I capital ratio	11.206%	13.011%	92.098%
Tier I capital ratio	11.206%	13.011%	92.098%
Total capital ratio	15.269%	14.090%	92.831%
After deducting proposed dividends			
CET I capital ratio	11.206%	13.011%	92.098%
Tier I capital ratio	11.206%	13.011%	92.098%
Total capital ratio	15.269%	14.090%	92.831%
31 March 2016			
Before deducting proposed dividends			
CET I capital ratio	11.237%	13.375%	103.287%
Tier I capital ratio	11.237%	13.375%	103.287%
Total capital ratio	16.528%	14.399%	103.641%
After deducting proposed dividends	10.0000/	40.0440/	404.0000/
CET I capital ratio	10.880%	13.044%	101.292%
Tier I capital ratio	10.880%	13.044%	101.292%
Total capital ratio	16.170%	14.068%	101.646%

## A30. Commitments And Contingencies

The off-balance sheet exposures of the Group are as follows:

	Group		
	31 December	31 March	
	2016	2016	
	RM'000	RM'000	
Credit-related exposures			
Direct credit substitutes	736,407	717,319	
Transaction-related contingent items	720,640	677,126	
Short-term self-liquidating			
trade-related contingencies	174,243	137,524	
Irrevocable commitments to extend credit:			
- maturity exceeding one year	1,422,178	2,287,572	
- maturity not exceeding one year	6,853,035	6,327,855	
Unutilised credit card lines	1,591,626	1,597,855	
	11,498,129	11,745,251	
<u>Derivative financial instruments</u> Foreign exchange related contracts:			
- one year or less	8,874,487	7,255,690	
- over one year to three years	101,525	39,135	
- over three years	44,411	-	
Interest rate related contracts:	,		
- one year or less	600,000	380,000	
- over one year to three years	1,650,672	809,755	
- over three years	1,259,608	1,490,776	
Equity related contracts:			
- one year or less	37,080	92,940	
- over one year to three years	57,620	18,880	
	12,625,403	10,087,176	
	24,123,532	21,832,427	
	_ :, : _0,002	= .,	

## ALLIANCE FINANCIAL GROUP BERHAD (6627-X) THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

#### A31. Fair Value Measurements

### (a) Determination of fair value and fair value hierarchy

MFRS 13 Fair Value Measurements require disclosure of financial instruments measured at fair value to be categorised according to a hierarchy of valuation techniques, whether the inputs used are observable or unobservable. The following level of hierarchy are used for determining and disclosing the fair value of the financial instruments:

Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 - inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group recognise transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer.

#### (i) Financial instruments in Level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange and those prices represent actual and regularly occurring market transactions on an arm's length basis. This includes listed equities and corporate debt securities which are actively traded.

## (ii) Financial instruments in Level 2

Where fair value is determined using quoted prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2. In cases where quoted prices are generally not available, the Group then determine fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high. These would include government securities, corporate private debt securities, corporate notes, repurchase agreements and most of the Group's derivatives.

## (iii) Financial instruments in Level 3

The Group classifies financial instruments as Level 3 when there is reliance on unobservable inputs to the valuation model attributing to a significant contribution to the instrument value. Valuation reserves or pricing adjustments where applicable will be used to converge to fair value.

The valuation techniques and inputs used generally depend on the contractual terms and the risks inherent in the instrument as well as the availability of pricing information in the market. Principal techniques used include net tangible assets, discounted cash flows, and other appropriate valuation models. These includes private equity investments.

## A31. Fair Value Measurements (contd.)

## (b) Financial instruments measured at fair value and the fair value hierarchy

The following tables show the Group's financial instruments which are measured at fair value at the reporting date analysed by the various levels within the fair value hierarchy:

