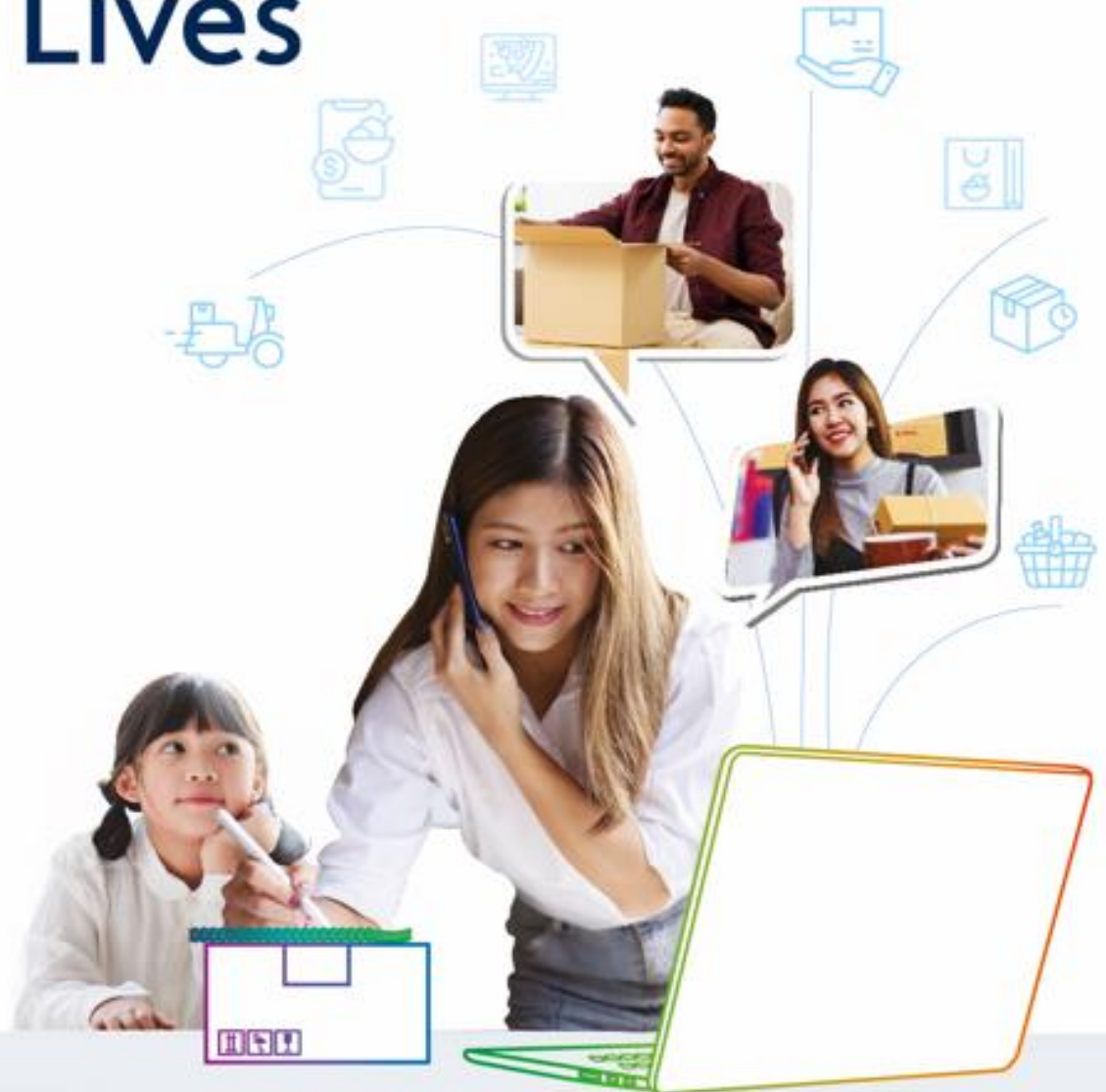


Analyst Briefing

1H FY23

29 November 2022





Contents

1 1HFY23 Financial Performance

- Revenue & Franchise Development
- Effective Risk Management
- Key Results

2 Going Forward

- FY23 Strategic Priorities: Progress Updates
- Sustainability
- Key takeaways

3 Appendix: Financial Results

- 2QFY23 & 1HFY23 results
- Financial ratios



Since 1QFY23 briefing...

- **New CEO appointment:** On board since 1st September 2022
- **Investment Bank Corporate Exercise:**
 - Transfer of our **capital markets business** to our Islamic Bank (completed)
 - Disposal of **Stockbroking business** (completed)
- **Strategy:**
 - continue to progress well in our **strategic priorities**
 - embark on a **strategy refresh** which is aimed at identifying areas of opportunity for growth and value creation
- **Financials:**
 - recap: **1QFY23** was a **solid start** to the new financial year
 - remain **on track** with our targets / guidance

1HFY23 Performance Highlights

1 Revenue & Profitability

- Revenue grew **2.0% y-o-y** to **RM954.6 million**
- **Net interest income** grew **12.4% y-o-y**, mainly driven by higher loans volume and OPR hike impact
 - **Net interest margin** improved to **2.64%**
- **Client-based fee income (excluding brokerage)** grew **5.7% y-o-y**
 - **Wealth management (+15.7% y-o-y) & FX sales/trade fees (+19.0% y-o-y)**
- **Cost to Income Ratio** at **43.9%**
- **Net profit after tax** grew **16.3% y-o-y** to **RM370.6 million**

2 Effective Risk Management

- **Net credit cost** improved to 12.3 bps [vs 29.3 bps in 1HFY22] due to the one-off recovery in 1QFY23 and net management overlays write-back
- **Liquidity and capital positions** remained **strong**
 - Healthy funding, with **CASA ratio** at **48.7%** (top of the industry)
 - **Liquidity coverage ratio** at **164.4%**
 - **CET-1 ratio: 14.1%; Total capital ratio: 19.6%** (without transitional arrangement)

NPAT grew 16.3% y-o-y to RM370.6 million

Income Statement	1HFY22 RM mil	1HFY23 RM mil	Y-o-Y Change Better / (Worse)	
			RM mil	%
Net Interest Income	723.2	813.0	89.8	12.4%
Client-based fee income*	134.0	141.6	7.6	5.7%
<u>Non-client based fee income:</u> Treasury & Investment Income	66.9	(3.3)	(70.2)	(>100%)
Brokerage	11.9	3.3	(8.5)	(72.0%)
Total Revenue	935.9	954.6	18.7	2.0%
OPEX	388.9	418.7	(29.7)	(7.6%)
Pre-Provision Operating Profit (PPOP)	547.0	536.0	(11.0)	(2.0%)
Net Credit Cost & Impairments	128.7	56.7	72.0	56.0%
- BAU	42.4	75.8	(33.4)	(78.8%)
- Management Overlays	86.3	(19.1)	105.4	>100%
Pre-tax Profit	418.3	479.3	61.0	14.6%
Net Profit After Tax	318.8	370.6	51.8	16.3%

* Client-based fee income (excluding brokerage)

Net interest income grew 12.4% y-o-y

- a) **Net interest income** grew **12.4% y-o-y**, driven by higher loans volume and OPR hike impact:

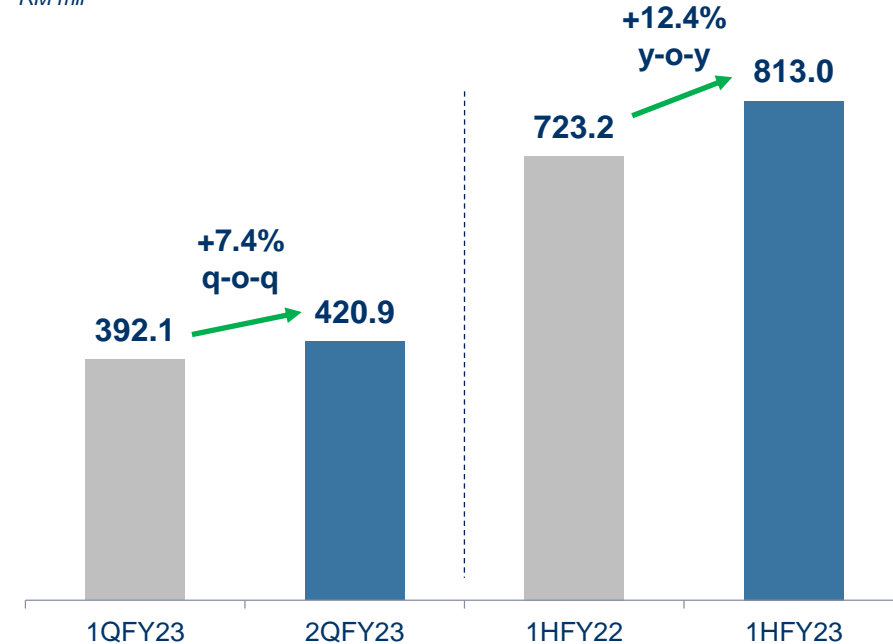
Y-o-Y impact:

RM mil

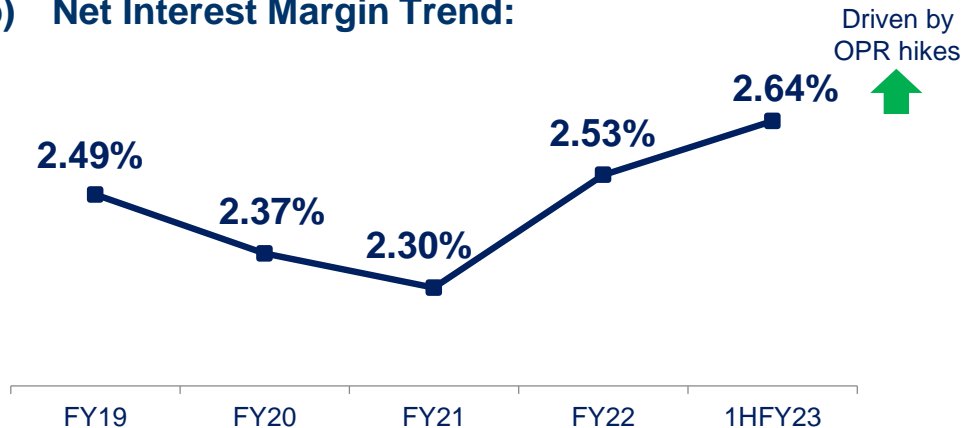


Net Interest Income

RM mil



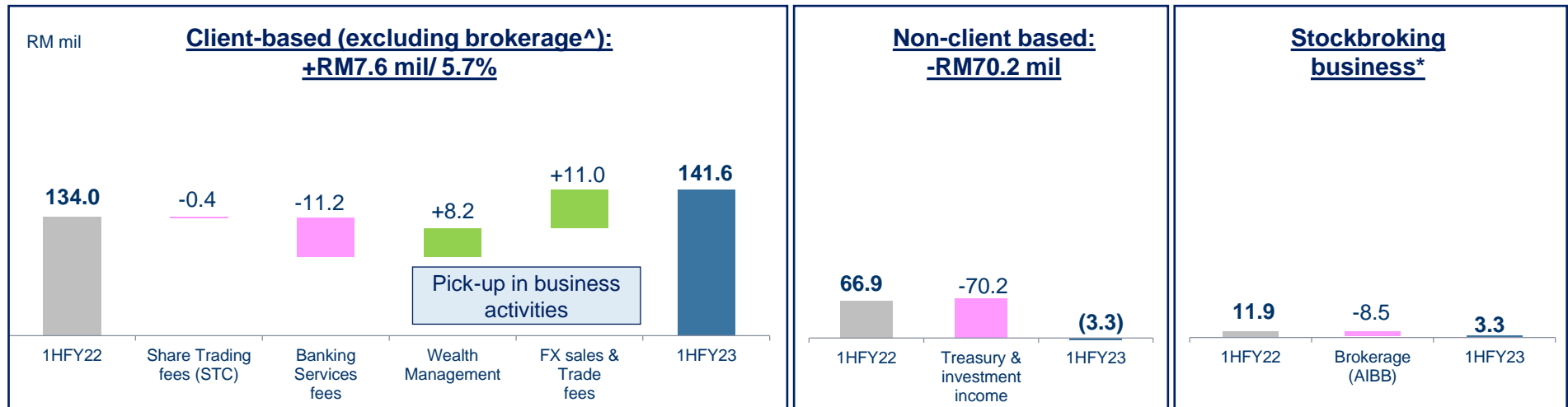
- b) **Net Interest Margin Trend:**



- c) **FY23 NIM guidance:** revised from ~2.50% to between 2.55% - 2.60%

Growth in wealth management, FX sales & trade fees

- **Client-based fee income (excluding brokerage): +5.7% y-o-y**
 - Wealth management (+15.7% y-o-y)
 - FX sales/trade fees (+19.0% y-o-y)

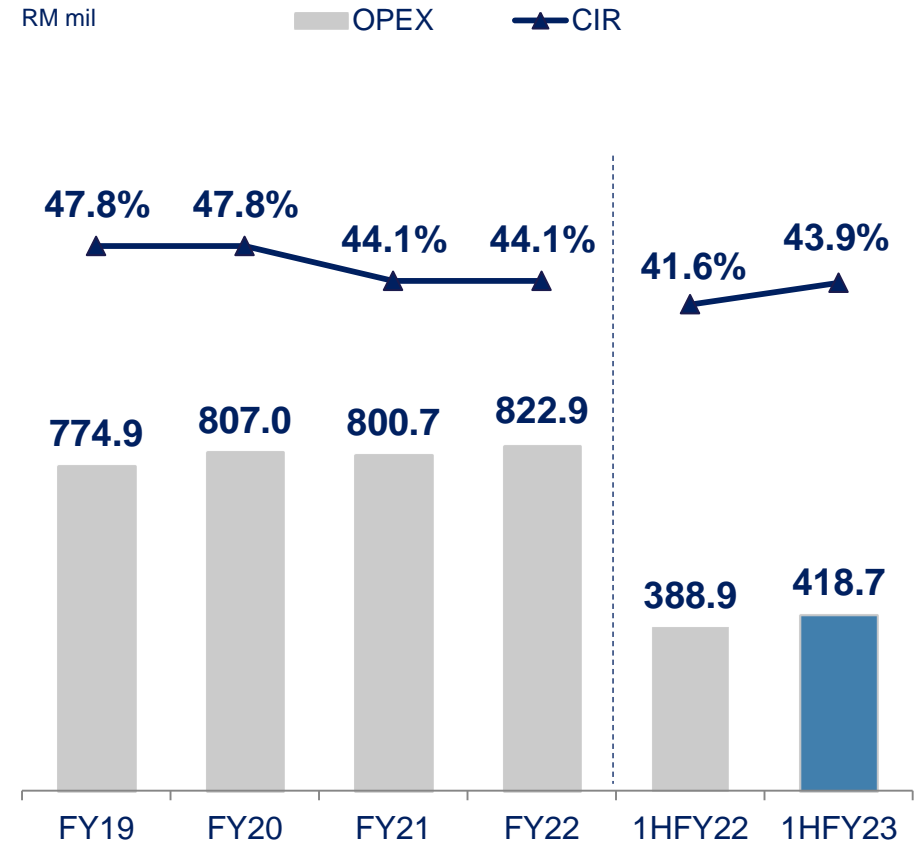


^ Brokerage fee from Alliance Investment Bank Berhad's Stockbroking business

* Disposal of Stockbroking business was completed on 30th July 2022

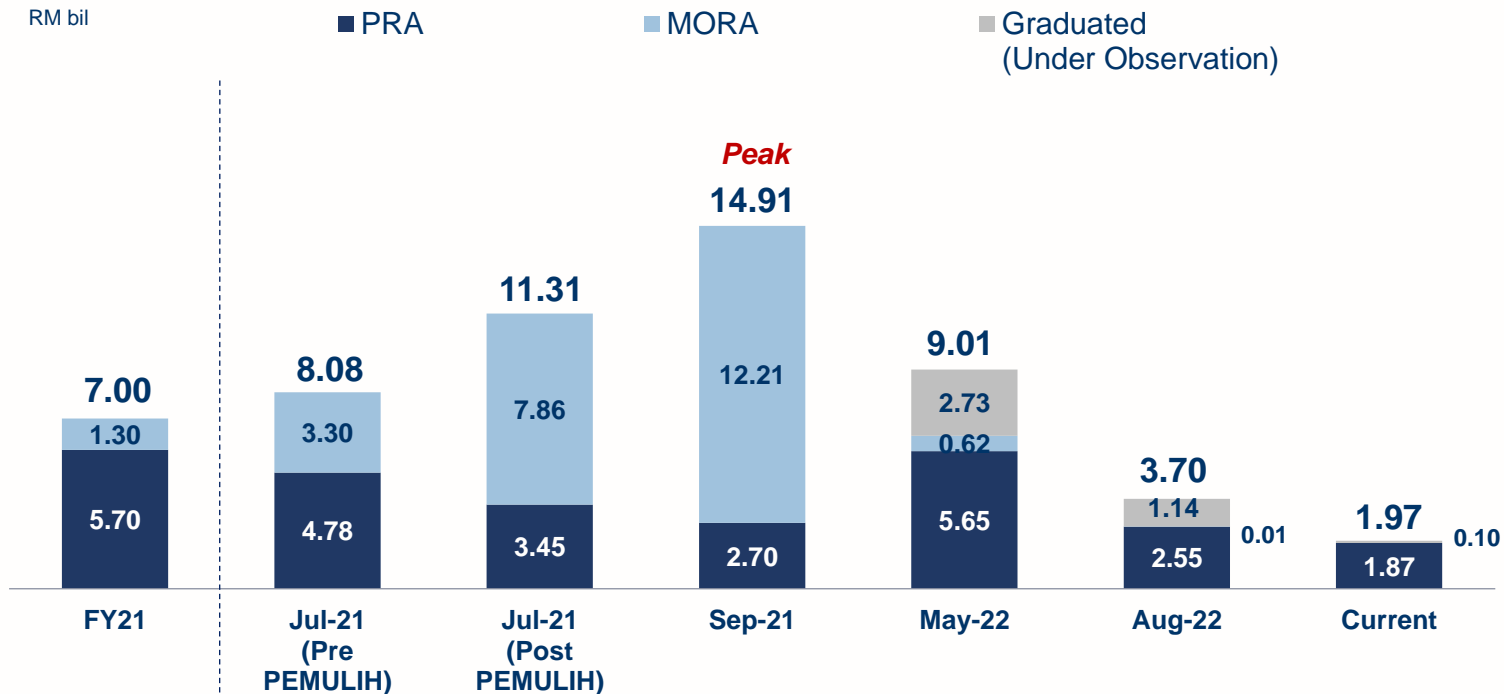
Cost to Income Ratio at 43.9%

- a) Cost to income ratio: 43.9%
(within guidance of <45%)
- b) Operating expenses up 7.6% y-o-y:
- Investment in sales force
 - IT expenses related to strategic initiatives
 - Marketing and deposit insurance costs
 - Wage inflation



Loans under relief reduced to RM1.97 billion

Loans under Relief: RM1.97 billion (4.2% of loan book)



Current (RM'mil)	Consumer	SME	Commercial & Corporate	Group
PRA	1,180	286	408	1,874
Mora	-	-	-	-
Graduated (under observation)	-	84	12	96
Loans Under Relief	1,180	370	420	1,970
Mix %	60%	19%	21%	100%
Q-o-Q Δ	(181)	(1,289)	(266)	(1,737)