Group 31 December 2016	<u>Level 1</u> RM'000	<u>Level 2</u> RM'000	<u>Level 3</u> RM'000	<u>Total</u> RM'000
Assets Financial assets held-for-trading				
- Money market instruments	-	22,960	-	22,960
Unquoted securities     Financial investments available-for-sale	-	136,142	-	136,142
- Money market instruments	-	6,805,412	-	6,805,412
- Quoted securities in Malaysia	12	-	-	12
- Unquoted securities Derivative financial assets	-	3,666,952	170,278	3,837,230
Derivative illiancial assets		150,300	<u>-</u>	150,300
<u>Liabilities</u> Derivative financial liabilities	<u>-</u>	84,200	-	84,200
31 March 2016	<u>Level 1</u> RM'000	<u>Level 2</u> RM'000	<u>Level 3</u> RM'000	<u>Total</u> RM'000
31 Maich 2010	KIVI 000	KIVI 000	KIVI 000	KW 000
Assets Financial assets held-for-trading				
- Money market instruments	-	40,441	-	40,441
<ul> <li>Unquoted securities</li> <li>Financial investments available-for-sale</li> </ul>	-	91,788	-	91,788
- Money market instruments	-	5,503,569	-	5,503,569
<ul> <li>Quoted securities in Malaysia</li> </ul>	15	-	-	15
<ul> <li>Unquoted securities</li> <li>Derivative financial assets</li> </ul>	-	2,904,779 133,651	157,333	3,062,112 133,651
Delivative IIIIdilCidi doseto		133,651		133,031
<u>Liabilities</u> Derivative financial liabilities	_	279,541	-	279,541

Reconciliation of movements in level 3 financial instruments:

	Group		
	31 December	31 March	
	2016	2016	
	RM'000	RM'000	
At beginning of financial year	157,333	140,211	
Purchase of Unit Trust Funds	-	5,000	
Total (losses)/gains recognised in:			
- Statement of comprehensive income			
Loss in arising from sales financial			
investments available-for-sale	-	(549)	
- Other comprehensive income			
Revaluation reserves	12,945	12,697	
Disposal	-	(26)	
At end of financial period/year	170,278	157,333	

The Group's exposure to financial instruments measured using unobservable inputs (level 3) constitutes a small component of the Group's portfolio of financial instruments. Changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets and liabilities of level 3 of the fair value hierarchy.

#### A32. OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES

In accordance with MFRS 132 Financial Instruments: Presentation, the Group reports financial assets and financial liabilities on a net basis on the balance sheet, only if there is a legally enforceable right to set off the recognised amounts and there is intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The following table shows the impact of netting arrangements on:

- (i) all financial assets and liabilities that are reported net on the balance sheet; and
- (ii) all financial assets and liabilities that are subject to enforceable master netting arrangements or similar agreements, but do not qualify for balance sheet netting.

## (a) Financial assets

		Gross	Net			
		amounts	amounts			
		of recognised	of financial	Related amounts	s not set	
	Gross	financial	assets	off in the bala	nce sheet	
	amounts	liabilities set	presented in		Cash	
of	recognised	off in the	the balance	Financial	collateral	Net
finan	icial assets	balance sheet	sheet	Instruments	received	Amount
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Group						
31 December 2016						
Derivative financial assets	150,300	-	150,300	(32,547)	(14,860)	117,753
Balances due from clients and brokers	117,995	(46,669)	71,326		<u>-</u>	71,326
Total	268,295	(46,669)	221,626	(32,547)	(14,860)	189,079
31 March 2016						
Derivative financial assets	133,651	-	133,651	(61,231)	-	72,420
Balances due from clients and brokers	189,714	(85,055)	104,659		<u>-</u>	104,659
Total	323,365	(85,055)	238,310	(61,231)	-	177,079

## (b) Financial liabilities

		Gross	Net			
		amounts	amounts			
		of recognised	of financial	Related amou	nts not set	
	Gross	financial	liabilities	off in the bala	nce sheet	
	amounts	assets set	presented in		Cash	
	of recognised	off in the	the balance	Financial	collateral	Net
	financial liabilities	balance sheet	sheet	Instruments	received	Amount
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Group						
31 December 2016						
Derivative financial liabilities	84,200	-	84,200	(32,547)	(17,989)	33,664
Balances due to clients and brokers	88,138	(46,669)	41,469			41,469
Total	172,338	(46,669)	125,669	(32,547)	(17,989)	75,133
31 March 2016						
Derivative financial liabilities	279,541	-	279,541	(61,231)	(29,052)	189,258
Balances due to clients and brokers	162,301	(85,055)	77,246		-	77,246
Total	441,842	(85,055)	356,787	(61,231)	(29,052)	266,504

For the financial assets and liabilities subject to enforceable master netting arrangements or similar arrangements, each agreement between the Group and the counterparty allows for net settlement of the relevant financial assets and liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and liabilities will be settled on a gross basis, however, each party to the master netting agreement or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

### [B] Explanatory Notes Pursuant To Appendix 9B Of Bursa Securities' Listing Requirements

#### **B1. Review Of Performance**

## **Current Year-to-Date vs. Previous Year-to-Date**

For the 9 months ended 31 December 2016, the Group's net profit after taxation was RM394.7 million, an increase of RM2.5 million or 0.6% compared to corresponding period last year primarily due to increase in revenue.