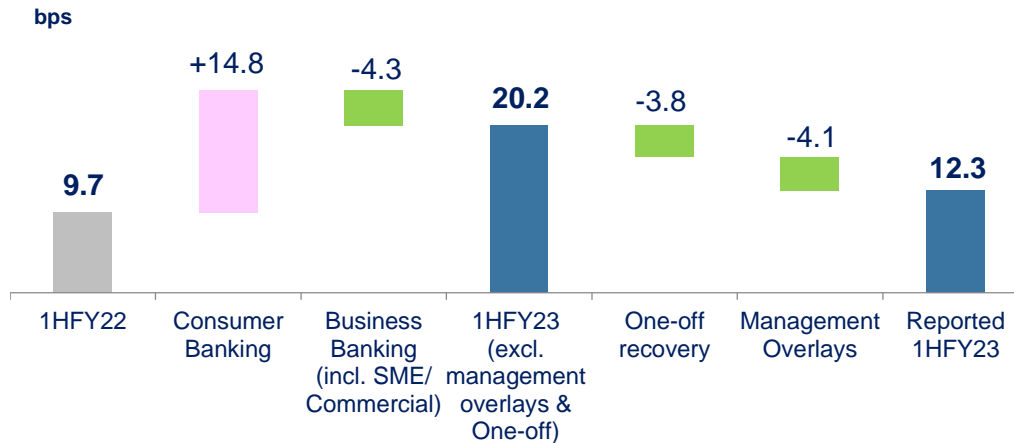
Net credit cost improved to 12.3 bps

a) Net credit cost at 12.3 bps [vs 29.3 bps last year] due to:

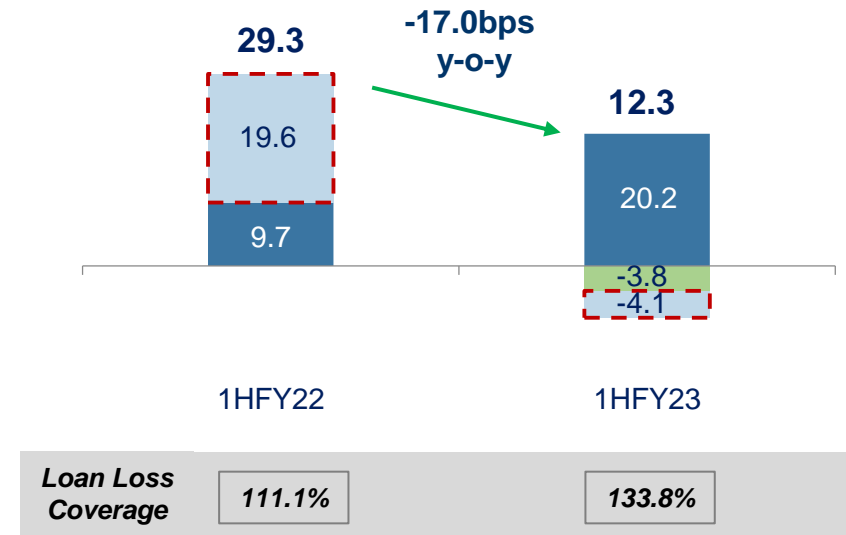
- recovery from one account (RM17.5 million)
- net release of management overlays (RM19.1 million):

Management Overlays (RM mil)	1HFY23
Reversal of pandemic-related overlays	(100.7)
Credit: Model Refinement	51.5
Credit: Top-up for a Corporate account	30.1
Net movement	(19.1)

b) Normalised BAU net credit cost was **20.2 bps** or RM93.6million (+10.5 bps y-o-y):

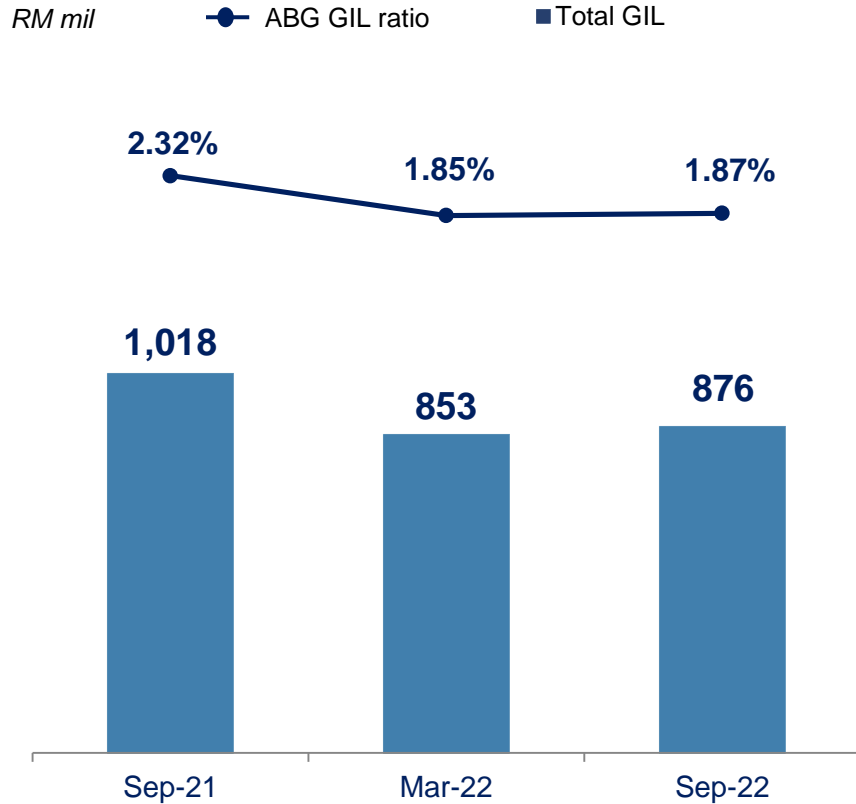


bps ■ Net Credit Cost ■ One-off recovery ■ Management Overlays

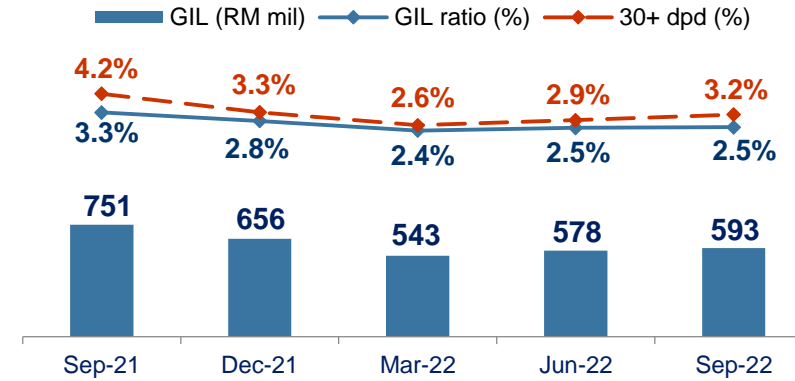


Gross impaired loans (GIL) ratio at 1.87%

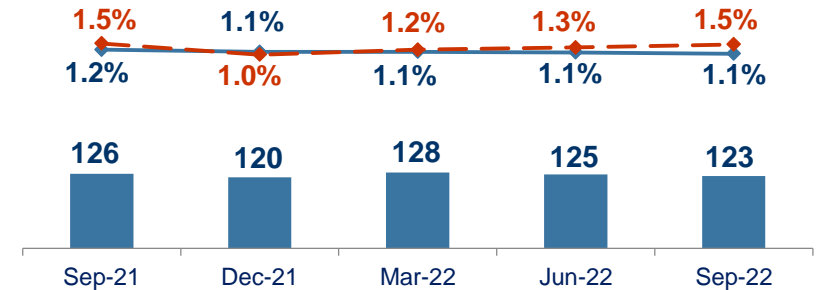
Gross Impaired Loans (GIL)



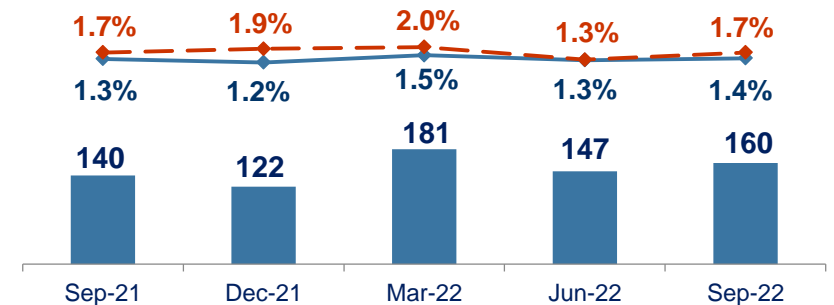
Consumer



SME



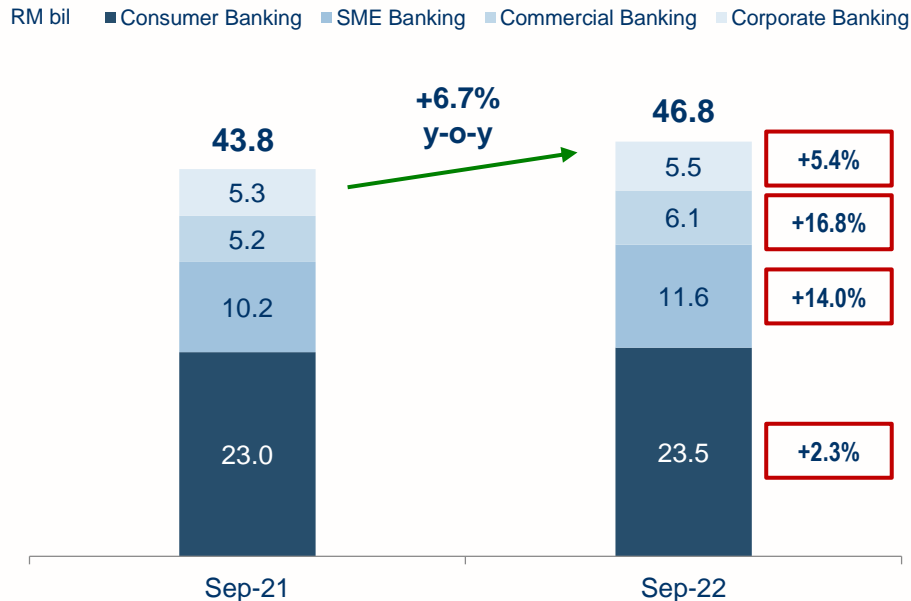
Commercial & Corporate





Funding and loans grew year-on-year

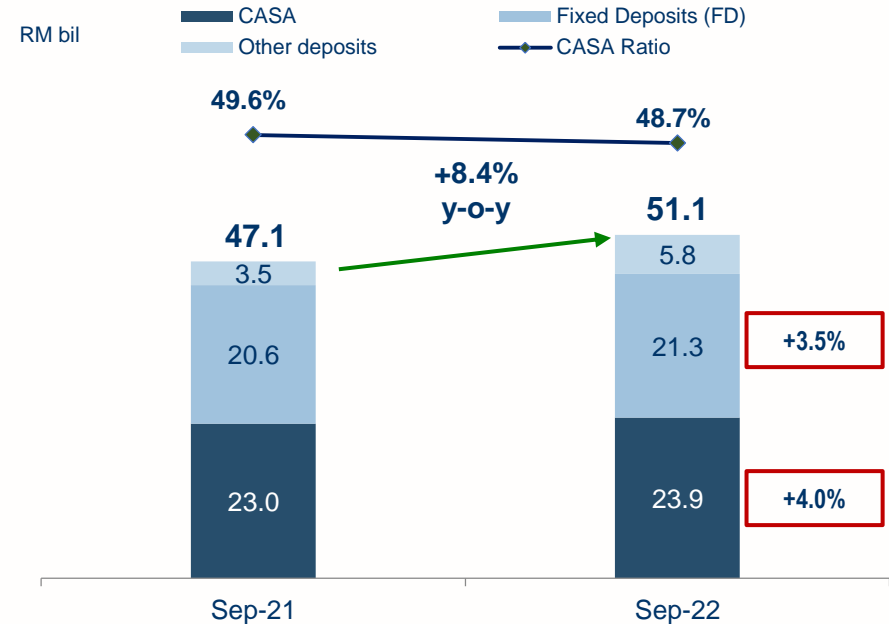
Gross Loans



a) Loans growth: **+6.7% y-o-y**

- SME: +14.0% y-o-y (mainly Term Loans & TRRF)
- Commercial: +16.8% y-o-y
- Corporate: +5.4% y-o-y
- Consumer Banking: +2.3% or +RM531 mil y-o-y
 - Personal Financing: +14.6% y-o-y
 - Share Margin Financing: +10.6% y-o-y
 - Mortgage: +0.6% y-o-y

Customer Based Funding

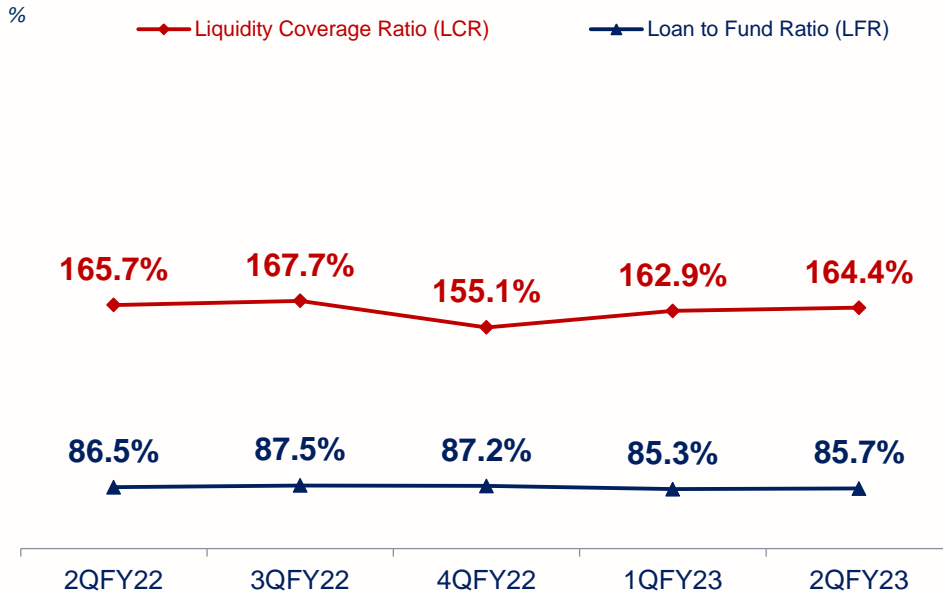


a) Customer based funding: **+8.4% y-o-y**

- b) CASA grew 4.0% (or RM0.9 bil) y-o-y mainly from business banking:
 - Alliance SavePlus: -7.0% y-o-y
- c) CASA ratio at 48.7% (top of the industry)

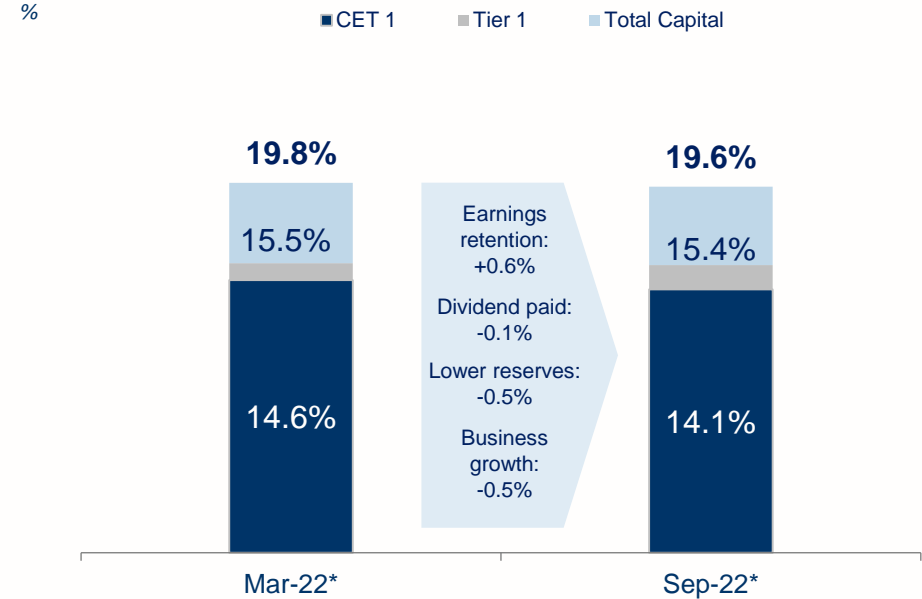
Liquidity and capital position remain strong

Liquidity: LCR, LFR



- a) Liquidity coverage ratio (LCR): 164.4% (industry*: 152.5%)
- b) Loan to fund ratio: 85.7% (industry*: 81.6%)
- c) Net stable funding ratio (NSFR): 119.2%

Capital Position



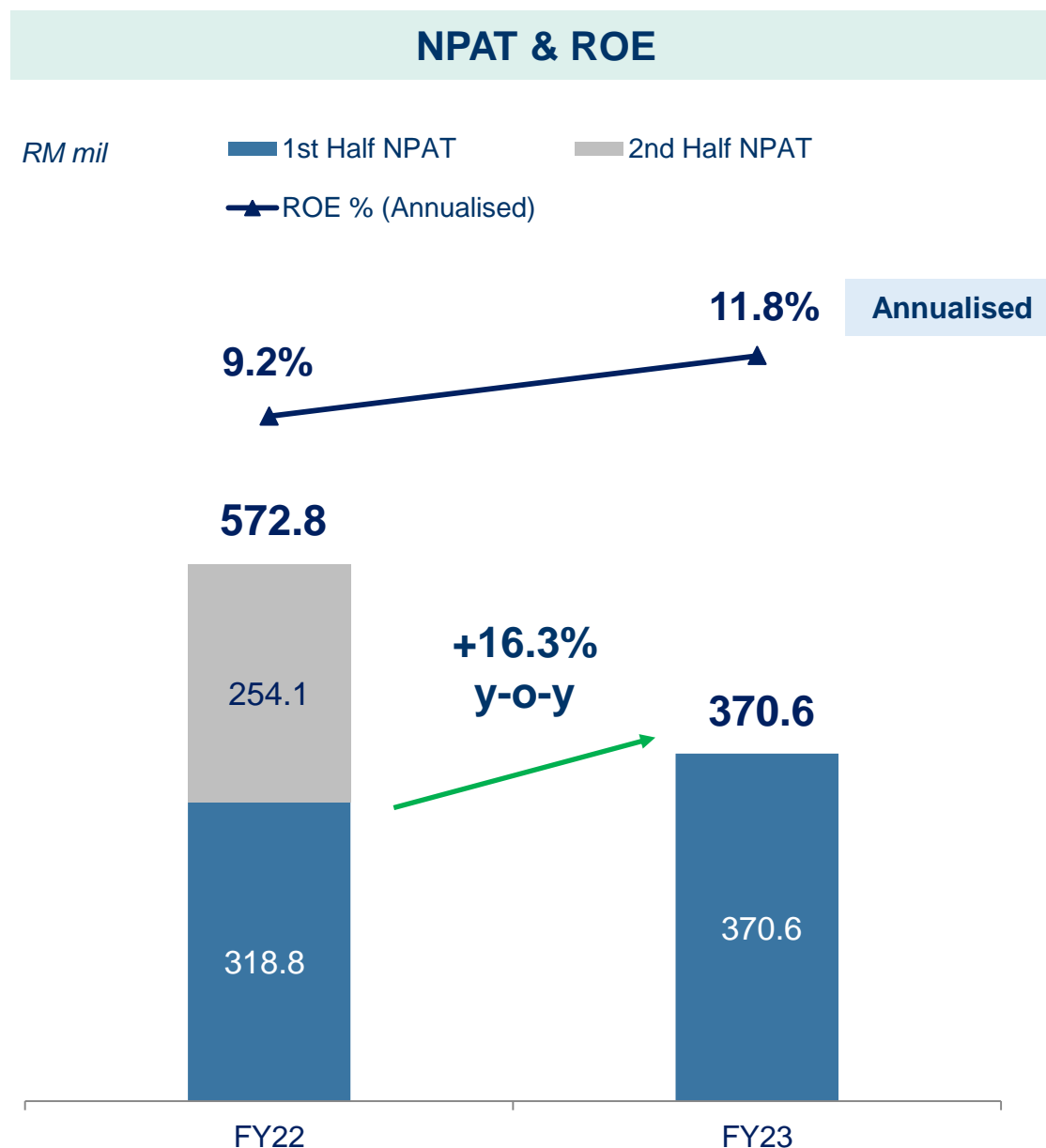
- a) Strong capital position (without transitional arrangement)
- b) Stable capital levels will continue to support future business expansion

* Capital ratios without transitional arrangement
 [with transitional arrangement: CET 1 ratio: 15.1%, Tier 1 ratio: 16.4% & Total Capital ratio: 20.5%].