Revenue grew by RM30.7 million or 2.9%, primarily from higher net interest income.

Net interest income including Islamic banking income grew by RM33.2 million supported by 1.6% loan growth and improvement in Net Interest Margin ("NIM") by 8bps.

Other operating income including Islamic Banking Income dropped by RM2.4 million or 0.9%, due to lower gain from derivative and foreign exchange trading.

Gross impaired loan was recorded at 1.0%, while the loan loss coverage was at 137.1%, reflecting a healthy book.

Operating expenses only increased marginally by RM2.4 million or 0.5% attributable to tight cost management discipline.

The Current Account Savings Account ratio stood at 33.7%, while the loans-to-deposits ratio rose to 86.6% as at 31 December 2016, from 84.2% in 31 March 2016.

The Group's total capital ratio stood healthy at 16.6%, with a Common Equity Tier 1 Capital ratio of 12.0% as at 31 December 2016.

### Performance by business segment:

The Group's businesses are presented in the following business segments: Consumer Banking, Business Banking, Financial Markets and Investment Banking. Please refer to Note A8 on Segment Information for the composition of each business segment.

Consumer Banking profit before tax was higher by RM3.7 million or 3.1% compared to corresponding period last year. The revenue was RM29.7 million or 7.7% higher compared to corresponding period last year. Operating profit was higher by RM28.7 million or 19.5% mainly due to higher revenue. Allowance for loans, advances and financing was higher by RM24.9 million or 87.6%. Segment asset was RM1.0 billion or 4.3% lower, while liabilities registered growth of RM2.1 billion or 9.8% higher.

Business Banking profit before tax was higher by RM12.2 million or 4.7% compared to corresponding period last year, mainly due to increase in revenue of RM27.3 million or 5.9% partially offset by higher other operating expenses by RM13.3 million or 7.6% compared to corresponding period last year. Segment asset and liabilities registered growth of RM1.3 billion or 8.2% and RM1.7 billion or 9.4%.

Financial Markets profit before tax was RM32.5 million or 21.2% lower compared to corresponding period last year mainly due to lower revenue of RM39.9 million or 20.4% partially offset by lower other operating expenses by RM9.4 million or 22.7%.

Investment Banking segment covers stockbroking, capital market activities and corporate advisory services. Investment Banking segment improved RM8.1 million or 74.9% compared to a corresponding period last year.

## ALLIANCE FINANCIAL GROUP BERHAD (6627-X) THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

### B2. Comparison With Immediate Preceding Quarter (3Q FY2017 vs. 2Q FY2017)

The Group's profit after taxation of RM129.7 million for the third quarter ended 31 December 2016 was RM2.9 million or 2.2% lower than the immediate preceding quarter ended 30 September 2016.

Key quarter-on-quarter performance highlights:

- Net interest income grew by RM9.5 million due to drop in interest expense. COF was lower by 8bps.
   Net Interest Margin recorded at 2.31%.
- Other operating income increased by RM9.4 million, mainly from realized and unrealized gain from financial instruments and derivative and FX income.
- Other operating expenses increased by RM7.0 million or 4.2%, mainly from administrative and establishment costs.

### **B3.** Prospect for the Current Financial Period

The Malaysian economy registered a gross domestic product growth of 4.3% in 3Q'16 and is expected to continue growing at a moderate pace of 4.2% to 4.5% in 2017.

The Group will continue to improve its balance sheet efficiency and Risk Adjusted Returns, and focus on loan origination efforts in Small Medium Enterprise, commercial, and consumer unsecured loans as well as to optimize the funding cost and mix.