NPAT grew 16.3% y-o-y ; ROE at 11.8%

a) 1HFY23 Net Profit After Tax (NPAT) grew **16.3% y-o-y** to RM370.6 million

b) ROE at **11.8% (annualised)** (vs 9.2% in FY22)

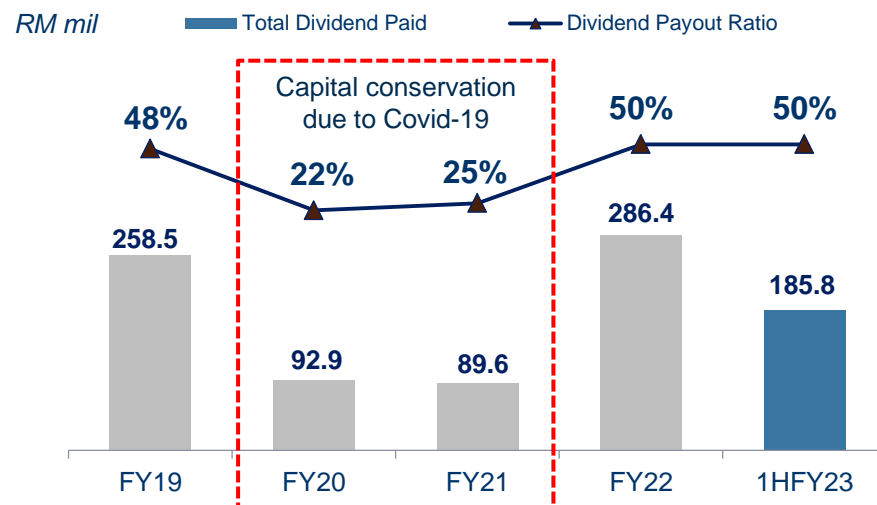




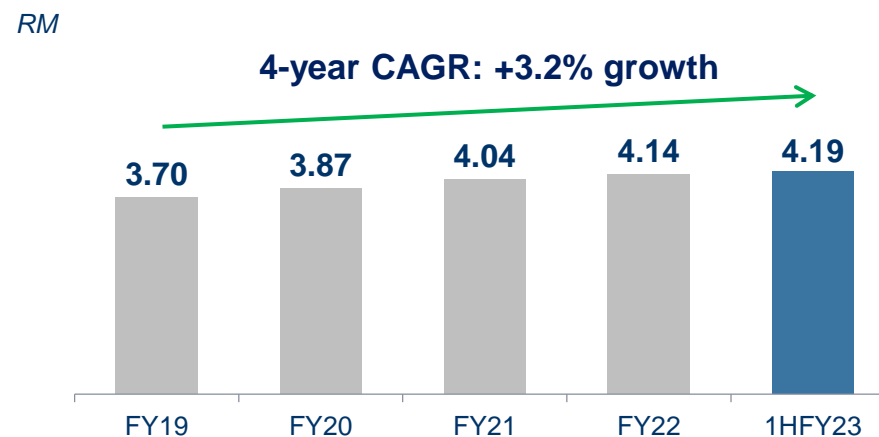
1HFY23 dividend payout at 50%

- a) Dividend:
- Declared 1st interim dividend: 12 sen
 - Dividend payout ratio at 50%
- b) Net asset per share grew steadily to RM4.19 (4-year CAGR: +3.2%)

Dividend and Payout Ratio



Net Assets per Share





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**VISION: The Preferred
Bank of Business Owners**
MISSION: Building Alliances To Improve Lives

Business banking

Double SME market share

Consumer banking

Be the **personal banker of choice**
for **business owners**

FY23 Strategic Priorities:

1

**Acquire more
customers**

- **Continue to drive market share growth**
 - ✓ **Sales force expansion;**
 - ✓ **Digital SME**
- **Increase new-to-bank customers acquisition by 40%: >80k**

2

**Deepen customer
engagement**

- **Continue to focus on building business Owners with dual personal & business relationship: >9k**
 - ✓ **Leverage on Universal Bankers**
 - ✓ **Embed dual relationship acquisition in existing SOP**

3

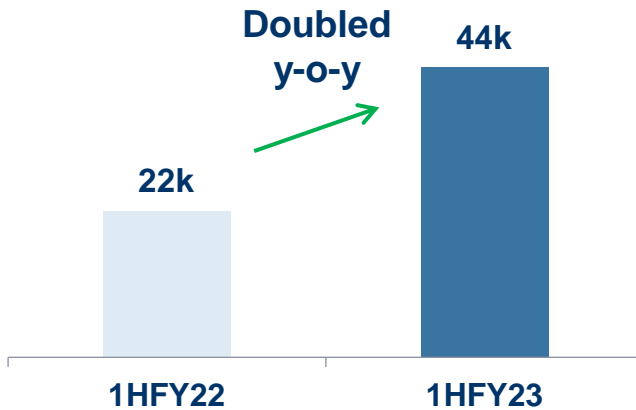
**Gain
efficiencies**

- **Branch Transformation:**
To operationalize **future branch concept**
- **Digital Channels:**
continue to improve customer digital adoption

Growth momentum continued into 1HFY23

1 Acquire more customers

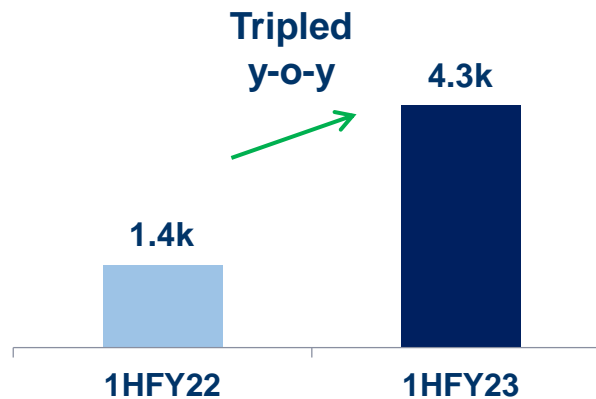
Number of New-to-Bank customers



- Strong New-to-bank customers acquisition:
 - ✓ Doubled y-o-y to 44k mainly driven by consumer banking digital acquisition

2 Deepen customer engagement

Number of new dual-relationship business owners (#)



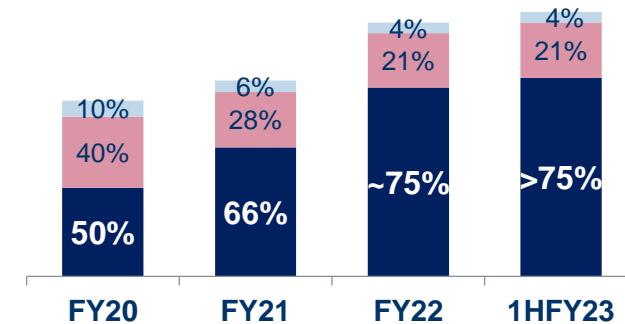
- Continued strong momentum for dual relationship business owners acquisition:
 - ✓ Tripled y-o-y to 4.3k new business owners

3 Gain efficiencies

Customer digital adoption

Account Transactions by Channel
(Average/Month)

■ Digital / Remote ■ SST ■ OTC



- Maintained high proportion of digital transaction (~75%) even when total transaction grew by 19% y-o-y driven by all channels
 - ✓ Digital channels transactions: +19% y-o-y

Sustainability

Sustainability Achievements in FY2023 on track to realize Topline Goals

<u>FY2025 Topline Goals</u>	<u>FY2023 Target</u>	<u>Key FY2023 Updates</u>
1 Grow RM10.0 billion in new sustainable banking business	<ul style="list-style-type: none"> Target RM2.6 billion in new sustainable business (<i>cumulative RM4.0 billion</i>) 	<ul style="list-style-type: none"> Achieved RM3.5 billion in new sustainable business (<i>cumulative RM4.9 billion</i>) Approved ~RM1.0 billion sustainable financing through the Sustainability Assistance Program
2 Help customers adopt sustainable lifestyles and business practices	<ul style="list-style-type: none"> Reduce customers under C5 category to <60% 	<ul style="list-style-type: none"> Reduced C5 category to 46% A member of United Nations Global Compact (UNGC) in September 2022 Completed ESG Survey (phase 1) to better assist our SME customers in ESG adoption
3 Reduce the Bank's greenhouse gas (GHG) emissions footprint	<ul style="list-style-type: none"> Announce reduction targets Implement Task Force on Climate-related Financial Disclosures ("TCFD") 	<ul style="list-style-type: none"> Established an internal GHG emission reduction strategy Established an internal ESG Due Diligence Checklist for Suppliers



Key takeaways

- **Business growth:** our loans growth momentum (6.7% year-on-year), was mainly driven by SME and Commercial.
- **Profitability:** 1HFY23 NPAT grew 16.3% year-on-year, mainly driven by a 12.4% growth in net interest income and lower net credit cost.
- **Management guidance:** we continue to be on track on all our indicators.
- **Dividend:** we continue to reward our shareholders (1HFY23 dividend: 12 sen) while maintaining strong liquidity and capital positions.
- **Strategy:**
 - We are embarking on a **strategy refresh** and will have further details (targeted: 3QFY23)

Growth Y-o-Y	FY23 Guidance (Revised)	1HFY23 Actual	
Gross Loans	6 – 8%	6.7%	✓
Net Interest Margin	between 2.55% - 2.60%	2.64%	✓
Cost to Income	< 45%	43.9%	✓
Net Credit Cost	35 – 40bps	24.6 bps*	✓
ROE	> 10%	11.8%*	✓

* Annualised



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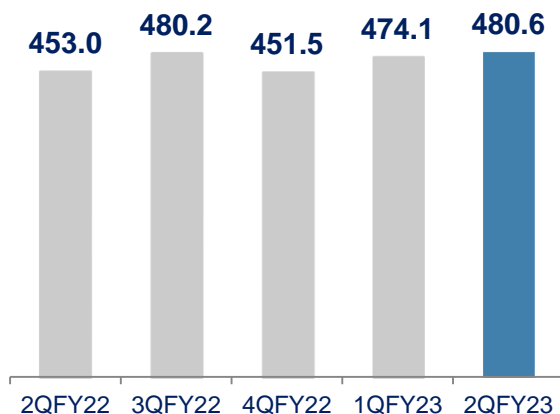
3 Appendix: Financial Results

- 2QFY23 & 1HFY23 results
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2QFY23 PPOP grew 5.9% y-o-y to RM272.5 mil

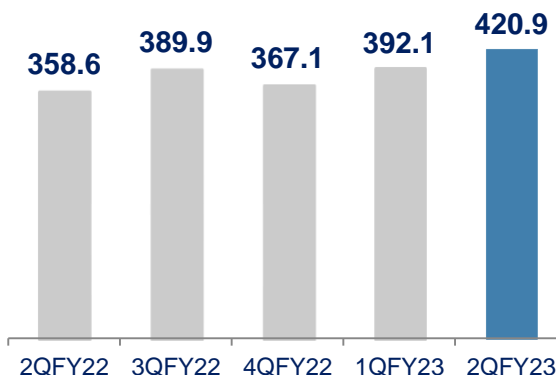
Revenue

RM mil



Net Interest Income & Islamic Net Financing Income

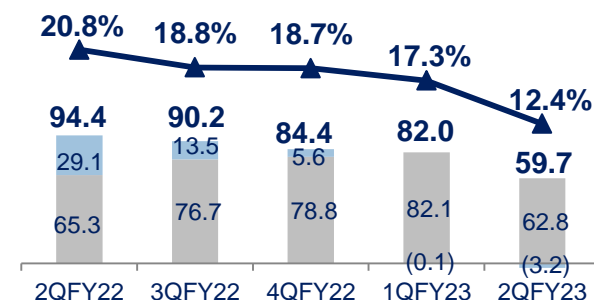
RM mil



Non Interest Income & NOII Ratio

RM mil

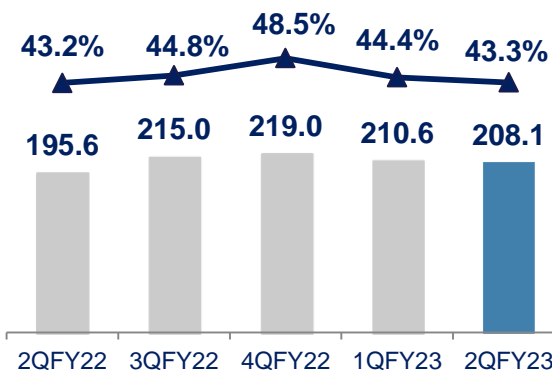
Client Based Non Client Based
NOII Ratio



Operating Expenses & CIR Ratio

RM mil

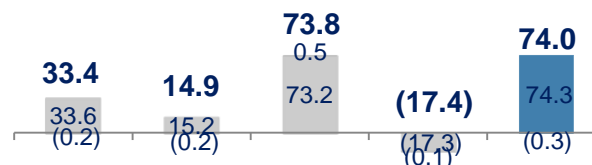
OPEX CIR



Expected Credit Losses ("ECL") & Goodwill Impairments

RM mil

ECL on Financial Investments & Impairments



2QFY22* 3QFY22* 4QFY22* 1QFY23^ 2QFY23^

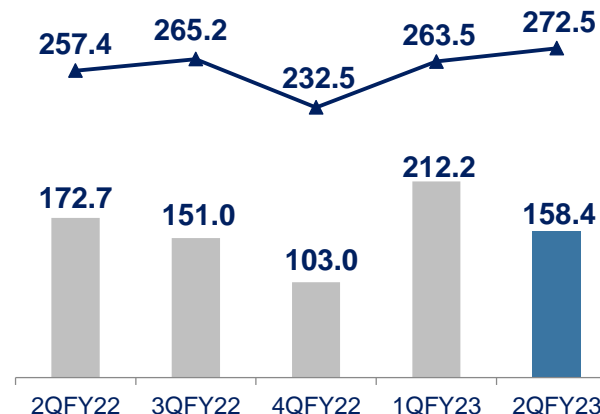
* Management overlays in FY22: 2Q (RM21.1m), 3Q (RM30.7m) & 4Q (RM20.3m) incorporate habitual delinquency, PEMULIH moratorium and enhanced S2 ECL overlay basis for Mortgages and Personal loan/financing.

^ 1QFY23 (-RM41.4m) due to successful graduation, account collections and settlement and overlays consumed; 2QFY23 (RM22.3m) incorporate credit overlay of RM81.6m and overlay write-back of RM59.3m related to pandemic.

Pre-Provision Operating Profit & Net Profit

RM mil

NPAT PPOP



Note: Revenue and non interest income includes Islamic banking income



Income Statement	1QFY23 RM mil	2QFY23 RM mil	Q-o-Q Change Better / (Worse)	
			RM mil	%
Net Interest Income	290.4	309.2	28.8	7.4%
Islamic Net Financing Income	101.7	111.7		
Islamic Non-Financing Income	4.7	6.1	(22.3)	(27.2%)
Non-Interest Income	77.3	53.6		
Net Income*	474.1	480.6	6.5	1.4%
OPEX	210.6	208.1	2.5	1.2%
Pre-Provision Operating Profit (PPOP)	263.5	272.5	9.0	3.4%
Net Credit Cost	(17.3)	74.3	(91.6)	(>100%)
- BAU	24.1	52.0	(27.9)	(>100%)
- Management Overlays	(41.4)	22.3	(63.7)	(>100%)
Expected Credit Losses on Financial Investments	(0.1)	(0.3)	0.2	>100%
Pre-tax Profit	280.9	198.5	(82.4)	(29.3%)
Net Profit After Tax	212.2	158.4	(53.7)	(25.3%)

▪ **Revenue** grew by 1.4% q-o-q:

- Net interest income: +RM28.8mil or 7.4% q-o-q mainly due to higher loans volume and OPR hikes. Net interest margin improved to 2.70%.
- Non-interest income: -RM22.3mil q-o-q:
 - ✓ Lower client based fee income (-RM19.2mil)
 - ✓ Lower treasury & investment income (-RM3.1mil)

▪ Lower **operating expenses** by RM2.5mil mainly from lower administrative expenses, offset by higher marketing expenses.

▪ **Pre-provision Operating Profit (PPOP)** grew 3.4% q-o-q to RM272.5mil.

▪ **Net credit cost** recorded a charge of RM74.3mil or 16 bps [vs a write-back of RM17.3mil or -3.7 bps in 1QFY23].

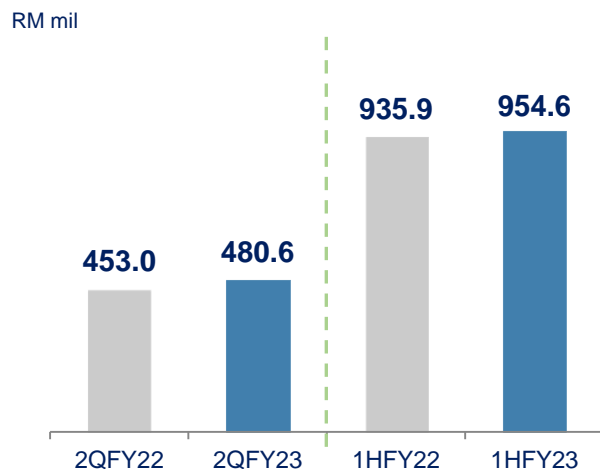
▪ As a result of higher net credit cost, **net profit after tax** declined 25.3% q-o-q.