The Group will also focus on our strategy to fulfill the financial needs of business owners (and their families) as well as their other stakeholders such as their employees, customers, and business partners.

We have embarked on our transformation program to deploy new and differentiated value propositions to our customers. We are investing in the required Information Technology enablers to support the Bank's strategic initiatives and are focusing on streamlining to improve the efficiency of our operations.

We are also building strategic alliances and maximizing our franchise linkages with joint collaboration between line-of-businesses across Consumer Banking, Small Medium Enterprise, Commercial and Corporate, Financial Markets, Investment Banking and Islamic Banking to provide a full suite of product offerings to our clients.

The Group expects that these actions will position its businesses for sustainable revenue. Profitability for the financial year 2017 is expected to remain broadly consistent with the previous financial year.

#### **B4.** Profit Forecast

There was no profit forecast issued by the Group and the Company.

#### B5. Taxation

31 December   31 December   2016   2015   2016   2015   2016   2015
Group         RM'000         RM'000         RM'000         RM'000           Taxation         - Income tax         44,356         51,564         121,908         128,479           - Over provision in prior financial period         (916)         -         (916)         -           - Deferred tax         (1,235)         (5,592)         7,161         2,196
Taxation - Income tax - Over provision in prior financial period - Deferred tax  44,356 51,564 121,908 128,479 (916) - (916) (916) - 7,161 2,196
- Income tax
- Over provision in prior financial period (916) - (916) - Deferred tax (1,235) (5,592) 7,161 2,196
- Deferred tax (1,235) (5,592) 7,161 2,196
<b>42,205</b> 45,972 <b>128,153</b> 130,675
Company
Taxation
- Income tax <b>281</b> 273 <b>835</b> 856
- Deferred tax (118) 94 94 17
<b>163</b> 367 <b>929</b> 873

The Group's effective tax rate for the third quarters ended 31 December 2016 was higher than the current statutory tax rate of 24% due to certain expenses being disallowed for tax purpose.

## B6. Profit/(Loss) On Sale Of Unquoted Investments Or Properties

There was no material profit/(loss) on sale of unquoted investments or properties for the third financial quarter and nine months ended 31 December 2016 other than in the ordinary course of business.

## **B7.** Purchase And Disposal Of Quoted Securities

There was no purchase or disposal of quoted securities for the third financial quarter ended 31 December 2016 other than investments held by the Group and the Company whose activities are regulated by law relating to banking companies and are subject to supervision by Bank Negara Malaysia ("BNM").

## **B8. Status Of Corporate Proposals**

On 21 September 2016, the Company announced that it proposes to undertake a corporate reorganisation exercise whereby the listing status of the Company will be assumed by its wholly-owned core subsidiary, Alliance Bank Malaysia Berhad ("Alliance Bank").

The proposal will involve, among others, the shareholders of AFG exchanging their existing AFG shares for Alliance Bank shares on a 1-for-1 basis, where their number of shares held and percentage shareholdings in AFG will be the same in Alliance Bank. This will enable the existing shareholders of AFG to have direct participation in the equity and future growth of Alliance Bank. The proposal is expected to improve cost and corporate efficiency, and enhance brand recognition for the Alliance Bank Group.

The proposed corporate reorganisation is subject to the approvals being obtained from BNM, Bursa Malaysia Securities Berhad ("Bursa Malaysia"), Securities Commission ("SC") Malaysia, Ministry of Finance ("MOF"), High Court of Malaya, shareholders of AFG, and any other relevant authorities and/or parties (if required).

## B8. Status Of Corporate Proposals (contd.)

On 22 September 2016, the Company annouced that it had submitted an application to BNM to seek the approval of BNM and/or its recommendations to MOF for approval by MOF of the proposed corporate reorganisation.

On 10 November 2016, the Company announced that it had submitted to Bursa Malaysia an application in relation to the proposed transfer of AFG's listing status to Alliance Bank, and an application to cease to be the "Ultimate Controller" of Alliance Investment Bank Berhad to the SC pursuant to Chapter 4.02(8) of the SC Licensing Handbook.