Notes:

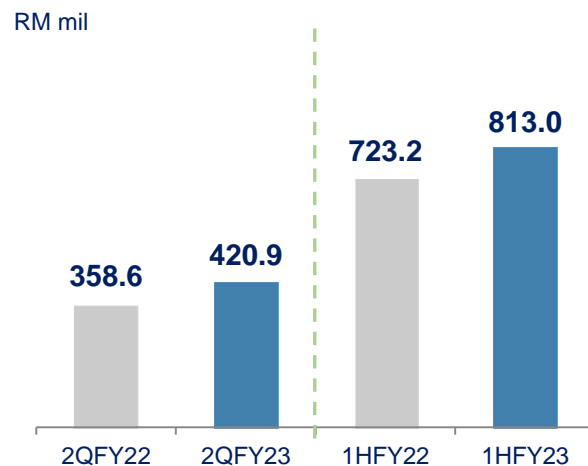
* Revenue, net interest income and non interest income includes Islamic banking income

1HFY23 NPAT grew 16.3% y-o-y to RM370.6 million

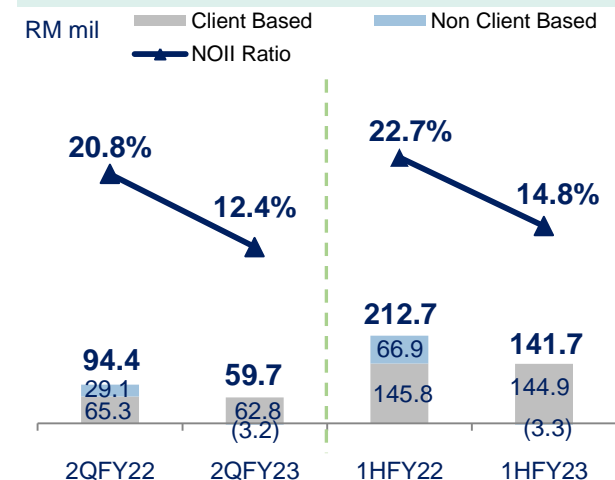
Revenue



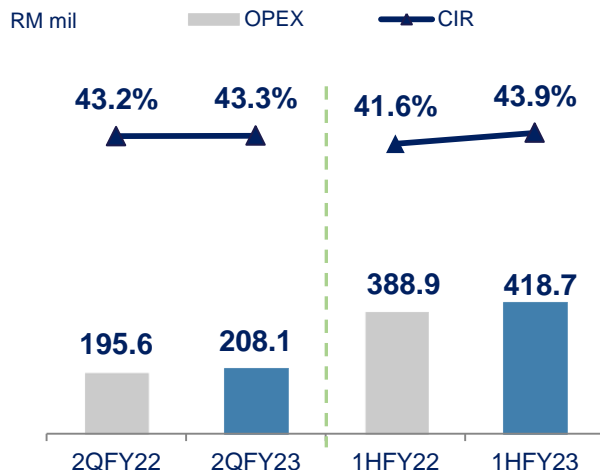
Net Interest Income & Islamic Net Financing Income



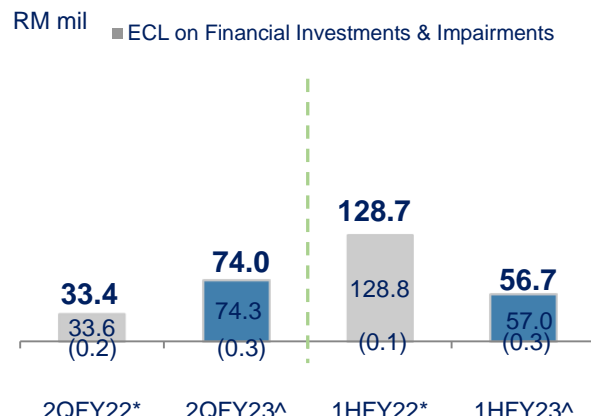
Non Interest Income & NOII Ratio



Operating Expenses & CIR Ratio

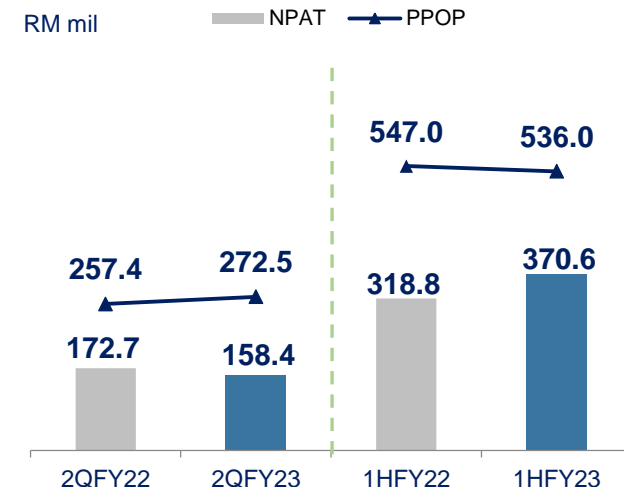


Expected Credit Losses ("ECL") & Goodwill Impairment



* Management overlays in 1QFY22 (RM65.3m) & 2QFY22 (RM21.1m) for mora/PRA & habitual delinquency
^ 1QFY23 (-RM41.4m) due to successful graduation, account collections and settlement and overlays consumed ; 2QFY23 (RM22.3m) incorporate credit overlay of RM81.6m and overlay write-back of RM59.3m related to pandemic.

Pre-Provision Operating Profit & Net Profit





Income Statement	2QFY22 RM mil	2QFY23 RM mil	Y-o-Y Change Better / (Worse)	
			RM mil	%
Net Interest Income	274.1	309.2	62.3	17.4%
Islamic Net Financing Income	84.5	111.7		
Islamic Non-Financing Income	6.9	6.1	(34.7)	(36.8%)
Non-Interest Income	87.5	53.6		
Net Income*	453.0	480.6	27.6	6.1%
OPEX	195.6	208.1	(12.5)	(6.4%)
Pre-Provision Operating Profit (PPOP)	257.4	272.5	15.1	5.9%
Net Credit Cost	33.6	74.3	(40.7)	(>100%)
- BAU	12.5	52.0	(39.5)	(>100%)
- Management Overlays	21.1	22.3	(1.2)	(5.7%)
Expected Credit Losses on Financial Investments	(0.2)	(0.3)	0.1	68.9%
Pre-tax Profit	224.0	198.5	(25.5)	(11.4%)
Net Profit After Tax	172.7	158.4	(14.3)	(8.3%)

▪ **Revenue** grew by 6.1% y-o-y:

- Net interest income: +RM62.3mil or 17.4%, driven by higher loans volume and OPR hikes.
- Non-interest income: -RM34.7mil y-o-y:
 - ✓ Lower client based fee income (-RM2.4mil)
 - ✓ Lower treasury & investment income (-RM32.3mil)

▪ **Operating expenses** higher by RM12.5mil, mainly from higher personnel expenses and IT expenses.

▪ **Pre-provision Operating Profit (PPOP)** grew by 5.9% y-o-y to RM272.5mil.

▪ Higher **net credit cost** of RM40.7mil mainly due to higher BAU expected credit losses (ECL).

▪ As a result of higher net credit cost, **net profit after tax** declined 8.3% y-o-y.

Notes:

* Revenue, net interest income and non interest income includes Islamic banking income



Income Statement	1HFY22 RM mil	1HFY23 RM mil	Y-o-Y Change Better / (Worse)	
			RM mil	%
Net Interest Income	550.7	599.6	89.8	12.4%
Islamic Net Financing Income	172.4	213.4		
Islamic Non-Financing Income	22.8	10.8	(71.1)	(33.4%)
Non-Interest Income	189.9	130.8		
Net Income*	935.9	954.6	18.7	2.0%
OPEX	388.9	418.7	(29.7)	(7.6%)
Pre-Provision Operating Profit (PPOP)	547.0	536.0	(11.0)	(2.0%)
Net Credit Cost	128.8	57.0	71.8	55.7%
- BAU	42.5	76.1	(33.6)	(78.9%)
- Management Overlays	86.3	(19.1)	105.4	>100%
Expected Credit Losses on Financial Investments	(0.1)	(0.3)	0.2	>100%
Pre-tax Profit	418.3	479.3	61.0	14.6%
Net Profit After Tax	318.8	370.6	51.8	16.3%

▪ **Revenue** grew by 2.0% y-o-y:

- Net interest income: +RM89.8mil or 12.4%, driven by higher loans volume and OPR hikes. Net interest margin improved to 2.64%.
- Non-interest income: -RM71.1mil y-o-y:
 - ✓ Lower client based fee income (-RM0.9mil)
 - ✓ Lower treasury & investment income (-RM70.2mil)

▪ Higher **operating expenses** by RM29.7mil, mainly from higher personnel expenses, IT expenses and marketing expenses.

▪ **Pre-provision Operating Profit (PPOP)** declined by 2.0% y-o-y to RM536.0mil.

▪ **Net credit cost** improved to 12.3 bps in 1HFY23 (vs 1HFY22: 29.3 bps).

▪ **Net profit after tax** grew by 16.3% y-o-y mainly driven by revenue growth and lower management overlays.

Notes:

* Revenue, net interest income and non interest income includes Islamic banking income

Balance Sheet	Jun 22 RM bil	Sep 22 RM bil	Q-o-Q Change	
			RM bil	%
Total Assets	63.1	63.7	0.6	0.9%
Treasury Assets*	11.2	11.9	0.6	5.7%
Net Loans	45.1	45.8	0.6	1.4%
Customer Based Funding ⁺	50.4	51.0	0.6	1.2%
CASA Deposits	24.3	23.9	(0.4)	(1.8%)
Shareholders' Funds	6.3	6.5	0.2	2.5%
Net Loans Growth (y-o-y)	6.8%	6.8%		
CASA Deposits Growth (y-o-y)	5.3%	4.0%		
Customer Based Funding ⁺ Growth (y-o-y)	6.9%	8.4%		

- **Net loans** grew by 1.4% q-o-q:
 - **SME loans:** +3.2% q-o-q mainly from Term Loans.
 - **Commercial loans:** +4.8% q-o-q.
 - **Consumer loans:** +1.5% q-o-q mainly from Classic Mortgage and Personal Loans/Financing.
 - **Corporate loans:** -3.5% q-o-q mainly due to repayment from few corporate accounts.
- **Customer based funding** grew by 1.2% q-o-q:
 - Money market deposits and fixed deposits grew by RM0.6bil and RM0.3bil q-o-q respectively, while
 - CASA deposits reduced by RM0.4bil or -1.8% q-o-q mainly from Consumer.
- **Liquidity coverage ratio:** 164.4% (vs 162.9% in Jun 2022; industry: 152.5%^).