## B9. Deposits From Customers, Deposits And Placements Of Banks And Other Financial Institutions And Debts Securities

	Group		
	31 December	31 March	
	2016	2016	
	RM'000	RM'000	
(a) Deposits from customers			
Fixed deposits, negotiable instruments of deposits and money market deposits:			
- One year or less (short term)	29,349,013	30,569,313	
- More than one year (medium/long term)	212,741	184,687	
	29,561,754	30,754,000	
Others	15,795,111	15,270,939	
	45,356,865	46,024,939	
(b) Deposits and placements of banks and other financial institutions			
- One year or less (short term)	470,695	766,754	
<ul> <li>More than one year (medium/long term)</li> </ul>	525,119	390,496	
	995,814	1,157,250	
(c) Other borrowings			
Unsecured and more than one year (medium/long term)			
- Senior Medium Term Notes	5,012	5,071	
(d) Subordinated obligations			
Unsecured and more than one year (medium/long term) - Tier II Subordinated Medium Term Notes	1,209,060	1,840,147	

On 8 April 2016, the Group has fully redeemed its RM600 million Subordinated Medium Term Notes, which was issued on 8 April 2011 under the RM1.5 billion Subordinated Medium Term Notes Programme.

## B10. Derivative Financial Assets/(Liabilities)

Derivative financial instruments measured at fair values together with their corresponding contract/notional amounts:

	As at 31 December 2016			As at 31 March 2016			
	Contract/ Notional Amount RM'000	Fair v Assets RM'000	value Liabilities RM'000	Contract/ Notional Amount RM'000		value Liabilities RM'000	
Trading derivatives Foreign exchange and commodity contracts: Currency forwards							
<ul><li>one year or less</li><li>over one year to three years</li><li>over three years</li></ul>	1,399,169 56,665 44,411	70,464 422 269	(12,458) (51) (8)	1,316,549 - -	25,079 - -	(53,190) - -	
Currency swaps - one year or less - over one year to three years	7,177,142 44,860	66,187 -	(31,076) (13,339)	5,520,405 39,135	90,660	(174,450) (7,656)	
Currency spots - one year or less Currency options	130,725	101	(70)	258,309	646	(615)	
- one year or less	9,020,423	886 138,329	(233) (57,235)	160,427 7,294,825	1,349 117,734	(404) (236,315)	
Interest rate related contracts: Interest rate swap - one year or less	3,398,902 600,000	11,813 49	(11,333) (982)	2,480,312 380,000	15,917 136	(10,333) (87)	
<ul><li>over one year to three years</li><li>over three years</li></ul>	1,564,874 1,234,028	6,673 5,091	(5,136) (5,215)	763,000 1,337,312	1,813 13,968	(3,410) (6,836)	
Equity related contracts: - one year or less - over one year to three years	37,080 57,620	158 -	(3,181) (7,813)	92,940 18,880	- -	(23,782) (3,279)	
Hedging derivatives Interest rate swap - over one year to three years - over three years	85,798 25,580	<u>-</u>	(3,134) (1,504)	46,755 153,464	-	(1,592) (4,240)	
•	12,625,403	150,300	(84,200)	10,087,176	133,651	(279,541)	

The credit risk, market risk and liquidity risk associated with the derivatives and the policies in place for mitigating or controlling the risk with these derivatives are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 March 2016.

## Forwards

Forwards are contractual agreements to buy or sell a specified financial instrument at a specific price and date in the future. Forwards are customised contracts transacted in the over-the-counter market.

## **ALLIANCE FINANCIAL GROUP BERHAD (6627-X)**

#### THIRD FINANCIAL QUARTER ENDED 31 DECEMBER 2016

#### B10. Derivative Financial Assets/(Liabilities) (contd.)

#### **Swaps**

Swaps are contractual agreements between two parties to exchange exposures in foreign currency or interest rates.

#### **Spots**

Spots refer to the buying and selling of the currency where the settlement date is two business days.

## **Options**

Options are contractual agreements under which the seller grants the purchaser the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date during a set period, a specific amount of an underlying asset at a predetermined price. The seller receives a premium from the purchaser in consideration of risk. Options may be either exchange-traded or negotiated between the purchaser and the seller in the over-the-counter market.

### Related accounting policies

Derivative financial instruments are initially recognised at fair value, which is normally zero or negligible at inception except for options and subsequently re-measured at their fair value. The fair value of options at inception is normally equivalent to the premium received (for options written) or paid (for options purchased). All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. Changes in the fair value are recognised in the statement of comprehensive income.

Interest income and expenses associated with interest rate swaps are recognised over the life of the swap agreement as a component of interest income or interest expense.

## **B11. Changes in Material Litigation**

The Group and the Company do not have any material litigation which would materially and adversely affect the financial position of the Group and the Company for the third financial quarter ended 31 December 2016.

## **B12. Dividend Declared**

No dividend has been declared during the third financial quarter and nine months ended 31 December 2016.

#### **B13. Related Party Transactions**

All related party transactions within the Group have been entered into in the normal course of business and were carried out on normal commercial terms.

## B14. Earnings Per Share (EPS)

## (a) Basic

The calculation of the basic earnings per share is based on the net profit attributable to owners of the parent divided by the weighted average number of ordinary shares of RM1.00 each in issue during the period excluding the weighted average shares held for ESS.

	3rd Quarter Ended		Nine Mont	hs Ended
		31 December	31 December	31 December
	2016	2015	2016	2015
	RM'000	RM'000	RM'000	RM'000
Net profit for the financial period attributable	)			
to owners of the parent (RM'000)	129,682	135,598	394,735	392,190
Weighted average number of ordinary shares in issue ('000) Effect of shares bought back	1,548,106	1,548,106	1,548,106	1,548,106
for ESS ('000)	(21,379)	(23,173)	(21,379)	(23,173)
	1,526,727	1,524,933	1,526,727	1,524,933
Basic earnings per share (sen)	8.5	8.9	25.9	25.7

## (b) Diluted

The calculation of the diluted earnings per share is based on the net profit attributable to owners of the parent divided by the weighted average number of ordinary shares of RM1.00 each in issue during the period, excluding the weighted average shares held for ESS and taken into account the assumed Share Grants to employees under ESS were vested to the employees as at 31 December 2016.

	3rd Quarter Ended		Nine Months Ended		
3	1 December	31 December	31 December	31 December	
	2016	2015	2016	2015	
	RM'000	RM'000	RM'000	RM'000	
Net profit for the financial period attributable					
to owners of the parent (RM'000)	129,682	135,598	394,735	392,190	
Weighted average number of	4 540 400	4 540 400	4 540 400	4 540 400	
ordinary shares in issue ('000) Effect of shares bought back	1,548,106	1,548,106	1,548,106	1,548,106	
for ESS ('000)	(21,379)	(23,173)	(21,379)	(23,173)	
Effect of Share Grants under ESS ('000)	1,324	3,077	1,324	3,077	
	1,528,051	1,528,010	1,528,051	1,528,010	
Diluted earnings per share (sen)	8.5	8.9	25.8	25.7	

## **B15. Realised And Unrealised Unappropriated Profits Disclosure**

The breakdown of retained profits of the Group and the Company as at the reporting date, into realised and unrealised profits, pursuant to the directive issued by Bursa Malaysia Securities Berhad ("Bursa Malaysia") on 25 March 2010, is as follows:

	Group		Company	
	31 December	31 March	31 December	31 March
	2016	2016	2016	2016
	RM'000	RM'000	RM'000	RM'000
Total retained profits				
- Realised	2,192,155	2,039,388	57,159	52,901
- Unrealised	136,493	132,310	341	435
	2,328,648	2,171,698	57,500	53,336
Total share of profits from				
joint venture				
- Realised	57	15	-	-
- Unrealised	-	141	-	-
	2,328,705	2,171,854	57,500	53,336
Less: Consolidation adjustments	(351,930)	(350,814)		-
Total retained profits	1,976,775	1,821,040	57,500	53,336

The determination of realised and unrealised profits is based on the Guidance of Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosures Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010.

Accordingly, the unrealised retained profits of the Group and the Company as disclosed above excludes translation gains and losses on monetary items denominated in a currency other than the functional currency and foreign exchange contracts, as these gains and losses are incurred in the ordinary course of business of the Group and the Company, and are hence deemed as realised.

The disclosure of realised and unrealised profits above is solely for complying with the disclosure requirements stipulated in the directive of Bursa Malaysia and should not be applied for any other purposes.

By Order of the Board

LEE WEI YEN (MAICSA 7001798)

Group Company Secretary Kuala Lumpur 22 February 2017