Notes:

* Treasury assets comprise financial assets (FVOCI, FVTPL, AMC) & derivative financial assets

⁺ Customer based funding = CASA + Fixed Deposits + Money Market Deposits + Retail Negotiable Instrument of Deposits + Structured Investments

^ BNM Monthly Statistical Bulletin Sep 2022





Balance Sheet	Mar 22 RM bil	Sep 22 RM bil	YTD Change	
			RM bil	%
Total Assets	61.8	63.7	1.9	3.0%
Treasury Assets*	11.9	11.9	(0.0)	(0.2%)
Net Loans	45.1	45.8	0.6	1.4%
Customer Based Funding ⁺	49.1	51.0	1.9	3.9%
CASA Deposits	23.6	23.9	0.3	1.3%
Shareholders' Funds	6.4	6.5	0.1	1.1%
Net Loans Growth (y-o-y)	4.4%	6.8%		
CASA Deposits Growth (y-o-y)	3.4%	4.0%		
Customer Based Funding ⁺ Growth (y-o-y)	0.8%	8.4%		

- **Net loans** grew by 1.4% YTD:
 - **SME loans:** +3.6% YTD mainly from Term Loans.
 - **Commercial loans:** +6.7% YTD.
 - **Consumer loans:** +1.9% YTD mainly from Classic Mortgage and Personal Loans/Financing.
 - **Corporate loans:** -7.8% YTD mainly due to repayment from few corporate accounts.
- **Customer based funding** grew by 3.9% YTD:
 - Structured investments and money market deposits increased by RM0.8bil and RM0.7bil respectively.
 - CASA deposits increased by RM0.3bil or 1.3% YTD mainly from business banking.
- **Liquidity coverage ratio:** 164.4% (vs 155.1% in Mar 2022; industry: 152.5%^).

Notes:

* Treasury assets comprise financial assets (FVOCI, FVTPL, AMC) & derivative financial assets

* Customer based funding = CASA + Fixed Deposits + Money Market Deposits + Retail Negotiable Instrument of Deposits + Structured Investments

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Balance Sheet	Sep 21 RM bil	Sep 22 RM bil	Y-o-Y Change	
			RM bil	%
Total Assets	59.5	63.7	4.2	7.0%
Treasury Assets*	12.3	11.9	(0.4)	(3.5%)
Net Loans	42.9	45.8	2.9	6.8%
Customer Based Funding ⁺	47.1	51.0	4.0	8.4%
CASA Deposits	23.0	23.9	0.9	4.0%
Shareholders' Funds	6.4	6.5	0.0	0.7%
Net Loans Growth (y-o-y)	-0.4%	6.8%		
CASA Deposits Growth (y-o-y)	14.1%	4.0%		
Customer Based Funding ⁺ Growth (y-o-y)	-4.7%	8.4%		

- **Net loans** grew by 6.8% y-o-y
 - **SME loans:** +14.0% y-o-y mainly from Term Loans & TRRF.
 - **Commercial loans:** +16.8% y-o-y.
 - **Consumer loans:** +2.3% y-o-y mainly from Personal Loans/Financing and Share Margin Financing.
 - **Corporate loans:** +5.4% y-o-y mainly due to higher drawdown from several accounts.
- **Customer based funding** grew by 8.4% y-o-y:
 - Money market deposits and structured investments increased by RM1.3bil and RM1.1bil respectively.
 - CASA deposits increased by RM0.9bil or 4.0% y-o-y mainly from business banking.
 - Fixed deposits increased by RM0.7bil or 3.5% y-o-y.
- **Liquidity coverage ratio:** 164.4% (vs 165.7% in Sep 2021, industry: 152.5%^).

Notes:

* Treasury assets comprise financial assets (FVOCI, FVTPL, AMC) & derivative financial assets

⁺ Customer based funding = CASA + Fixed Deposits + Money Market Deposits + Retail Negotiable Instrument of Deposits + Structured Investments

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	Financial Ratios	2QFY22	1QFY23	2QFY23	1HFY22	1HFY23
Shareholder Value	Return on Equity	11.0%	13.5%	10.0%	10.2%	11.8%
	Earnings per Share	11.2sen	13.7sen	10.2sen	20.6sen	23.9sen
	Net Assets per Share	RM4.16	RM4.09	RM4.19	RM4.16	RM4.19
Efficiency	Net Interest Margin	2.47%	2.57%	2.70%	2.49%	2.64%
	Non-Interest Income Ratio	20.8%	17.3%	12.4%	22.7%	14.8%
	Cost to Income Ratio	43.2%	44.4%	43.3%	41.6%	43.9%
Balance Sheet Growth	Net Loans (RM bil)	42.9	45.1	45.8	42.9	45.8
	Customer Based Funding (RM bil)	47.1	50.4	51.0	47.1	51.0
Asset Quality	Net credit cost (basis points)	7.5	-3.7	16.0	29.3	12.3
	Gross Impaired Loans Ratio	2.3%	1.8%	1.9%	2.3%	1.9%
	Net Impaired Loans Ratio	1.7%	1.2%	1.2%	1.7%	1.2%
	Loan Loss Coverage Ratio^	111.1%	133.2%	133.8%	111.1%	133.8%
Liquidity	CASA Ratio	49.6%	50.0%	48.7%	49.6%	48.7%
	Loan to Deposit Ratio	94.7%	94.8%	95.3%	94.7%	95.3%
	Loan to Fund Ratio	86.5%	85.3%	85.7%	86.5%	85.7%
	Liquidity Coverage Ratio	165.7%	162.9%	164.4%	165.7%	164.4%
Capital	Common Equity Tier 1 Capital Ratio	17.1%	15.4%	15.1%	17.1%	15.1%
	Tier 1 Capital Ratio	18.0%	16.7%	16.4%	18.0%	16.4%
	Total Capital Ratio	22.3%	20.9%	20.5%	22.3%	20.5%

Note: ^ Loan Loss Coverage includes Regulatory Reserve provision [excluding Regulatory Reserve: 128.4% at 2QFY23 (vs. 127.6% at 1QFY23)]



Thank You.

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29-November-22 1HFY23 ABMB Analyst Briefing

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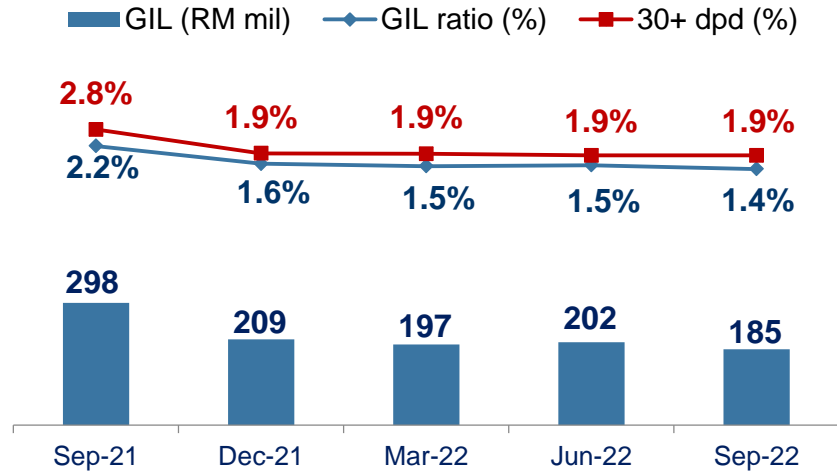
Alliance Bank Malaysia Berhad
31st Floor, Menara Multi-Purpose
Capital Square
No. 8, Jalan Munshi Abdullah
50100 Kuala Lumpur, Malaysia
Tel: (6)03-2604 3333
<http://www.alliancebank.com.my/InvestorRelations>

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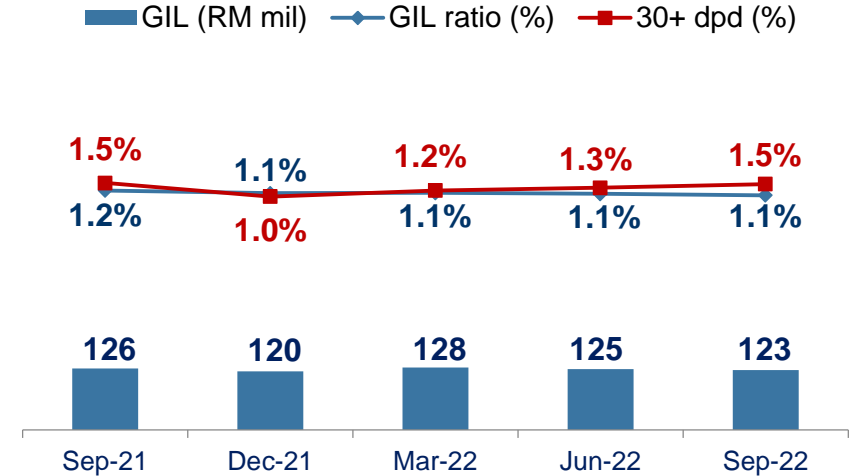
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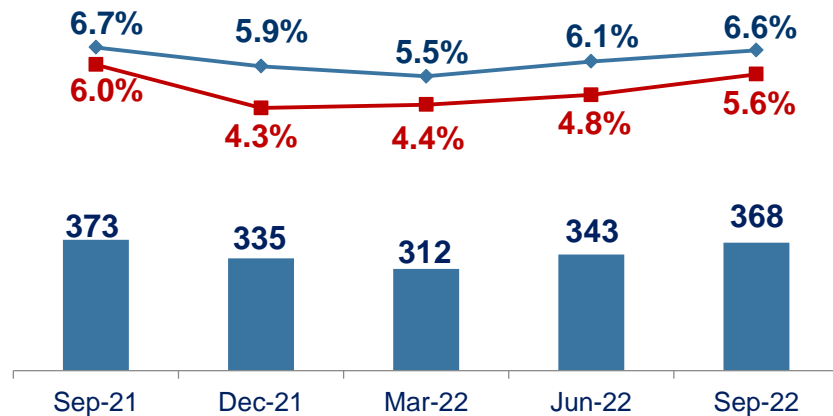
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